## **COVER SHEET**

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|      |                           |       | С     | 0    | R     | Р     | 0     | R    | Α   | Т   | Ι    | 0     | N    |       | &          |      | S    | U     | B   | S     | Ι     | D     | Ι     | A     | R   | Ι     | E     | S    |      |       |       |       |
|      | (Company's Full Name)     |       |       |      |       |       |       |      |     |     |      |       |      |       |            |      |      |       |     |       |       |       |       |       |     |       |       |      |      |       |       |       |
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|      |                           |       | E     | X    | c     | h     | a     | n    | g   | e   |      | R     | 0    | a     | d          |      | 0    | r     | t   | i     | g     | a     | S     |       | С   | e     | n     | t    | e    | r     |       |       |
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| L    |                           |       |       |      |       |       |       |      |     |     |      |       |      |       |            |      |      |       | ]   | Rem   | arks  | : Ple | ase ı | ise E | BLA | CK    | ink f | or s | cann | ing   | purpo | oses. |

|     | INFOF  | SECURITIES AND EXCHANGE COMMISSION<br>SEC FORM 20-IS<br>RMATION STATEMENT PURSUANT TO SECTION 20<br>OF THE SECURITIES REGULATION CODE RITIES AND EXCHANCE<br>COMMISSION |  |  |  |  |  |
|-----|--|---|--|--|--|--|--|
| 1.  | Check the appropriate box:   |   |  |  |  |  |  |
|     |  | Information Statement   |  |  |  |  |  |
| 2.  | Name of Registrant as spec   | ified in its Charter: LEISURE & RESORTS WORLD CORPORATION   |  |  |  |  |  |
| 3.  | Province, country or other ju  | risdiction of incorporation or organization: MAKATI CITY, PHILIPPINES   |  |  |  |  |  |
| 4.  | SEC Identification Number:   | 13174   |  |  |  |  |  |
| 5.  | BIR Tax Identification Code: 000-108-278-000   |   |  |  |  |  |  |
| 6.  | Address of Principal Office: 26F, West Tower, PSE Center, Exchange Road, Ortigas, Pasig City, 1605 |   |  |  |  |  |  |
| 7.  | Registrant's telephone numl  | ber, including area code: (632) 634-5099  |  |  |  |  |  |
| 8.  | Date, time and place of the<br>Date<br>Time<br>Place   | meeting of security holders:<br>- 26 July 2019<br>- 2:00 p.m.<br>- Midas Hotel and Casino, 2702 Roxas Boulevard, Pasay City   |  |  |  |  |  |
| 9.  | Approximate date on which  | the Information Statement is first to be sent or given to security holders: 05 July 2019  |  |  |  |  |  |
| 10. | Securities registered pursua number of shares and amou   | ant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on int of debt is applicable only to corporate registrants)                            |  |  |  |  |  |
|     | Title of Each Class  | Number of Shares of Common Stock<br>Outstanding and amount of Debt Outstanding  |  |  |  |  |  |
|     | Common Stock,<br>PhP1.00, par value  | 2,417,500,000/Not applicable  |  |  |  |  |  |
|     | Preferred Stock<br>PhP1.00, par value  | 1,650,000,000/Not applicable  |  |  |  |  |  |
|     | Warrants<br>Nil-paid   | 82,500,000/Not applicable   |  |  |  |  |  |

11. Are any of the registrant's securities listed in the Philippine Stock Exchange?

\_\_\_<u>/</u>\_\_Yes

If yes, disclose the name of such Stock Exchange and the class of securities listed therein:

\_\_\_\_\_No

PHILIPPINE STOCK EXCHANGE, Common shares, Preferred Shares, Warrants

## NOTICE OF ANNUAL STOCKHOLDERS' MEETING

#### TO ALL STOCKHOLDERS:

NOTICE IS HEREBY GIVEN that the Annual Meeting of the Stockholders of Leisure & Resorts World Corporation (the "Corporation") will be held on July 26, 2019 at 2:00 p.m., Midas Hotel and Casino, 2702 Roxas Boulevard, Pasay City. Registration will start at 1:00 p.m. The agenda of the meeting will be as follows:

- 1. Call to Order
- 2. Proof of Notice
- 3. Determination of Quorum
- Approval of the Minutes of the Annual Meeting held on July 27, 2018
- 5. Approval of the Minutes of the Special Meeting held on January 11, 2019
- 6. Management Report
- 7 Approval of Annual Report and Audited Financial Statement for the fiscal year 2018 and Ratification of actions taken by the Board of Directors and Officers since the last annual meeting held on July 27, 2018
- 8. Nomination and Election of Directors
- 9. Appointment of External Auditor
- 10. Other Matters
- 11. Adjournment

For the purpose of the meeting, only stockholders of record at the close of business on June 26, 2019 will be entitled to vote thereat.

Stockholders who cannot attend the meeting in person may designate their authorized representative by submitting a Proxy instrument in accordance with Sec. 58 of the Corporation Code. Validation of the proxies shall be held on July 19, 2019 at the office of the Corporation's transfer agent, Stock Transfer Services, Inc., Unit 34-D Rufino Pacific Tower, 6784 Ayala Avenue, Makati City.

To facilitate your registration of attendance, please have available some form of identification such as company I.D., passport or driver's license.

Thank you.

Pasig City. June 11, 2019.

FOR THE BOARD

MA. RUIZA R. HERNANE Acting Corporate Secretary

## INFORMATION REQUIRED IN INFORMATION STATEMENT

#### A. <u>GENERAL INFORMATION</u>

#### Item 1. Date, time and place of meeting of security holders

| Date             | -     | July 26, 2019   |
|------------------|-------|---|
| Time             | -     | 2:00 p.m.   |
| Place            | -     | Midas Hotel and Casino, 2702 Roxas Boulevard, Pasay City        |
| Principal Office | -     | 26/F West Tower, PSE Center, Exchange Road, Ortigas, Pasig City |
|                  | Place | Time -<br>Place -   |

- (b) Approximate date on which the Information Statement is first to be sent or given to security holders: July 5, 2019
- Item 2. Dissenter's Right of Appraisal: The appraisal right is generally available in the instances stated in Section 81 of the Corporation Code as follows:
  - (1) In any case amendment to the articles of incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences in any respect superior to those outstanding shares of any class, or of extending or shortening the term of corporate existence.
  - (2) In case of sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property and assets as provided in the Corporation Code;
  - (3) In case of merger or consolidation.

In the foregoing instances, any stockholder of the registrant may exercise his right of appraisal right in the manner provided below:

- (a) A stockholder must have voted against the proposed corporate action in order to avail himself of the appraisal right.
- (b) The dissenting stockholder shall make a written demand on the registrant for payment of the fair value of his shares within thirty (30) days after the date on which the vote was taken. The failure of the stockholder to make the demand within such period shall be deemed a waiver of the appraisal right.
- (c) If the proposed corporate action is implemented or effected, the registrant shall pay to such dissenting stockholder upon surrender of the certificate(s) of stock representing his shares within ten (10) days after demand thereof, provided the registrant has unrestricted retained earnings; and
- (d) Upon payment of the agreed or awarded price, the stockholder shall forthwith transfer his shares to the registrant.

In the present meeting, there are no matters to be acted upon which may give rise to any stockholder's exercise of his right of appraisal.

Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon: There are no matters to be acted upon which a director, or officer of the registrant, each nominee for election as a director or each associate of any of the foregoing persons, have any substantial interest, direct or indirect, by security holdings or otherwise.

## B. CONTROL AND COMPENSATION INFORMATION

#### Item 4. Voting Securities and Principal Holders thereof

(a) Number of Shares Outstanding and entitled to be voted at the meeting: 1,199,852,512 common stock (as of June 11, 2019)

Number of votes to which each share is entitled: One (1) vote per share

- (b) All stockholders of record as of June 26, 2019 are entitled to notice and to vote at the Annual Stockholders' Meeting.
- (c) Manner of Voting: Each stockholder of record as of June 26, 2019 shall have the right to vote in person or by proxy the number of shares of stock held in his name. In the election of directors, each stockholder entitled to vote, may vote such number of shares for as many persons as there are directors to be elected or he may cumulate said shares and give one (1) candidate as many votes as the number of directors to be elected multiplied by the number of his shares, or he may distribute them on the same principle among as many candidates as he shall see fit.
- (d) Security Ownership of Certain Record and Beneficial Owners and Management

| Title of Class<br>(As of March<br>31, 2019) | Name and address of Record<br>Owner and Relationship with Issuer   | Name of<br>Beneficial Owner<br>and Relationship<br>with Record<br>Holder | Citizenship | No. of Shares<br>Held | Percent-<br>age<br>Held |
|---|--|--|-------------|-----------------------|-------------------------|
| Common                                      | PCD Nominee Corporation<br>37/F Tower I, The Enterprise Center<br>6766 Ayala Avenue corner Paseo de<br>Roxas, Makati City<br>Stockholder | *  | Filipino    | ® 702,752,676         | 58.57%                  |
| Common                                      | Zoraymee Holdings, Inc.<br>21/F Wynsum Corporate Plaza,<br>Emerald Avenue, Ortigas Center,<br>Pasig City<br>Stockholder                  | Record Holder<br>same as<br>Beneficial Owner                             | Filipino    | ® 111,267,658         | 9.27%                   |
| Common                                      | Grandshares Inc.<br>2809 Raffles Corporate Center,<br>Emerald Avenue, Ortigas Center,<br>Pasig City<br>Stockholder                       | Record Holder<br>same as<br>Beneficial Owner                             | Filipino    | ® 120,000,000         | 10.00%                  |
| Common                                      | Alfredo Abelardo Benitez<br>26/F West Tower, PSE Center, Ortigas<br>Center, Pasig City<br>Stockholder                                    | Record Holder<br>same as<br>Beneficial Owner                             | Filipino    | ® 134,841,249         | 11.24%                  |

(1) Security Ownership of Certain Record and Beneficial Owners (more than 5%)

\* Beneficial owners under PCD Nominee Corporation that holds more than 5% shares are Venture Securities, Inc., which holds 147,510,641 shares or 12.29% and Platinum Securities, Inc., which holds 133,835,473 shares or 11.15%. Venture Securities, Inc. and Platinum Securities, Inc. will be asked to appoint and authorize a representative who will vote in behalf of said corporations.

Except for the above mentioned \*beneficial owner, none of the common shares registered under the name of PCD Nominee Corporation owns more than 5% of the Company's common stock. PCD Nominee Corporation is a wholly owned subsidiary of the Philippine Central Depository and is the registered owner of the shares in the books of the Stock Transfer Service, Inc., the transfer agent of the registrant, and holds the shares in behalf of the beneficial owners.

Mr. Ignatius Yenko, President of Zoraymee Holdings, Inc. has been authorized to exercise voting power over the shares of said record holder and beneficial owner.

Grandshares, Inc., through its Chairman and President, Ricardo D. Morales, authorizes the Chairman of the meeting to exercise voting power over its shares.

(2) Security Ownership of Management as of 31 March 2019

| Name                         | Nationality | Direct     | Indirect   | Total Direct &<br>Indirect Shares | % to Total Outstanding<br>Shares |
|------------------------------|-------------|------------|------------|-----------------------------------|----------------------------------|
| Reynaldo P. Bantug           | Filipino    | 2          | 120,000    | 120,002                           | 0.01                             |
| Edgardo S. Lopez             | Filipino    | 2          | 0          | 2                                 | 0                                |
| Willy N. Ocier               | Filipino    | 3,707,200  | 0          | 3,707,200                         | 0.31                             |
| Eusebio H. Tanco             | Filipino    | 10,432,480 | 22,672,729 | 33,105,209                        | 2.76                             |
| Ignatius F. Yenko            | Filipino    | 1,200      | 0          | 1,200                             | 0                                |
| Anthony L. Almeda            | Filipino    | 2          | 0          | 2                                 | 0                                |
| Bienvenido M. Santiago       | Filipino    | 2          | 0          | 2                                 | 0                                |
| Clarita T. Zarraga           | Filipino    | 1          | 6,600      | 6,601                             | 0                                |
| Paolo Martin O.<br>Bautista  | Filipino    | 3,000      | 0          | 3,000                             | 0                                |
| Carlos G. Baniqued           | Filipino    | 2          | 0          | 2                                 | 0                                |
| Eng Hun Chuah                | Malaysian   | 2          | 0          | 2                                 | 0                                |
| Rafael Jasper S.<br>Vicencio | Filipino    | 0          | 38,800     | 38,800                            | 0                                |
| Ma. Ruiza R. Hernane         | Filipino    | 0          | 0          | 0                                 | 0                                |
| Ma. Antonia L. Cabili        | Filipino    | 0          | 0          | 0                                 | 0                                |
| Total                        |             | 14,143,893 | 22,838,129 | 36,982,022                        | 3.08                             |

(3) Voting Trust Holders of 5% or More

No person holds more than five percent (5%) of a class under voting trust or similar arrangement.

(4) Change in Control

There has been no change in control of the Corporation since the beginning of 2012 and the Corporation is not aware of any existing, pending, or potential transaction which may result in such a change in control.

(e) Below is the summary list of foreign ownership as of 31 March 2019, the nationality, number of shareholders, the number of common shares held and the percentage of common shares held by each:

| Nationality | No. of<br>Shareholders | No. of Shares<br>Held | % To Total |
|-------------|------------------------|-----------------------|------------|
| American    | 10                     | 141,117               | 0.01       |
| British     | 1                      | 13,619                | 0.00       |
| Chinese     | 72                     | 2,152,907             | 0.18       |
| German      | 1                      | 1,064                 | 0.00       |
| Spanish     | 2                      | 19,442                | 0.00       |
| Others      | 2                      | 53,534,349            | 4.46       |

Preferred shares are composed of 99.85% Filipino and 0.15% Foreign while warrants are composed of 99.27% Filipino and 0.73% Foreign.

## Item 5. Directors and Executive Officers

(a) Legal Proceedings

To the best of the registrant's knowledge and belief, and except as otherwise disclosed, there are no material pending legal proceedings in any court or administrative agency of the Government to which any of the directors and executive officers of the registrant is a party.

## b) Directors and Executive Officers

1. Directors and Executive Officers

|  |     | Directorships   | Citizenship | Business Experience   |
|--|-----|---|-------------|---|
| Name   | Age | in Other Companies  |             | For the Past Five Years   |
| Reynaldo P. Bantug<br>(Director, April 19, 2002<br>to present) | 69  | AB Leisure Exponent, Inc. and Subsidiaries<br>Hotel Enterprises of the Philippines, Inc.<br>Cyberpoint Holdings, Inc.<br>BAPA Realty Development Corp.<br>BAPA Holdings & Management<br>SunAsia Energy, Inc.<br>Aton Land & Leisure, Inc.<br>Bacolod Real Estate Development Corp.<br>First Cagayan Converge Data Center, Inc.<br>LR Land Developers, Inc.<br>LR Data Center and Solutions, Inc.<br>AB Leisure Global, Inc. and Subsidiaries<br>Blue Chip Gaming and Leisure, Inc.<br>Gold Coast Leisure and World Corporation<br>Total Gamezone Xtreme, Inc.<br>Prime Investment Korea, Inc.<br>LR Foundation, Inc.<br>( <i>All-Director</i> ) | Filipino    | Bacolod Real Estate Development<br>( <i>Vice Chairman</i> )<br>BAPA Realty Development Corp.<br>BAPA Holdings & Management<br>( <i>President</i> )<br>AB Leisure Exponent, Inc.<br>First Cagayan Leisure & Resort Corp.<br>( <i>President</i> ) |

| Edgardo S. Lopez         | 77 | LS Finance & Management Corp.                   | Filipino  | LS Finance & Management Corp.  |
|--------------------------|----|---|-----------|--|
| Euguruo O. Lopoz         |    | Heerco Philippines, Inc.                        | 1 mpino   | Heerco Philippines, Inc. ( <i>President</i> )  |
| (Director, August 18,    |    | Kings Cross Development Corp.                   |           | Kings Cross Development Corp.  |
| 2006 to present)         |    | (All-Director)                                  |           | (Vice-Chairman)  |
| Eusebio H. Tanco         | 69 | Asian Terminals Inc.                            | Filipino  | Asian Terminals Inc.   |
|                          | 03 | PhilhealthCare Inc.                             | T ilipino | (Vice-Chairman and President)  |
| (Director; July 29, 2011 |    | Philippine Life Financial Assurance             |           | STI Education Systems Holdings, Inc.   |
| to present)              |    | STI Education Systems Holdings, Inc.            |           | (Chairman)   |
| to presentj              |    | STI Education Systems Holdings, Inc.            |           | Eximious Holdings, Inc. (formerly Capital  |
|                          |    | iACADEMY  |           | Managers & Advisors, Inc. (Chairman)   |
|                          |    | Philippine Stock Exchange, Inc.                 |           | iACADEMY (Chairman)  |
|                          |    | Maestro Holdings, Inc. (formerly STI            |           | STI West Negros University (Chairman)  |
|                          |    | Investments, Inc.)                              |           | Mactan Electric Company (Chairman)   |
|                          |    | Eximious Holdings, Inc. (formerly Capital       |           | International Hardwood & Veneer Corp.  |
|                          |    | Managers & Advisors, Inc.)                      |           | (President)  |
|                          |    | STI West Negros University                      |           | , ,  |
|                          |    | Philippine First Insurance Co., Inc.            |           | Cement Center Inc. (President)   |
|                          |    | Global Resources for Outsourced Workers, Inc.   |           | First Optima Realty Corp. (President)  |
|                          |    | Mactan Electric Company                         |           | Marbay Homes Inc. (President)<br>Tantivy Holdings, Inc. (formerly Insurance                      |
|                          |    | International Hardwood & Veneer Corp.           |           | Builders Inc.) ( <i>President</i> )  |
|                          |    | Cement Center Inc.                              |           |  |
|                          |    | United Coconut Chemicals, Inc.                  |           | Delos Santos – STI College (Chairman)  |
|                          |    | Manila Bay Spinning Mills, Inc.                 |           | Grow Vite, Inc. (Chairman)<br>Venture Securities, Inc.(Chairman)                                 |
|                          |    | Manua Bay opining Mino, inc.<br>M. B. Paseo     |           | Biolim Holdings & Management Corp (formerly  |
|                          |    | Philippine Health Educators, Inc.               |           |  |
|                          |    | Grow Vite, Inc.                                 |           | Rescom Developers Inc.) (President)  |
|                          |    | Philippine Racing Club                          |           | Philippine First Insurance Co., Inc. (Chairman)<br>Global Resources for Outsourced Workers, Inc. |
|                          |    | Biolim Holdings & Management Corp (formerly     |           |  |
|                          |    | Rescom Developers Inc.)                         |           | (President)  |
|                          |    | First Optima Realty Corp.                       |           | Bloom with Looms Logistics, Inc. (formerly   |
|                          |    | Marbay Homes Inc.                               |           | STMI Logistics, Inc.) (President)<br>Eujo Phils., Inc. (President)                               |
|                          |    | Tantivy Holdings, Inc. (formerly Insurance      |           |  |
|                          |    | Builders Inc.)                                  |           | Total Consolidated Asset Management, Inc.<br>(President)   |
|                          |    | Classic Finance, Inc.                           |           | Prime Power Holdings Corporation   |
|                          |    | Bloom with Looms Logistics, Inc. (formerly STMI |           | (Chairman and President)   |
|                          |    | Logistics, Inc.)                                |           | Classic Finance Inc.   |
|                          |    | Delos Santos – STI College                      |           | (CEO)  |
|                          |    | Total Consolidated Asset Management, Inc.       |           | Prudent Resources, Inc. (Chairman and  |
|                          |    | Eujo Phils., Inc.                               |           | President)   |
|                          |    | Prime Power Holdings Corporation                |           | i rosidony   |
|                          |    | Venture Securities, Inc.                        |           |  |
|                          |    | Philplans First, Inc.                           |           |  |
|                          |    | Prudent Resources, Inc.                         |           |  |
|                          |    | AB Leisure Exponent, Inc.                       |           |  |
|                          |    | First Cagayan Converge Data Center, Inc.        |           |  |
|                          |    | LR Land Developers, Inc.                        |           |  |
|                          |    | LR Data Center and Solutions, Inc.              |           |  |
|                          |    | AB Leisure Global, Inc. and Subsidiaries        |           |  |
|                          |    | Blue Chip Gaming and Leisure, Inc.              |           |  |
|                          |    | Gold Coast Leisure and World Corporation        |           |  |
|                          |    | Total Gamezone Xtreme, Inc.                     |           |  |
|                          |    | Prime Investment Korea, Inc.                    |           |  |
|                          |    | (All-Director)                                  |           |  |
|                          | 1  |   |           | ıl   |

| Anthony L. Almeda **                           | 52 | Alalmeda Corporation                             | Filipino                | Landvision Corp. (Chairman, President)      |
|--|----|--|-------------------------|---|
| ,  |    | Alalmeda Land, Inc.                              | <i>I</i> <sup>2</sup> - | Filipinas Gaming Corp. (EVP)                |
| (Director, June 30, 2004                       |    | Alalmeda Holdings, Inc.                          |                         | Alalmeda Land, Inc.                         |
| to present)                                    |    | Alalmeda & Company, Inc.                         |                         | Alalmeda Holdings, Inc.                     |
| , ,  |    | Alalmeda Acquisition, Inc.                       |                         | Alalmeda & Company, Inc.                    |
|  |    | Uyalmeda, Inc.                                   |                         | Alalmeda Acquisition, Inc.                  |
|  |    | Alalmeda Energy, Inc.                            |                         | (Chairman & CEO)                            |
|  |    | Calaca High Power Corp.                          |                         | Blue Ocean Acquisitions Inc. (CEO)          |
|  |    | Pacifica21 Holdings, Inc.                        |                         | BB21 Remit Inc.                             |
|  |    | National Grid Corporation of the Philippines     |                         | Pacifica21 Holdings Inc.                    |
|  |    | One Laguna Corporation                           |                         | (Managing Director)                         |
|  |    | Eclouds Inc.                                     |                         | National Grid Corp. of the Philippines      |
|  |    | Cadastre One Inc.                                |                         | Calaca High Power Corp.                     |
|  |    | One Square Meter Inc.                            |                         | Enet Corp.                                  |
|  |    | Fundacion Romana                                 |                         | Terra Firma Resources Inc.                  |
|  |    |  |                         |   |
|  |    | Miguelinda Educational Corporation               |                         | (Director)                                  |
|  |    |  |                         |   |
|  |    | BigBoss Holdings Inc.                            |                         |   |
|  |    | BigBoss Cement Inc.                              |                         |   |
|  |    | BigBox21 Holdings Inc.                           |                         |   |
|  |    | (All - Director)                                 |                         |   |
| Willy N. Ocier                                 | 62 | Pacific Online Systems Corporation               | Filipino                | Pacific Online Systems Corporation          |
|  |    | Philippine Global Communications Inc.            |                         | Philippine Global Communications Inc.       |
| (Director, July 31, 2009                       |    | Premium Leisure & Amusement, Inc.                |                         | (Chairman and President)                    |
| to present)                                    |    | APC Group, Inc.                                  |                         | Premium Leisure & Amusement, Inc.           |
|  |    | Tagaytay Midlands Golf Club, Inc.                |                         | APC Group, Inc.                             |
|  |    | Belle Corporation                                |                         | Tagaytay Midlands Golf Club, Inc.           |
|  |    | Tagaytay Highlands International Golf Club, Inc. |                         | (Chairman)                                  |
|  |    | AB Leisure Exponent, Inc.                        |                         | Belle Corporation                           |
|  |    | LR Land Developers, Inc.                         |                         | (Co-Vice Chairman)                          |
|  |    | AB Leisure Global, Inc. and Subsidiaries         |                         | Tagaytay Highlands International Golf Club, |
|  |    | Blue Chip Gaming and Leisure, Inc.               |                         | Inc.  |
|  |    | Gold Coast Leisure and World Corporation         |                         | (Vice Chairman)                             |
|  |    | Total Gamezone Xtreme, Inc.                      |                         |   |
|  |    | (All-Director)                                   |                         |   |
| Paolo Martin O. Bautista                       | 49 | STI Holdings                                     | Filipino                | STI Holdings (Chief Investment Officer)     |
|  | -  | STI Education Services Group, Inc.               | 1                       | PhilPlans (Advisor to Investment Committee) |
| (Director; July 27, 2018                       |    | (All-Director)                                   |                         | Citigroup Global Markets (Director)         |
| to present)                                    |    | (  |                         | Credit Suisse                               |
|  |    |  |                         | (VP-Investment Banking Division)            |
| Eng Hun Chuah                                  | 35 | AB Leisure Exponent, Inc.                        | Malaysian               | RGB International Bhd                       |
| Eng Fluir Chuair                               | 55 | First Cagayan Leisure and Resort Corp.           | ivialaysiai i           | Executive Director                          |
| (Director August 24                            |    | First Cagayan Converge Data Center, Inc.         |                         |   |
| (Director, August 24,                          |    |  |                         |   |
| 2017 to present)                               |    | LR Land Developers, Inc.                         |                         |   |
|  |    | LR Data Center and Solutions, Inc.               |                         |   |
|  |    | AB Leisure Global, Inc. and Subsidiaries         |                         |   |
|  |    | Blue Chip Gaming and Leisure, Inc.               |                         |   |
|  |    | Gold Coast Leisure and World Corporation         |                         |   |
|  |    | Total Gamezone Xtreme, Inc.                      |                         |   |
|  |    | Prime Investment Korea, Inc.                     |                         |   |
|  |    | Hotel Enterprises of the Philippines, Inc.       |                         |   |
|  | 1  | (All - Director)                                 |                         |   |
|  |    |  |                         |   |
| Ignatius F. Yenko                              | 66 | TKC Steel Corporation                            | Filipino                | TKC Steel Corporation (Vice Chairman)       |
| ·  | 66 | Sterling Bank of Asia                            | Filipino                | Sterling Bank of Asia (Board Director)      |
| Ignatius F. Yenko<br>(Director, April 19, 2012 | 66 |  | Filipino                |   |

| Clarita T. Zarraga **<br>(Director, July 30, 2010<br>to present)  | 78 | Digi Software Philippines, Inc.<br>Lucky Circle Corporation<br>Philippine Regional Investment Development<br>Corporation<br>Defending Family Values Foundation, Inc.<br>Business Outsourcing Solutions & Services<br>(BOSS), Inc.<br>Montemaria Asia Pilgrims, Inc.<br>Abacus Global Technovisions, Inc.<br>( <i>All-Director</i> )<br>Abacore Capital Holdings, Inc.<br>( <i>Independent Director</i> ) | Filipino | C.T. Zarraga and Associates<br>( <i>Managing Partner</i> )<br>Abacus Consolidated Resources & Holdings<br>Inc.<br>( <i>Director/Chairman</i> )<br>Saturnina Estate & Dev't Complex Corp.<br>( <i>President &amp; CEO</i> )<br>Pride Star Development Bank<br>( <i>Director</i> )  |
|---|----|--|----------|---|
| Renato G. Nuñez ***<br>(Director, June 11, 2019<br>to present)<br>(Director, September 30,<br>2005 to February 16,<br>2012) | 50 | All British Cars, Inc.<br>Coventry Motors Corporation<br>Philippine Realty and Holdings Corp.<br>Total Consolidated Asset Management, Inc.<br>Leisure Advantage, Inc.<br>Arwen Gaming Consultancy, Inc.<br>( <i>All-Director</i> )   | Filipino | All British Cars, Inc. (Director)<br>Coventry Motors Corporation (Director)<br>Cats Motors, Inc. (President)<br>Philippine Realty and Holdings Corp. (Director)<br>Total Consolidated Asset Management, Inc.<br>(Director)<br>Leisure Advantage, Inc. (Director)<br>Techglobal Data Center, Inc. (President)<br>Techzone Philippines, Inc. (President)<br>Tootsie's Tagaytay Restaurant, Inc. (President)<br>Lia PhilFoods, Inc. (President)<br>Everland Estate Dev't Corp. (President)<br>AB Leisure Exponent, Inc.<br>(VP-Administration)<br>First Cagayan Converge Data Center<br>(COO/Board Treasurer)<br>First Cagayan Leisure & Resort Corp.<br>(Vice President)<br>Arwen Gaming Consultancy, Inc.<br>(Chairman and President)<br>Javi Philfoods, Inc. (President)<br>Midas Hotel & Casino (VP and COO)<br>Blue Chip Gaming & Leisure Corp.<br>(Managing Director)<br>AB Leisure Global, Inc. (VP/Director)<br>Binondo Leisure Resources, Inc. (VP Finance) |
| Max Aaron Wong***<br>(Director, June 11, 2019<br>to present)  | 44 | GTS Platform Services Limited (HK)<br>GTS Platform Services (Taiwan) Limited<br>BTCC International Limited (HK)<br>(All Director)  | Chinese  | GTS Platform Services and BTCC Group<br>( <i>Finance Director</i> )<br>Dim.Buy.com Company Limited<br>( <i>Financial Controller</i> )<br>UniCare Enterprise Limited<br>( <i>Financial Controller</i> )<br>Well State Asia Limited<br>( <i>Financial Controller</i> )  |

\*Newly elected director in 27 July 2018 Annual Stockholders' Meeting.

\*\*Re-elected as Independent directors in 27 July 2018 Annual Stockholders' Meeting. The Certifications of Ms. Clarita T. Zarraga and Mr. Anthony L. Almeda stating their qualifications to act as independent directors are attached hereto.

\*\*\*Newly elected directors during Board of Directors' Meeting on June 11, 2019 who replace Atty. Bienvenido Santiago and Atty. Carlos Baniqued who resigned on the said date.

The Certification executed by the registrant's Acting Corporate Secretary certifying that no director or officer is currently employed by or otherwise connected in any capacity to the Philippine Government or any of its bureaus, agencies or instrumentalities is attached hereto.

All of the independent directors possess all the qualifications and none of the disqualifications as independent directors under SRC Rule 38 from the time of their election as such independent directors.

The following are the executive officers:

- Mr. Eng Hun Chuah President (please see discussion on directors)
- Ma. Ruiza R. Hernane Acting Corporate Secretary/Acting Compliance Officer

Atty. Hernane is the Corporate Secretary of AB Leisure Exponent, Inc. (ABLE) and all its Subsidiaries except Isarog Gaming Corporation. She is currently the Corporate Secretary of First Cagayan Leisure and Resort Corporation (FCLRC), and Brightlight Leisure Productions Inc. (BLPI). She is also a Director and Corporate Secretary of AB Leisure Global, Inc. (ABLGI). Atty. Hernane is the Corporate Secretary of LR Data Center and Solutions Inc. (LRDCSI), Cyberpoint Holdings and Management Corporation (CHMC), Hotel Enterprises of the Philippines Inc. (HEPI), LR Land Developers, Inc. (LRLDI), First Cagayan Converge Data Center Inc. (FCCDCI), Blue Chip Gaming and Leisure Corporation (BCGLC), Gold Coast Leisure and World Corporation (GCLWC), and Leisure & Resorts World Foundation, Inc. (LRWCFI).

Mr. Rafael Jasper S. Vicencio - Treasurer

Mr. Vicencio is the Corporate Planning and Analytics Department Head of LRWC. He is currently the Corporate Treasurer of AB Leisure Exponent, Inc. (ABLE) and Subsidiaries except for four subsidiaries for which he is a member of the Board, that is, Bigtime Gaming Corporation, G One Gaming Technology, Inc., Isarog Gaming Corporation and Negrense Entertainment Gallery, Inc. He is also the Corporate Treasurer of LR Land Developers, Inc. (LRLDI), LR Data Center and Solutions Inc. (LRDCSI), First Cagayan Converge Data Center, Inc. (FCCDCI), Blue Chip Gaming and Leisure Corporation (BCGLC), Gold Coast Leisure and World Corporation (GCLWC), Total Gamezone Xtreme, Inc. (TGXI), and AB Leisure Global, Inc. (ABLGI) and Subsidiaries. Mr. Vicencio served as Assistant Vice President and General Manager of First Cagayan Leisure and Resort Corporation (FCLRC). He also served as Strategic Planning Manager of LRWC. He worked as Commercial Business Manager at San Carlos Bioenergy, Inc. and as Industrial Engineering Manager at Red Ribbon Bakeshop, Inc. He also worked at San Miguel Corporation from 2004 to 2006 and at Ginebra San Miguel Inc. from 1998 to 2004.

**Nominees for Directorship**: All incumbent directors, as well as independent directors, were renominated. The Nomination Committee of the Board of Directors of the registrant has determined that the following nominees for the Board of Directors, including the independent directors, to be elected at this Annual Meeting, possess all the qualifications and have none of the disqualifications for directorship set out in the registrant's Manual on Corporate Governance as well as the Guidelines on the Nomination and Election of Independent Directors set forth in SRC Rule 38 as provided in Article II Section 6 of Registrant's Amended By-Laws dated November 28, 2003. The Chairman of the Nomination Committee is Mr. Willy N. Ocier and the members are Mr. Paolo Martin O. Bautista, Mr. Edgardo S. Lopez, Mr. Eng Hun Chuah and Mr. Anthony L. Almeda.

- 1. Reynaldo P. Bantug
- 2. Anthony L. Almeda Independent Director
- 3. Ignatius F. Yenko
- 4. Edgardo S. Lopez
- 5. Willy N. Ocier
- 6. Paolo Martin O. Bautista
- 7. Eusebio H. Tanco
- 8. Clarita T. Zarraga Independent Director
- 9. Eng Hun Chuah
- 10. Renato G. Nuñez
- 11. Max Aaron Wong

Nomination of Independent Directors: Mr. Anthony L. Almeda was nominated by Mr. Edgardo S. Lopez, an incumbent director of the registrant, while Ms. Clarita T. Zarraga was nominated by Mr.

Anthony L. Almeda. All of the persons recommending the nomination of the independent directors have no relationship to their respective nominees. Mr. Anthony L. Almeda is not a director in any other reporting companies.

The curriculum vitae of the directors nominated for re-election are described in the discussion on "Directors and Executive Officers."

2. Significant Employees

Although LRWC has relied on and will continue to rely on, the individual and collective contributions of each of its executive officers, senior operational personnel and non-executive employees, LRWC believes that it does not depend on the services of a particular employee and that there is no employee that the resignation or loss of whom would have a material adverse impact on its business.

3. Family Relationships

There are no family relationships known to LRWC.

4. Involvement in Certain Legal Proceedings

To the best of the registrant's knowledge and belief, and except as otherwise disclosed, there are no pending material legal proceedings against the directors and officers known to LRWC.

As of March 31, 2019, to the best of the Company's knowledge, there are no other occurrences of any of the following events that are material to an evaluation of the ability or integrity of any director or executive officer of the Company:

- Any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
- Any conviction by final judgment in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
- c) Being subject to any order, judgment, or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring, suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and
- d) Being found by a domestic or foreign court of competent jurisdiction (in a civil action), the Commission or comparable foreign body, or a domestic or foreign Exchange or other organized trading market or self- regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended or vacated.
- 5. Certain Relationships and Related Transactions:

Transactions between related parties are accounted for at arms' length prices or on terms similar to those offered to non-related entities in an economically comparable market. There were no transactions or proposed transactions during the last two (2) years to which the registrant or its subsidiaries, in which a director, executive officer, or stockholders owning ten percent (10%) or more of total outstanding shares and members of their immediate family had or is to have a direct or indirect material interest.

For transactions with related parties pertaining to those consummated with its subsidiaries and other related parties, please refer to Note 20 of Notes to the Consolidated Financial Statements for the year 2018.

6. Director's Disagreement with Registrant Leading to Directors' Resignation or Declining to stand for re-election: No director has resigned or declined to stand for re-election to the Board of Directors since the date of the last annual meeting of security holders because of a disagreement with the registrant on any matter relating to the registrant's operations, policies or practices.

## Item 6. Compensation of Directors and Executive Officers

Data as to all plan and non-plan compensation awarded to, earned by, paid to, or estimated to be paid to, directly or indirectly during the last two completed calendar years and the ensuing calendar year to the Company's President and five other most highly compensated executive officers.

| Name and Principal Position                | Year | Compensation | Bonuses   | Other Annual<br>Compensation |
|--|------|--------------|-----------|------------------------------|
|  |      | Estimated    | Estimated | Estimated                    |
| Eng Hun Chuah, President                   |      |              |           |                              |
| Thadeo Francis P. Hernando, Vice President |      |              |           |                              |
| Katrina L. Nepomuceno, Vice President      |      |              |           |                              |
| Alejandro P. Alonte, Vice President        |      |              |           |                              |
| Ma. Christina Bautista, Vice President     |      |              |           |                              |
| All above-named Officers as a group        | 2019 | P34,644,203  |           |                              |
| All other officers as a group unnamed      | 2019 | None         | None      | None                         |

| Reynaldo P. Bantug, Chairman           |      |             |            |          |
|--|------|-------------|------------|----------|
| Eng Hun Chuah, President               |      |             |            |          |
| Katrina L. Nepomuceno, Vice President  |      |             |            |          |
| Alejandro P. Alonte, Vice President    |      |             |            |          |
| Ma. Christina Bautista, Vice President |      |             |            |          |
| All above-named Officers as a group    | 2018 | P31,666,188 | P3,179,799 | P248,252 |
| All other officers as a group unnamed  | 2018 | None        | None       | None     |

| Reynaldo P. Bantug, President and CEO      |      |             |            |          |
|--|------|-------------|------------|----------|
| Eng Hun Chuah, President                   |      |             |            |          |
| Ma. Christina A. Bautista, Vice President  |      |             |            |          |
| Katrina L. Nepomuceno, Corporate Secretary |      |             |            |          |
| Alejandro P. Alonte, Vice President        |      |             |            |          |
| All above-named Officers as a group        | 2017 | P29,320,544 | P2,944,258 | P248,252 |
| All other officers as a group unnamed      | 2017 | None        | None       | None     |

\*Other annual compensation consists of director's fees of salaried directors.

(2) Compensation of Directors

Members of the Board of Directors are elected for a term of one year. Except for the Company's President and Vice-President, all other directors receive no compensation except director's per diem of P50,000 per meeting, per diem of P30,000 per meeting for members of the executive committee, and per diem of P20,000 per meeting for audit, compensation, and nominating committees. Cash bonus of P500,000 were given to each director in 2017.

Total payments to non-salaried directors amounted to P3,060,000 in 2018 and P15,535,000 in 2017.

(3) Employment Contracts and Termination of Employment and Change in Control Arrangements

There are no agreements or employment contract existing between the Company and any of its directors or executive officers.

There are no arrangements for compensation to be received by these named executive officers from LRWC in the event of a change in control of LRWC.

(4) Outstanding Warrants and Options

As of 31 March 2019, the Corporation has outstanding warrants of 82,500,000 which are listed with the Philippine Stock Exchange. The warrants shall entitle the investor/(s) to purchase one (1) common share. The exercise price of the warrant shall be P15.00 or the Company's weighted average trading price for three (3) months prior to the exercise date of the warrant less ten percent (10%) discount. The warrants are exercisable starting on the 5<sup>th</sup> anniversary of the perpetual preferred shares until the 8<sup>th</sup> anniversary.

No warrants are being held by the directors and officers of the Company.

The Company has no outstanding options.

## Item 7. Independent Public Accountants

KPMG R.G. Manabat & Co. served as the Company's external auditors for the 2017 and 2016 Financial Statements. Their re-appointment was approved during the Company's annual stockholders' meeting held on 28 July 2017. Mr. Dindo Marco M. Dioso is the partner-in-charge for the Corporation's audit for the 31 December 2017 Financial Statements. They ceased performance of service for the Company on 20 July 2018.

On the annual stockholders' meeting held on 28 July 2018, SGV & Co. was appointed as the external auditors, with Ms. Maria Pilar B. Hernandez as the partner-in-charge for the audit of the Company's financial statements as at and for the period ending 31 December 2018. In compliance with SRC Rule 68 as Amended, Paragraph 3(b)(ix), the handling audit partner is rotated every five (5) years and in case there will be a re-engagement of the same signing partner, a two-year cooling off period shall be observed. The Company is considering other auditing firm who shall be recommended for appointment as the Company's external auditors for the ensuing year.

There were no disagreements with independent accountants on accounting and financial disclosures.

Representatives of the Independent Public Accountant (SGV & Co.) are expected to be present at the Annual Stockholders' Meeting. They will have the opportunity to make a statement if they desire to do so and are expected to be available to respond to appropriate questions.

The Chairman of the Audit Committee is Ms. Clarita T. Zarraga and the members are Mr. Reynaldo P. Bantug, Mr. Anthony L. Almeda, Atty. Carlos G. Baniqued and Mr. Ignatius F. Yenko.

## C. ISSUANCE AND EXCHANGE OF SECURITIES

## Item 9. Authorization or Issuance of Securities Other than for Exchange

At the meeting of the Board of Directors on November 26, 2018, the board proposed to issue up to 1,300,147,488 common shares to investors from the unissued capital stock of the Company. At the same meeting, the board approved to hold special stockholders' meeting on 11 January 2019 for the purpose of securing the approval of the shareholders for the proposed private placement. The proposed shares to be issued shall be common shares which shall have the same features as the existing common shares outstanding including voting rights and dividend rights.

On December 3, 2018, the board approved a private placement from its unissued capital stock (Newly Issued Shares) at a price based on a premium over the closing price of the shares of the company on November 29, 2018. This issuance was also approved and ratified by the shareholders representing 70.06% of the outstanding capital stock, at the Special Meeting of the Shareholders on January 11, 2019. Also, at the same special meeting, the shareholders approved to grant authority to the Board of Directors to implement the private placement including but not limited to the determination of the issue price and the subscriber or subscribers to the shares to be issued.

On March 26, 2019, the board approved and authorized the issuance of One Billion Two Hundred Seventeen Million Six Hundred Forty Seven Thousand Four Hundred Eighty Eight (1,217,647,488) common shares from its unissued capital stock at an issue price of Php3.60 per share. The subscribers are as follows:

| Name of Subscriber/Investor                           | Number of Shares |
|---|------------------|
| Fortunegate Holdings Philippines, Inc.                | 230,000,000      |
| Millennium Pan Asia Business Management Services Inc. | 230,000,000      |
| XII Capital Inc.                                      | 230,000,000      |
| Diamond Fortune Holdings, Inc.                        | 230,000,000      |
| Euphonious Holdings, Inc.                             | 121,000,000      |
| Leisure Advantage, Inc.                               | 176,647,488      |

On April 2, 2019, the board approved and ratified the substitution of the subscribers as well as the issuance to and subscription of the Substituted Subscribers to the unissued capital stock at an issue price of Php3.60 per share as follows:

| Original Subscribers                                     | Substituted Subscribers                 | Number of<br>Subscribed<br>Shares |
|--|---|-----------------------------------|
| Millennium Pan Asia Business<br>Management Services Inc. | Colonial Group Holdings Corporation     | 230,000,000                       |
| Diamond Fortune Holdings, Inc.                           | Globalist Technology Company<br>Limited | 230,000,000                       |

On May 30, 2019, the subscription has been fully paid and the Company issued the shares as follows:

| Name of Subscriber/Investor            | Number of Shares | Subscription Amount |
|--|------------------|---------------------|
| Fortunegate Holdings Philippines, Inc. | 230,000,000      | Php 828,000,000.00  |
| XII Capital Inc.                       | 230,000,000      | Php 828,000,000.00  |
| Colonial Group Holdings Corporation    | 230,000,000      | Php 828,000,000.00  |
| Globalist Technology Company Limited   | 230,000,000      | Php 828,000,000.00  |
| Leisure Advantage, Inc.                | 176,647,488      | Php 635,930,956.80  |
| Euphonious Holdings, Inc.              | 121,000,000      | Php 435,600,000.00  |
| TOTAL                                  | 1,217,647,488    | Php4,383,530,956.80 |

Change(s) in Number of Issued and Outstanding Shares

Issued Shares

| Type of Security/Stock Symbol | Before        | After         |
|-------------------------------|---------------|---------------|
| Common Shares/ LR             | 1,199,852,512 | 2,417,500,000 |
| Preferred Shares/ LRP         | 1,650,000,000 | 1,650,000,000 |
| Warrants/ LRW                 | 82,500,000    | 82,500,000    |

**Outstanding Shares** 

| Type of Security/Stock Symbol | Before        | After         |
|-------------------------------|---------------|---------------|
| Common Shares/ LR             | 1,199,852,512 | 2,417,500,000 |
| Preferred Shares/ LRP         | 1,650,000,000 | 1,650,000,000 |
| Warrants/ LRW                 | 82,500,000    | 82,500,000    |

## Other Changes, if any

| In Percent              | Before  | After  |
|-------------------------|---------|--------|
| Public Float            | 64.46 % | 31.99% |
| Foreign Ownership level | 5.04%   | 31.04% |

The Company will apply for confirmation of an exempt transaction from the Securities and Exchange Commission pursuant to Section 10.1 (c) of the Securities Regulation Code as an isolated transaction where the shares shall

be issued from the unissued capital stock. The proceeds of the proposed private placement will be used to refinance some of the company's existing obligations and for general corporate purposes.

## Item 12. Mergers, Consolidations, Acquisitions and Similar Matters

# ACQUISITION OF 100% OF THE OUTSTANDING CAPITAL STOCK OF TOTAL GAMEZONE XTREME, INCORPORATED

On 20 May 2014, the Company sent a Letter Offer to the current shareholders of Digiwave Solutions Incorporated (Digiwave) for the Company's acquisition of one hundred percent (100%) of the outstanding capital stock of Digiwave which currently operates Philippine Amusement Gaming Corporation (PAGCOR) e-Games outlets/venues in Metro Manila and nearby provinces. The indicative price for said acquisition is Six Hundred Twenty Million Pesos (Php620,000,000.00), provided that upon closing, Digiwave has Forty-Five (45) e-Games outlets and the result of the conduct of due diligence is satisfactory.

On 21 July 2014, the Company entered into an Asset and Share Purchase Agreement (ASPA) with Premiere Horizon Alliance Corporation (PHAC), Digiwave Solutions Incorporated (DSI) and Total Gamezone Xtreme Incorporated (TGXI). The total consideration for the transaction is Six Hundred Twenty Million Pesos (Php620,000,000.00) to be paid by LRWC to PHAC for the acquisition of One Hundred Percent (100%) of the shares of stock of TGXI, subject to PAGCOR approval, as well as issuance of proper local government permits and licenses, to fully consummate the delivery, transfer and/or assignment of DSI and PHAC to TGXI of Forty-Five (45) PAGCOR E-Games Stations (PEGS). PHAC owns Eighty-Five Percent (85%) of the total outstanding shares of DSI. DSI earlier conveyed all its PEGS with related peripherals/PAGCOR approved terminals to TGXI.

To date, LRWC has assumed management control and operations of TGXI and its operating PEGS and is the registered owner of 100% of TGXI's outstanding capital stock.

## AMENDMENTS TO THE THIRD ARTICLE OF THE ARTICLES OF INCORPORATION

On 26 June and 25 July 2014, the Board of Directors and stockholders of the Corporation, respectively approved the amendment to the Third Articles of the Articles of Incorporation to reflect its actual principal office address at the 26<sup>th</sup> Floor, West Tower, Philippine Stock Exchange Center, Exchange Road, Pasig City. The amendment was approved pursuant to the requirement of Securities and Exchange Commission (SEC) Memorandum Circular No. 6, Series of 2014, requiring all companies, partnerships whose articles of incorporation indicate only a general address. *i.e.* Metro Manila to amend their articles of incorporation in order to specify their complete address.

On 18 August 2014, the SEC approved the amendment to the Third Article of the Company's Articles of Incorporation to reflect its actual principal office address at the 26<sup>th</sup> Floor, West Tower, Philippine Stock Exchange Center, Exchange Road, Pasig City.

## AMENDMENT TO THE REVISED MANUAL ON CORPORATE GOVERNANCE

On 25 July 2014, the Board of Directors approved the amendment of the Company's Revised Manual on Corporate Governance in compliance with SEC Memorandum Circular No. 9, Series of 2014 which requires the inclusion of "other stakeholders" (i.e customers, employees, suppliers, financiers, government, and community in which the corporation operates) in the following parts of the Manual: (1) definition of Corporate Governance; (2) General Responsibility and Duties and Functions of the Board; (3) Duties and Functions of the Corporate Secretary; (4) Accountability and Audit; and (5) Disclosure and Transparency.

On 10 November 2016, SEC approved the Code of Corporate Governance for Publicly-listed Companies (CG Code for PLCs) and released SEC Memorandum Circular No. 19, Series of 2016, requiring all PLCs to submit a new Manual on Corporate Governance. According to SEC, this CG Code for PLCs aims to promote the development of a strong corporate governance culture and to keep abreast with recent developments in corporate governance. The said Memorandum Circular superseded the above-mentioned Memorandum Circular No. 9-2014 (Amendment to the Revised Code of Corporate Governance) and other related Memorandum Circulars on corporate governance. On 29 May 2017, the company submitted a New Manual on Corporate Governance with SEC.

## D. OTHER MATTERS

## Item 15. Action with Respect to Reports

The minutes of the previous Annual Stockholders' Meeting dated July 27, 2018 shall be submitted to the stockholders for approval. Lastly, the stockholders shall approve/ratify the Annual Report and the Audited Financial Statements for fiscal year 2018 and the actions taken by the Board of Directors and Officers since the last annual meeting of the stockholders as follows:

- 1. Approval of list of nominees for election to the Board of Directors including the independent directors as submitted by the Nomination Committee.
- 2. Approval of audit reports and financial statements as presented by the Audit Committee.
- 3. Approval of Php500 Million loan from Fortunegate Holiday Philippines, Inc.
- 4. Approval to act as surety for obligations of AB Leisure Exponent, Inc. to Philippine Business Bank, Inc.
- 5. Approval of holding Special Stockholders' Meeting for the proposed private placement
- 6. Approval of the acquisition of the minority shares in First Cagayan Leisure and Resort Corporation
- 7. Approval to pledge the shares of stock in Total Gamezone Xtreme, Inc. (TGXI) in favor of the Company's shareholders who pledge their shares to secure the loan from Fortunegate Holiday Philippines, Inc.
- 8. Approval to issue shares through private placement, from its unissued capital stock (Newly Issued Shares) at a price based on a premium over the closing price of the shares of the company on 29 November 2018
- 9. Approval of the consolidated budget for the year 2019 amounting to Php501 Million
- 10. Approval of the resignation of Atty. Katrina L. Nepomuceno as Corporate Secretary and Compliance Officer and delegation of Atty. Ma. Ruiza R. Hernane for the positions vacated by Atty. Nepomuceno in acting capacity
- 11. Approval to authorize the president to represent the company to any person or persons or corporation in the Philippines and to bring suit, action, defend, and enter into compromises brought for or against the company
- 12. Approval for additional subscription to Blue Chip Gaming and Leisure Corporation
- 13. Approval to authorize Blue Chip to enter into an agreement with Entertainment Gaming Philippines, Inc. for the purchase and acquisition of gaming facilities assignment of rights and interest in Pagcor VIP Club San Pedro and Universal VIP Club in Sta. Cruz, Manila
- 14. Approval to authorize LR Land Developers, Inc. to mortgage up to forty five hectares (45 has.) of land owned and registered in its name to shareholders who pledged their shares to secure the loan of the Company from Fortunegate Holdings Philippines, Inc. amending the previous resolution pledging the shares of stock in TGXI
- 15. Approval to establish a Retirement Committee, consisting of three (3) directors responsible for the implementation of the Corporation's existing Retirement Plan
- 16. Approval to authorize the acquisition and purchase of the minority shares of First Cagayan Leisure and Resort Corporation (FCLRC) equivalent to twenty percent (20%) of its outstanding authorized capital stock
- 17. Approval to authorize the Company to borrow and/or secure an additional loan from Fortunegate Holdings Philippines, Inc. amounting to Two Million US Dollars (USD2,000,000.00)
- Approval to authorize the Company to borrow Twenty Five Million (Php25,000,000.00) from Classic Finance, Inc. and pledge of Thirty Three 33,000 FCLRC's shares to Classic Finance, Inc. and Eximious Holdings, Inc. as guarantee for the additional acquisition of 20% of FCLRC's outstanding capital stock
- Approval to authorize the issuance and subscription to its unissued capital stock of One Billion Two Hundred Seventeen Million Six Hundred Forty Seven Thousand Four Hundred Eighty Eight (1,217,647,488) Common Shares at a price of Three Pesos and Sixty Centavos (PhP3.60) per share
- 20. Approval of the terms of private placement agreement and the authorized signatory to execute and sign agreements and other necessary documents
- 21. Approval of the resignation of Atty. Bienvenido Santiago and Atty. Carlos Baniqued as directors of the Company and election of Mr. Renato Nunez and Mr. Max Aaron Wong as directors to replace Atty. Santiago and Atty. Baniqued

#### Item 16. Matters Not Required to be Submitted

There are no matters not required to be submitted to a vote of security holders.

#### Item 17. Amendments of Charter, By-Laws & Other Documents

There are no actions to be taken with respect to any amendment of the registrant's charter, by-laws or other documents.

#### Item 18. Other Proposed Actions

There are no other proposed actions to be taken on matters other than those provided in the preceding items.

#### Item 19. Voting Procedures

(a) Vote required for Approval or Election

With respect to the election of directors, candidates who receive the highest number of affirmative votes will be declared elected.

With respect to: (i) the approval of the reports stated in Item 15 above; (ii) approval of appointment of external auditor of the Company; and (iii) all other matters subject to vote, except in cases when the law provides otherwise, the affirmative vote of majority of the outstanding capital stock entitled to vote is required to approve such matters.

(b) Method by which votes will be counted

Except as otherwise provided by law, each stockholder of record shall be entitled at every meeting of stockholders to one vote for each share of stock standing in his name on the stock books of the registrant, which vote may be given personally or by attorney authorized in writing. The instrument authorizing as attorney or proxy to act shall be exhibited to the Secretary if he shall so request. In the election of directors, each stockholder entitled to vote may cumulate and distribute his votes in accordance with the provisions of the Corporation Code.

Unless required by law, or demanded by a stockholder present in person or proxy at any meeting, and entitled to vote thereat, the vote on any question need not be by ballot. On a vote by ballot, each ballot shall be signed by the stockholder voting, in his name or by his proxy if there be such proxy, and shall state the number of shares voted by him. In any and all matters requiring the vote of the stockholders, it is the Company's Corporate Secretary who shall be authorized to count the votes to be cast.

The Company's 21,567,000 LR shares acquired by AB Leisure Exponent, Inc., a wholly-owned subsidiary of LRWC will not be voted on as these are deemed treasury shares.

## SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Pasig on June 06, 2019.

## LEISURE & RESORTS WORLD CORPORATION Issuer

By:

VANE Corporate Secretary

## MANAGEMENT REPORT

## PART I - BUSINESS AND GENERAL INFORMATION

#### Business

#### **Business Development**

## Primary Purpose

Leisure and Resorts World Corporation (hereinafter referred to as "the Company" or "LRWC" or "the Registrant") was incorporated on 10 October 1957. As part of the corporate restructuring of the Company in 1996, the Company's primary purpose was amended in 1999 to engage in realty development focusing on leisure business. However, for several years, it had minimal operations and functioned as a holding company.

#### Share Swap

In October 1999, the Board of Directors of the Company approved the Share Exchange Agreements (Agreements) with the shareholders of AB Leisure Exponent, Inc. (ABLE), operator of a number of bingo parlors, for the acquisition of the entire outstanding capital stock of ABLE in exchange for 750 million new shares of the Company valued at P750 million. By virtue of the Agreements, ABLE became a wholly owned subsidiary of the Company.

On 19 September 2000, the Securities and Exchange Commission (SEC) approved the Company's increase in authorized capital stock to P2.5 billion. Out of the aforementioned increase which consists of a total 2.5 billion common shares at P1 par value, a total of 750 million common shares with aggregate par value of P750 million have been subscribed and fully paid for through the assignment in favor of the Company of 500,000 common shares of ABLE representing the entire outstanding capital stock thereof by ABLE shareholders. This subscription and payment in ABLE shares was an implementation of the duly executed Agreements between the Company and ABLE's shareholders. Initially, 236,626,466 shares were approved by SEC for release to previous ABLE shareholders. The remaining shares corresponding to 513,373,534 were principally held in escrow with a local commercial bank. In 2003, the stockholders of LRWC approved the decrease in authorized capital stock from 2.5 billion shares to 1.6 billion shares at P1 par value per share. Accordingly, the Company's issued capital stock decreased from 1,162,678,120 to 744,114,784. This equity restructuring resulted in a reduction of P418,563,336 in the Company's deficit as at 01 January 2004 and reduced shares held in escrow to 328,559,059. In 2007 and 2008, SEC approved the release of 322,616,462 shares held in escrow. The remaining shares totaling 5,942,597 were finally approved for release on 10 October 2011.

#### Corporate Entities

### AB Leisure Exponent, Inc. (ABLE)

On 31 March 1995, ABLE was registered with the SEC. The primary purpose of ABLE and its subsidiaries is to provide amusement and recreation to the public in such forms as, but not limited to, traditional, electronic, pulltabs and rapid bingo games. Doing business as Bingo Bonanza Corporation, ABLE has established itself as the pioneer in professional bingo gaming in the Philippines. It has thirty one (31) wholly/majority owned subsidiaries including two (2) bingo parlors operated by minority owned affiliates. Philippine Amusement and Gaming Corporation (PAGCOR) granted ABLE and subsidiaries/affiliates the authority to operate bingo games pursuant to PD 1869. Since then, bingo outlets of ABLE and its subsidiaries have become community and entertainment centers, a source of revenue for the government, and a sponsor for fund-raising activities relating to social and educational programs.

## Total Gamezone Xtreme Incorporated (TGXI)

On 21 July 2014, the Company entered into an Asset and Share Purchase Agreement with Premiere Horizon Alliance Corporation (PHAC) to purchase the latter's 100% stake in Total Gamezone Xtreme, Inc. (TGXI). TGXI is the assignee and purchaser of the assets, rights and interests of Digiwave Solutions, Inc. (DSI), the operator and licensee of Philippine Amusement and Gaming Corporation (PAGCOR) e-games stations.

To date, LRWC is the registered owner to One Hundred Percent (100%) of the TGXI's outstanding capital stock in the amount of #218,000,000.00 divided into 2,180,000 shares with par value of One Hundred Pesos (#100).

## Blue Chip Gaming and Leisure Corporation (BCGLC)

On 09 October 2009, BCGLC was registered with SEC. Its primary purpose is to provide investment, management, counsel, and to act as agent or representative for business enterprises engaged in gaming, recreation and leisure activities. On 20 October 2009, BCGLC (lessor), as the authorized representative of Munich Management Limited - a foreign corporation duly organized and registered in British Virgin Islands, entered into a contract of lease with PAGCOR (lessee) for the use of slot machines and gaming facilities.

On 27 April 2011, LRWC purchased 26,250 shares of BCGLC representing 70% of BCGLC's outstanding capital stock. The purchase was ratified by LRWC's BOD on 24 May 2011. On 01 December 2015, LRWC purchased the remaining 30% or 11,250 shares from BCGLC's minority stockholders.

On 24 July 2015, BCGLC incorporated a subsidiary, Gold Coast Leisure World Corp. (GCLWC) with authorized capital stock of P15,000,000 divided into 150,000 shares with par value of P100, of which P3,750,000 has been subscribed. GCLWC was incorporated to comply with Section 18, Chapter III of the Implementing Rules and Regulations of Republic Act No. 7227. GCLWC obtained an Enterprise Registration with the Subic Bay Metropolitan Authority in 2016.

On 17 December 2015, BCGLC received a letter from PAGCOR, informing that its Board of Directors approved and confirmed the assignment in favor of BCGLC of the Contracts of Lease over four PAGCOR VIP Clubs at: (1) Venezia at Subic Bay Freeport Zone, Subic Zambales with Palmgold International Limited; (2) Pan Pacific, Malate Manila with Pacific Palm Corporation; (3) Paseo Premier Hotel, Sta. Rosa Laguna with Pacific Palm Corporation; and (4) Apo View Hotel, Davao City with Pacific Palm Corporation.

On 18 January 2016, BCGLC assigned the VIP Club at Venezia at Subic Bay Freeport Zone to its subsidiary, GCLWC.

On 28 January 2016, the Amended Contracts of Lease of three (3) VIP Clubs, namely Pan Pacific, Paseo Premier Hotel and Apo View Hotel were executed under the name of BCGLC, while the other VIP Club, Venezia at Subic Bay Freeport Zone was under the name of GCLWC.

#### Prime Investment Korea, Inc. (PIKI)

On 22 March 2013, LRWC purchased 10,000,000 shares of PIKI representing 100% ownership at a price of P1,000,000. The purchase was ratified by LRWC's BOD on 10 June 2013. The acquisition is in line with the Group's goal to expand and venture in other forms of gaming.

PIKI started its commercial operations on 26 July 2013. Together with Philippine Amusement and Gaming Corporation (PAGCOR), PIKI executed a Junket Agreement to jointly conduct junket gaming operations within PAGCOR's Casino Filipino-Midas located at Midas Hotel and Casino in Roxas Boulevard, Pasay City.

## Hotel Enterprises of the Philippines, Inc. (HEPI)

On 11 November 2012, LRWC executed an Investment Agreement with Eco Leisure and Hospitality Holding Company, Inc. (Eco Leisure) and Hotel Enterprises of the Philippines, Inc. (HEPI) for the acquisition of fifty-one percent (51%) of the outstanding capital stock of HEPI which owns and operates the Midas Hotel and Casino. LRWC's total investment in HEPI, paid in cash, is ₽750.0 million. LRWC and Eco Leisure executed a Shareholders' Agreement to embody their mutual agreements and covenants concerning the sale and purchase of HEPI's shares, respective rights and obligations while certain covenants and conditions have not been fully complied by the parties under the Investment Agreement.

On 26 December 2012, HEPI filed an application for the amendment of its Articles of Incorporation to extend its corporate life, which application, however, was disallowed by the Corporate Registration and Monitoring Department (CRMD) of the Securities and Exchange Commission (SEC). In compliance with the rules of procedure of the SEC, HEPI appealed the SEC-CRMD's decision before the SEC *En Banc* via a Memorandum on Appeal.

On 01 October 2013, the SEC *En Banc* denied HEPI's appeal and affirmed the SEC-CRMD's denial of HEPI's application. On 22 October 2013, HEPI filed a Petition for Review (Petition) with the Court of Appeals seeking the reversal of the SEC Decision citing, among others, the following grounds: (a) HEPI's failure to file the application for the amendment of its articles of incorporation is due to justifiable reasons similar to cases where the SEC has allowed the filing, and eventually approved, application for extension of corporate term notwithstanding its expiration; (b) there is substantial evidence of HEPI's clear and unequivocal intention to continue with its corporate existence; (c) there are practical and socio-economic considerations in favor of allowing the extension of HEPI's strict application of the rules.

The Office of the Solicitor General (OSG) filed its Comment dated 28 January 2014 to the Petition on behalf of the respondents essentially reiterating the arguments of the SEC *En Banc* in denying HEPI's Memorandum on Appeal. HEPI filed its Reply to the Comment on 25 February 2014.

On 25 July 2014, HEPI filed its Memorandum. The OSG filed its manifestation that it is adopting its Commend dated 28 January 2014 as its Memorandum.

On 02 December 2014, the Court of Appeals issued a Decision finding for HEPI and directing the SEC to give due course to HEPI's application for amendment of articles of incorporation to extend its corporate term.

On 10 March 2016, the Amended Articles of Incorporation of Hotel Enterprises of the Philippines, Inc. amending Article II Primary Purpose, Article IV extending the term of the corporate existence of the company to another fifty (50) years from 30 July 2012, Article VI decreasing the number of the Board of Directors to 7 and Article XI adding new provisions governing the issuance and transfer of shares of the corporation.

## First Cagayan Leisure & Resort Corporation (FCLRC)

On 26 April 2000, FCLRC was incorporated. The Company acquired 35% of the outstanding capital stock of FCLRC by purchasing 43,750 shares with a par value of P100 last 20 September 2005. FCLRC has an existing License Agreement with the Cagayan Economic Zone Authority (CEZA) to develop, operate, and conduct internet and gaming enterprises and facilities in the Cagayan Special Economic Zone Free Port (CSEZFP). Pursuant to the License Agreement, FCLRC was issued the "CEZA Master Licensor Certificate" certifying that FCLRC is duly authorized to regulate and monitor on behalf of CEZA all activities pertaining to the licensing and operation of interactive games. On 03 March 2006, the LRWC's Board of Directors (BOD) approved the additional investment of 40,000 shares in FCLRC for an aggregate amount of P32 million. This additional subscription to FCLRC's shares brought LRWC's total investment to 83,750 shares representing 50.75% of the issued and outstanding capital stock. On 03 April 2006, the BOD approved the acquisition of 31,250 shares, representing 25% of the issued shares (prior to issuance of the additional subscription) of FCLRC, from one of its shareholders, Joanna Heights, Inc., for an aggregate amount of P25 million on the same terms as the earlier additional subscription. The acquisition was completed upon execution of the Deed of Assignment of Rights on 27 September 2006. With this acquisition, the registrant now holds 115,000 shares representing 69.68% of the issued and outstanding capital stock of FCLRC.

## LR Data Center and Solutions, Inc. (LRDCSI)

On 20 May 2016, LRDCSI was registered with SEC primarily to engage in information technology and communication and to own, develop, produce, design, integrate, install, sell buy, rent, establish, manage, audit, rehabilitate, operate, lease except financial leasing or otherwise dispose of and generally deal in and with systems, facilities, equipment, devices and services involving the processing, movement, monitoring and retrieval of information including but not limited to data, voice, image, video, audio, tone or any form or kind of communication whatsoever, such as but not limited to Internet Protocol (IP) Systems products and their improvements, provide services related thereto, such as value added services (VAS), voice over internet protocol (VOIP), internet merchant payment processing and payment solution, premium dial up access services, lP-wide area network services, software development and applications, data center services, co-location services, bandwidth, disaster recovery services and managed services and such allied undertakings, and as a consequence and as may be necessary useful and convenient in the premises, carry on and undertake such activities which may be reasonably and conveniently carried on in connection with or incidental to above purpose, or calculated, directly or indirectly, to enhance the value of or render profitable, any of the Corporation's property or rights.

The Company is 80% owned by LRWC.

The Company started its commercial operations on October 01, 2017.

#### First Cagayan Converge Data Center, Inc. (FCCDCI)

On November 14, 2007, FCLRC and IP Converge Data Center Corporation (IPCDCC), a wholly owned subsidiary of listed firm IPVG Corp., formed a joint venture corporation with the name First Cagayan Converge Data Center Inc. The joint venture corporation was formed to engage in the business of information technology such as IP communication, co-location, bandwidth, disaster recovery services, software development, internet merchant payment processing and payment solution, premium dial up access, voice over internet protocol, IP-wide area network services and other value-added services. Presently, FCCDCI provides a range of services to Internet Gaming Operators at the CSEZFP for a fee.

FCCDCI commenced its commercial operations on 01 January 2008, thus, since then, FCLRC's statement of income includes 60% equity in net earnings from FCCDCI.

On 01 January 2017, IPVI entered into a Deed of Absolute Sale of Share of Stock with LRDCSI, whereby IPVI assigned its rights, interest and participation to its 5,000,000 shares of stock or 20% ownership in FCCDCI with a par and issue value of P1 for a total consideration of P16.4 million to LRDCSI.

By virtue of the Deed of Absolute Sale of Share of Stock entered into by IPVI and LRDCSI, LRWC obtained a 57.808% effective interest and control in FCCDCI through its direct subsidiaries FCLRC and LRDCSI at 60% and 20% equity stake in FCCDCI, respectively. Thus, due to the effect of the 20% additional equity interest, FCCDCI is consolidated into the Group effective 01 January 2017.

#### AB Leisure Global, Inc. (ABLGI)

On 20 October 2009, SEC approved the incorporation of another wholly owned subsidiary, AB Leisure Global Inc. (ABLGI), whose primary purpose is to purchase, acquire, own, use, improve, construct, develop, maintain, subdivide, sell, dispose of, exchange, lease and hold for investment, or otherwise deal with real estate and personal property of all kinds, including the management and operation of the activities conducted therein pertaining to general amusement and recreation enterprises, such as but not limited to resorts, golf courses, clubhouses and sports facilities, hotels and gaming facilities, with all the apparatus, equipment and other appurtenances as may be related thereto or in connection therewith. The authorized capital stock of ABLGI is ₱5,000,000.00, divided into 50,000 shares with par value of ₱100.00, of which, ₱1,250,000.00 has been subscribed and ₱312,500.00 has been paid up. On 06 May 2013, the Company's BOD approved the increase in the authorized capital stock from ₱5,000,000 to ₱2,000,000,000 divided into 20,000,000 shares with par value of ₱100 per share. The SEC approved the increase in its authorized capital stock on February 2014. As of 31 December 2013, LRWC has subscribed and paid ₱1,450,000.00.

During 2014, LRWC subscribed and paid additional ₽98,750,000.00 bringing its total investment to ₽1,550,000,000.00.

In 2017, ABLGI incorporated 7 subsidiaries (direct and indirect) including its land holding company for the Boracay project.

#### LR Land Developers, Inc. (LRLDI)

On 11 December 2007, the SEC approved the incorporation of a wholly owned subsidiary, Northern Philippines Land and Property Development Inc. (NPLPDI), whose primary purpose is to engage in the business of purchasing, leasing, owning, using, improving, developing, subdividing, selling, mortgaging exchanging, leasing, and holding for investment or otherwise, real estates of all kinds and build or cause to be built on any such land owned, held or occupied for management or disposition buildings, houses, or other structures with their appurtenances. On 03 March 2008, SEC approved the amendment to the Articles of Incorporation changing its name to LR Land Developers, Inc.

On 16 April 2012, Techzone Philippines, Inc. (TPI) was incorporated, a 50% owned associate of LRLDI, which is engaged in the acquisition, lease, donation, etc. of real estate of all kinds. TPI started its commercial operations in

## 2016.

## Bingo Bonanza (HK) Limited (BBL)

On March 15, 2010, LRWC incorporated BBL, as its 60%-owned subsidiary. Its primary purpose is to engage in the business of gaming, recreation, leisure and lease of property. BBL was incorporated under the Companies Ordinance of Hong Kong and started its operations in March 2012. On 1 February 2014, the company ceased its operation in Hong Kong and is currently applying for the de-registration of its registration with the Inland Revenue & Companies of the company under the Companies Ordinance of Hong Kong.

## Binondo Leisure Resources, Inc. (BLRI)

On 11 February 2003 BLRI was incorporated and subsequently amended in 02 July 2003. On 25 July 2003, the Company signed a Memorandum of Agreement (MOA) with BLRI. In accordance with the MOA, the Company acquired a 30% interest in BLRI through the assignment of shares. The MOA also indicated that the Company would subscribe to 200,000 preferred shares of BLRI with a par value of ₽100. On 13 May 2004, the SEC approved BLRI's application for the increase in its authorized capital stock, from ₽5,000,000.00 divided into 50,000 common shares with par value of ₽100.00, to ₽50,000,000.00 divided into 200,000 common shares and 300,000 preferred shares both with par value of ₽100.00.

## LRWC Articles of Incorporation and By-Laws

The stockholders of LRWC approved various amendments to the Company's Articles of Incorporation. The more relevant amendments relating to the current operations are as follows:

a) Seventh Article of the Articles of Incorporation

The authorized capital stock of the Corporation shall be increased from  $\clubsuit$ 1.6 billion to  $\clubsuit$ 5 billion divided into 2.5 billion shares of common stock with par value of  $\clubsuit$ 1.00 per share and 2.5 billion shares of preferred stock with par value of  $\clubsuit$ 1.00 per share. The preferred shares may be issued in tranches or series and shall be non-voting, non-participating, entitled to preferential and cumulative dividends at the rate not exceeding 12% per annum, and shall have such other, rights, preferences, restrictions and qualifications consistent with law and these articles of incorporation, as may be fixed by the Board of Directors at their issuance.

b) Second Article of the By-Laws

The Annual Meeting of the Stockholders shall still be held within the principal office of the Corporation in Metro Manila on the last Friday of July each year, unless a different date is fixed by the Board of Directors. The reference as to the time of the Annual Meeting, i.e. at the hour of 2:00 P.M. shall be deleted.

c) Third Article of the By-Laws

The notice requirement of regular or special meetings of the Board shall be amended to state that written notice of the regular or special meeting of the Board, specifying the date, time and place of the meeting, shall be sent by the Secretary to each director by personal delivery (messenger), ordinary or express mail (courier), facsimile or e-mail. The notice shall also include the following an (a) inquiry on whether the director will attend physically or through video/teleconference; (b) Contact number/s of the Corporate Secretary and his or her office staff whom the director may call to notify and state whether he shall be physically present or shall attend through video/teleconference; (c) Agenda of the meeting.

If the director chooses to attend the meeting through video/teleconference, he shall give notice of that fact to the Secretary at least two (2) days before the scheduled meeting and inform the latter of his contact number/s. The Corporate Secretary shall inform the director concerned of the contact number/s he will call to set up the video/teleconference to be able to join the meeting. The Corporate Secretary shall keep the records of the details and, on the date of the scheduled meeting, confirm and note such details as part of the minutes of the meeting.

The above-mentioned Increase in Authorized Capital Stock and the Amendment of the Articles of Incorporation and By-Laws were approved by SEC on 18 June 2013.

d) Third Article of the Articles of Incorporation

The Company's specific principal office address is at 26<sup>th</sup> Floor, West Tower, Philippine Stock Exchange Centre, Exchange Road, Ortigas Center, Pasig City. This amendment is in compliance with SEC Memorandum Circular No. 6, Series of 2014 and was approved on August 18, 2014.

#### Cash Dividends

On 29 May 2017, the BOD approved the declaration of cash dividend equivalent to P0.0425 per share payable to all preferred stockholders of record as of 16 June 2017. On 29 June 2017, the BOD approved the declaration of cash dividend equivalent to P0.080 per share payable to all common stockholders of record as of 29 September 2017 and cash dividend of P0.070 per share payable to all common stockholders of record as of 02 March 2018. On 12 December 2017, the BOD approved the declaration of cash dividend equivalent to P0.0425 per share payable to all common stockholders of record as of 02 March 2018. On 12 December 2017, the BOD approved the declaration of cash dividend equivalent to P0.0425 per share payable to all preferred stockholders of record as of 26 December 2017.

In addition, the Board also approved the distribution of cash bonus to all its directors in the amount of P1,000,000 each.

On June 4, 2018, the BOD approved the declaration of cash dividend equivalent to P0.0425 per share payable to all preferred stockholders of record as of June 20, 2018.

#### **Others**

On 11 March 2011, the BOD authorized the issuance, through private placement, of P150 million shares from its unissued capital stock at a price of P7.50 per share. The newly issued shares were subscribed by third parties. Twenty-Five percent (25%) of the subscription amount was paid upon the execution of the Subscription Agreements on 24 March 2011, while the remaining Seventy-Five percent (75%) was settled on 15 May 2011. The issuance of these shares was filed with SEC on May 2011 and was approved and ratified by the Stockholders in the Annual Stockholders' Meeting held on 29 July 2011. As a result of this issuance, the total issued and outstanding stocks of the registrant as at 31 December 2011 increased to 999,877,094 shares.

On 11 November 2012, LRWC executed an Investment Agreement with Eco Leisure and Hospitality Holding Company, Inc. (Eco Leisure) and Hotel Enterprises of the Philippines, Inc. (HEPI) for the acquisition of fifty percent (50%) of the outstanding capital stock of HEPI which owns and operates the Midas Hotel and Casino. LRWC's total advances amounted to Seven Hundred Fifty Million Pesos (P750,000,000.00) which pertain to the deposits made by the Company to Eco Leisure in relation to the aforementioned purchase agreement. The deed of absolute sale for the transfer of shares of stocks was executed on 13 November 2012.

On various dates from May 2013 to September 2013, LRWC issued P1.65 billion preferred shares through private placement or issuance to not more than nineteen (19) non-qualified buyers under the Section 10.1(k) of the Securities Regulation Code. The P1.65 billion perpetual preferred shares have a par value of  $\oiint1.00$  per share and an issue price of P1.00 per share. The preferred shares are cumulative, non-voting and non-participating. On the fifth anniversary of the issue date of the P1.65 billion perpetual preferred shares or on any dividend payment date thereafter, LRWC has the option, but not the obligation, to redeem the perpetual preferred shares plus cumulated and unpaid cash dividend, if any, for all dividend periods up to the date of actual redemption by LRWC. A nil-paid, detachable warrant was issued to the investor/(s) for every twenty (20) preferred shares. Each warrant shall entitle the investor/(s) to purchase one (1) common share. The exercise price of the warrant shall be P15.00 or LRWC's weighted average trading price for three (3) months prior to the exercise date of the warrant less ten percent (10%) discount. The warrants are exercisable starting on the 5<sup>th</sup> anniversary of the perpetual preferred shares until the 8<sup>th</sup> anniversary.

On 27 November 2017, the BOD authorized ABLGI to avail a loan facility with BDO Unibank, Inc. and approved the terms and transactions contemplated by the Omnibus Loan and Security Agreement by and among ABLGI as borrower, share mortgagor, mortgagor and assignor, ABLGI subsidiaries as sureties, share mortgagors, mortgagors and assignors, LRWC as share mortgagor, mortgagor and surety, ABLE, TGXI, PIKI, BCGLC and

FCLRC as sureties, BDO Unibank, Inc. as lender, and BDO Unibank, Inc. - Trust and Investments Group as security trustee.

On November 26, 2018, the Board of Directors proposed to issue up to 1,300,147,488 common shares to investors from the unissued capital stock of the Company. The Company will apply for confirmation of an exempt transaction from the Securities and Exchange Commission pursuant to Section 10.1 (c) of the Securities Regulation Code as an isolated transaction where the shares shall be issued from the unissued capital stock. The proposed shares to be issued shall be common shares which shall have the same features as the existing common shares outstanding including voting rights and dividend rights. The Board also approved to hold a Special Stockholders' Meeting on January 11, 2019 to seek the shareholders' approval for the proposed private placement.

On December 3, 2018, the Board approved a private placement from its unissued capital stock (Newly Issued Shares) at a price based on a premium over the closing price of the shares of the Company on November 29, 2018. The proceeds of the proposed private placement will be used to refinance some of the company's existing obligations and for general corporate purposes.

On January 11, 2019, the Stockholders approved the issuance of up to 1,300,147,488 common shares from the unissued capital stock through a private placement at a price based on a premium over the closing price of the shares of the Company on November 29, 2018 and approved the grant of authority to the Board to implement the private placement including but not limited to the determination of the issue price and the subscriber or subscribers to the shares to be issued.

In March and April 2019, 1,217,647,488 common shares were subscribed at P3.60 per share by virtue of the subscription agreements entered into by the Company with its investors. The proceeds from the issuance of will be used to refinance the Company's existing obligations, for expansion programs and working capital requirements.

#### Products, Games and Distribution Methods

#### AB Leisure Exponent, Inc. (ABLE)

ABLE (popularly known as Bingo Bonanza Corporation), the pioneer in professional bingo gaming in the Philippines, is a 100% subsidiary of the Company.

The Electronic Bingo is now the principal product line of ABLE. Through profitable business partnerships, sound business strategy that combines technological innovation and continuous variations of bingo games, ABLE maintains its niche in the industry.

ABLE launched the E-bingo games (EBG) in 2002 with 20 machines. As of 31 December 2018, around 10,536 machines were installed in 153 affiliated bingo parlors.

The Traditional Bingo continues to thrive by implementing game variations, including among others, Quick Shot, Circle 8, Instant Bingo Bonanza, Player's Choice, and X Game. In addition to these variations, ABLE also introduced the Video Link Bingo, which enables bingo players in one parlor to play simultaneously same game with players in other parlors for bigger payouts. The majority of the Metro Manila bingo parlors have been linked for the metro-wide bingo game. Likewise, the Visayas' bingo parlors have been linked to form their own cluster.

In August 2005, ABLE introduced Rapid Bingo with 14 terminals in 14 bingo parlors. By end of 2018, a total of 155 Rapid Bingo terminals were installed in 148 bingo parlors.

ABLE also introduced Pull Tabs in the latter part of 2005 and continues to market said product to all its operational bingo parlors and other non-affiliated establishments.

As of December 31, 2018, ABLE and its subsidiaries/affiliates operates 153 bingo parlors nationwide (inclusive of 2 minority owned bingo parlors). Most of these bingo parlors are in major shopping malls in Metro Manila and in key provincial cities. Enumerated below is a list of bingo branches, subsidiaries/affiliates, its locations, date of organization and ABLE's equity interest:

| Company-Owned Bingo Parlo              | ors          |       |   |
|--|--------------|-------|---|
|  |              | Locat | ion   |
|  |              | 1     | SM Mega Mall, EDSA, Mandaluyong City  |
|  |              | 2     | Sta. Lucia East Mall, Cainta, Rizal   |
|  |              | 3     | SM City, North EDSA, EDSA, Quezon City  |
|  |              | 4     | New Farmers Plaza, EDSA, Quezon City  |
|  |              | 5     | Makati Cinema Square, Pasong Tamo, Makati   |
|  |              |       | City  |
|  |              | 6     | SM Southmall, Almanza, Las Pinas City   |
|  |              | 7     | IL Centro, Sta.Lucia East Grandmall Marcos  |
|  |              |       | Highway,cor Felix Ave., Cainta Rizal  |
| Bingo Parlors Owned Throug             |              | quity |   |
|  | Date of      |       |   |
|  | Organization | Locat |   |
| Alabang Numbers & Gaming               | 11/18/1997   | 1     | Festival Supermall, Alabang, Muntinlupa City  |
| Corp., 100%                            |              | 2     | Festival Boutique, Alabang, Muntinlupa City   |
|  |              | 3     | Wharf Boutique at Lakefront, Km 20, East Service  |
|  |              |       | Road,   |
|  |              | 4     | V-Central Mall, Molino Bacoor, Cavite   |
| All Point Leisure<br>Corporation, 100% | 7/16/1997    | 5     | 3rd Floor, SM Centerpoint, Araneta Avenue cor<br>Magsaysay  |
| •                                      |              | 6     | GF Harrison Plaza Complex cor. Adriatico & A.<br>Mabini St., Malate, Manila                       |
| Alpha One Amusement                    | 5/23/2013    | 7     | GF & 2F Romero Bldg., 1337 Balintawak Market,   |
| and Recreation Corp., 100%             |              |       | EDSA, Balingasa, Quezon City  |
| Big Time Gaming                        | 3/27/2006    | 8     | Sunshine Blvd. Plaza, Quezon Ave. Corner Sct  |
| Corporation, 100%                      |              |       | Santiago & Panay Ave., Quezon City  |
|  |              | 9     | 2/F Intrepid Plaza Bldg., E. Rodriguez Ave. Bgry  |
|  |              | 10    | Bagumbayan, Quezon City   |
|  |              | 10    | G/F QY Plaza, 233 Tomas Morato Ave., South  |
|  |              | 44    | Triangle 4, Quezon City   |
|  |              | 11    | Unit 102, 6th Flr., Web Jet Acropolis Bldg. 88 E.<br>Rodriguez Jr Ave., Bagumbayan 3, Quezon City |
|  |              | 12    | Robinsons' Supermarket, EMA Town Center,  |
|  |              |       | Brgy. Camalig, Meycauayan Bulacan   |
|  |              | 13    | G/F Madison Square Alabang Zapote Road, Las   |
|  |              |       | Pinas City  |
|  |              | 14    | G/F Merville Arcade, West Service Road, corner<br>Merville Brgy. 201 Pasay City                   |
|  |              | 15    | 2/F Bocobo Commercial Center, #1244 Legaspi   |
|  |              |       | St., Bocobo cor Padre Faura St., Ermita Manila  |
|  |              | 16    | G/F A.S. Commercial Bldg., Unit A, B, C, Falcon   |
|  |              |       | St., Brgy Poblacion 5, Sta. Cruz, Laguna  |
|  |              | 17    | G/F Sogo Bldg., Brgy San APA Mahalika   |
|  |              |       | Highway, Cabanatuan City  |
|  |              | 18    | Puregold San Mateo, Km 21 Gen. Luna St., Brgy   |
|  |              | 40    | Banaba, San Mateo Rizal   |
|  |              | 19    | G/F Icon Hotel, #967 EDSA corner West Avenue,   |
|  |              | 00    | Brgy Philam, Quezon City  |
|  |              | 20    | 2F Parkmall E. Ouano Ave. Brgy. Tipolo City   |
|  |              |       | South Mandaue Reclamation Area, Special   |
|  |              | 04    | Economic Administrative Zone Mandaue City   |
|  |              | 21    | SkyOne Bldng., Brgy. Isidro Angono Rizal  |
|  |              | 22    | C. M Recto Avenue Brgy. 313 Zone 31, Sta. Cruz  |
|  |              | 23    | Manila<br>G/F Jea Bldg. Lopez St., Corner Jalandoni St.,  |
|  |              | 20    | loilo City  |
|  |              |       | nono Oity   |

|                                   |            | 24   | 31 J.P. Rizal St, Brgy. Tabok, Mandaue City  |
|-----------------------------------|------------|--|--|
|                                   |            | 25   | 3rd Level EJ Arcade,#252 Friendship  |
|                                   |            |  | Highway, Brgy. Anunas, Angeles City  |
|                                   |            | 26   | Lucky Chinatown Mall, #293 Lachambre St.,  |
|                                   |            | 20   | Binondo, Manila  |
|                                   |            | 27   | Syquio Business Center Maharlika Highway,  |
|                                   |            | 21   | Brgy. Daan Sarile Cabanatuan City.   |
|                                   |            | 28   |  |
|                                   |            | 20   | 2nd flr. Blue Horizon Bldg.Quezon Avenue   |
|                                   |            | 00   | Poblacion Alaminos City Pangasinan 2404  |
|                                   |            | 29   | Ground flr. Meerea High St. bldg. Ouano Ave.   |
|                                   |            |  | North Reclamation Area Subangdaku, Mandaue,  |
|                                   |            |  | Cebu City  |
|                                   |            | 30   | Dizon Building # 244 Entiero Street, Brgy. Sto.  |
|                                   |            |  | Cristo, Angeles City Pampanga  |
|                                   |            | 31   | Emiliano Pineda Building, Mac Arthur Highway   |
|                                   |            |  | corner Gil Puyat Ave., Brgy San Francisco,   |
|                                   |            |  | Mabalacat Pampanga   |
|                                   |            | 32   | 2nd flr., Sir Thomas Square. No.18 Matalino St.  |
|                                   |            |  | corner Matatag st. Diliman Quezon City.  |
|                                   |            | 33   | #14 Tanjuatco Building, Sampaloc Road, Plaza   |
|                                   |            |  | Aldea, Tanay Rizal   |
|                                   |            | 34   | G/F Alabang Zapote Rd. Talon Uno, Las Piñas  |
|                                   |            |  | City   |
|                                   |            | 35   | Bldg Sitio Kanluran, Kumintang Ibaba, Batangas   |
|                                   |            |  | City   |
| Bingo Dinero Corporation,         | 8/19/1998  | 36   | SM City, North Reclamation Area, Cebu City   |
| 100%                              | 0,10,1000  | 00   |  |
| Bingo Extravaganza Inc.,          | 1/11/1999  | 37   | SM Sucat, Sucat Road, Paranaque City   |
| 100%                              | 1/11/10000 | 38   | SM City Bicutan, Don Bosco, Paranaque City   |
| 100 /0                            |            | 39   |  |
|                                   |            | 40   | Tonie's Mart, Puerto Princesa, Palawan   |
|                                   |            | 40   | A. Salvador St., Sta. Veronica, Guimba, Nueva  |
|                                   |            | 44   |  |
|                                   |            | 41   | 8343 Elorde Sports Complex, San Antonio,   |
|                                   |            |  | Paranaque City   |
|                                   |            | 42   | #424 Division Road, Brgy. Sta. Rosa, Bagombong   |
|                                   |            |  | Nueva Vizcaya  |
| Bingo Gallery, Inc., 100%         | 10/16/1998 | 43   | Liana's Mutya ng Pasig Mall, Caruncho, Pasig   |
|                                   |            |  | City   |
|                                   |            | 44   | SM City Mastersons Ave., Canitoan, Cagayan de  |
|                                   |            |  |  |
|                                   |            |  | Oro City   |
|                                   |            | 45   | Oro City<br>Robinsons Metro East, Santolan, Pasig City   |
|                                   |            | 45<br>46                                     |  |
|                                   |            |  | Robinsons Metro East, Santolan, Pasig City   |
|                                   |            |  | Robinsons Metro East, Santolan, Pasig City<br>Ground Flr., Molino Blvd., 678 Dampa Wet & Dry   |
| Bingo Palace Corporation.         | 8/19/1998  | 46   | Robinsons Metro East, Santolan, Pasig City<br>Ground Flr., Molino Blvd., 678 Dampa Wet & Dry<br>Commercial Complex, Brgy Bayaran, Bacoor<br>Cavite   |
| Bingo Palace Corporation,         | 8/19/1998  | 46<br>47                                     | Robinsons Metro East, Santolan, Pasig City<br>Ground Flr., Molino Blvd., 678 Dampa Wet & Dry<br>Commercial Complex, Brgy Bayaran, Bacoor<br>Cavite<br>Robinson's Place, Ermita, Manila   |
| Bingo Palace Corporation,<br>100% | 8/19/1998  | 46<br>47<br>48                               | Robinsons Metro East, Santolan, Pasig CityGround Flr., Molino Blvd., 678 Dampa Wet & DryCommercial Complex, Brgy Bayaran, BacoorCaviteRobinson's Place, Ermita, ManilaSM Mall of Asia, Pasay City  |
| •                                 | 8/19/1998  | 46<br>47                                     | Robinsons Metro East, Santolan, Pasig CityGround Flr., Molino Blvd., 678 Dampa Wet & DryCommercial Complex, Brgy Bayaran, BacoorCaviteRobinson's Place, Ermita, ManilaSM Mall of Asia, Pasay CityLGF Congresssional Town Center, #23   |
| •                                 | 8/19/1998  | 46<br>47<br>48<br>49                         | Robinsons Metro East, Santolan, Pasig CityGround Flr., Molino Blvd., 678 Dampa Wet & DryCommercial Complex, Brgy Bayaran, BacoorCaviteRobinson's Place, Ermita, ManilaSM Mall of Asia, Pasay CityLGF Congressional Town Center, #23Congressional Avenue, Quezon City   |
| •                                 | 8/19/1998  | 46<br>47<br>48                               | Robinsons Metro East, Santolan, Pasig CityGround Flr., Molino Blvd., 678 Dampa Wet & DryCommercial Complex, Brgy Bayaran, BacoorCaviteRobinson's Place, Ermita, ManilaSM Mall of Asia, Pasay CityLGF Congressional Town Center, #23Congressional Avenue, Quezon CityG/F Robinson's Luisita Brgy San Miguel,  |
|                                   | 8/19/1998  | 46<br>47<br>48<br>49<br>50                   | Robinsons Metro East, Santolan, Pasig CityGround Flr., Molino Blvd., 678 Dampa Wet & DryCommercial Complex, Brgy Bayaran, BacoorCaviteRobinson's Place, Ermita, ManilaSM Mall of Asia, Pasay CityLGF Congressional Town Center, #23Congressional Avenue, Quezon CityG/F Robinson's Luisita Brgy San Miguel,Hacienda Luisita Tarlac   |
|                                   | 8/19/1998  | 46<br>47<br>48<br>49                         | Robinsons Metro East, Santolan, Pasig City   Ground Flr., Molino Blvd., 678 Dampa Wet & Dry   Commercial Complex, Brgy Bayaran, Bacoor   Cavite   Robinson's Place, Ermita, Manila   SM Mall of Asia, Pasay City   LGF Congressional Town Center, #23   Congressional Avenue, Quezon City   G/F Robinson's Luisita Brgy San Miguel,   Hacienda Luisita Tarlac   G/F Gaisano Capitol National Road, Labangan,   |
|                                   | 8/19/1998  | 46<br>47<br>48<br>49<br>50<br>51             | Robinsons Metro East, Santolan, Pasig City   Ground Flr., Molino Blvd., 678 Dampa Wet & Dry   Commercial Complex, Brgy Bayaran, Bacoor   Cavite   Robinson's Place, Ermita, Manila   SM Mall of Asia, Pasay City   LGF Congressional Town Center, #23   Congressional Avenue, Quezon City   G/F Robinson's Luisita Brgy San Miguel,   Hacienda Luisita Tarlac   G/F Gaisano Capitol National Road, Labangan,   San Jose Mindoro  |
|                                   | 8/19/1998  | 46<br>47<br>48<br>49<br>50                   | Robinsons Metro East, Santolan, Pasig City   Ground Flr., Molino Blvd., 678 Dampa Wet & Dry   Commercial Complex, Brgy Bayaran, Bacoor   Cavite   Robinson's Place, Ermita, Manila   SM Mall of Asia, Pasay City   LGF Congresssional Town Center, #23   Congressional Avenue, Quezon City   G/F Robinson's Luisita Brgy San Miguel,   Hacienda Luisita Tarlac   G/F Gaisano Capitol National Road, Labangan,   San Jose Mindoro   Ground Floor Sicangco Building, Mc. Arthur  |
|                                   | 8/19/1998  | 46<br>47<br>48<br>49<br>50<br>51<br>51<br>52 | Robinsons Metro East, Santolan, Pasig City   Ground Flr., Molino Blvd., 678 Dampa Wet & Dry   Commercial Complex, Brgy Bayaran, Bacoor   Cavite   Robinson's Place, Ermita, Manila   SM Mall of Asia, Pasay City   LGF Congressional Town Center, #23   Congressional Avenue, Quezon City   G/F Robinson's Luisita Brgy San Miguel,   Hacienda Luisita Tarlac   G/F Gaisano Capitol National Road, Labangan,   San Jose Mindoro   Ground Floor Sicangco Building, Mc. Arthur   Highway, Brgy. San Rafael Tarlac  |
| •                                 | 8/19/1998  | 46<br>47<br>48<br>49<br>50<br>51             | Robinsons Metro East, Santolan, Pasig CityGround Flr., Molino Blvd., 678 Dampa Wet & DryCommercial Complex, Brgy Bayaran, BacoorCaviteRobinson's Place, Ermita, ManilaSM Mall of Asia, Pasay CityLGF Congresssional Town Center, #23Congressional Avenue, Quezon CityG/F Robinson's Luisita Brgy San Miguel,Hacienda Luisita TarlacG/F Gaisano Capitol National Road, Labangan,<br>San Jose MindoroGround Floor Sicangco Building, Mc. ArthurHighway, Brgy. San Rafael TarlacBenry Square, McArthur Highway Brgy. San  |
|                                   | 8/19/1998  | 46<br>47<br>48<br>49<br>50<br>51<br>52<br>53 | Robinsons Metro East, Santolan, Pasig City   Ground Flr., Molino Blvd., 678 Dampa Wet & Dry   Commercial Complex, Brgy Bayaran, Bacoor   Cavite   Robinson's Place, Ermita, Manila   SM Mall of Asia, Pasay City   LGF Congresssional Town Center, #23   Congressional Avenue, Quezon City   G/F Robinson's Luisita Brgy San Miguel,   Hacienda Luisita Tarlac   G/F Gaisano Capitol National Road, Labangan,   San Jose Mindoro   Ground Floor Sicangco Building, Mc. Arthur   Highway, Brgy. San Rafael Tarlac   Benry Square, McArthur Highway Brgy. San   Nicolas, Tarlac City |
|                                   | 8/19/1998  | 46<br>47<br>48<br>49<br>50<br>51<br>51<br>52 | Robinsons Metro East, Santolan, Pasig City   Ground Flr., Molino Blvd., 678 Dampa Wet & Dry   Commercial Complex, Brgy Bayaran, Bacoor   Cavite   Robinson's Place, Ermita, Manila   SM Mall of Asia, Pasay City   LGF Congresssional Town Center, #23   Congressional Avenue, Quezon City   G/F Robinson's Luisita Brgy San Miguel,   Hacienda Luisita Tarlac   G/F Gaisano Capitol National Road, Labangan,   San Jose Mindoro   Ground Floor Sicangco Building, Mc. Arthur   Highway, Brgy. San Rafael Tarlac   Benry Square, McArthur Highway Brgy. San                        |

|   |            | 55 | 2nd Floor FRC mall Evangelista st., Talaba V.,   |
|---|------------|----|--|
|   |            |    | Bacoor City Cavite   |
|   |            | 56 | 2nd flr. Jose Abad Santos Ave., Brgy. Dolores,<br>Northwalk 1,San Fernando Pampanga                                |
|   |            | 57 | UG/F Puregold Novaliches 1018 Quirino Highway<br>Novaliches Quezon City  |
|   |            | 58 | ATI Bldg, Don Domingo II, Tuguegarao City<br>Cagayan   |
|   |            | 59 | LG/F, Imall-Camarin. Kiko Rd., Camarin,<br>Caloocan City   |
|   |            | 60 | GD Plaza, Mc Arthur Highway, brgy. Ilang Ilang,<br>Guiguinto, Bulacan  |
|   |            | 61 | 2/F, HBC Bldg. Norberto St. Brgy. San Jose, San<br>Miguel Bulacan  |
| Cebu Entertainment<br>Gallery, Inc., 100% | 9/7/1998   | 62 | Elizabeth Mall, Leon Kilat St., Cebu City  |
| First Leisure and Game Co.,<br>Inc., 100% | 12/9/1997  | 63 | Robinson's Place, Lacson Street, Mandalagan,<br>Bacolod City   |
|   |            | 64 | G/F Art District Bldg., Lacson St.,Lopue's<br>Mandalagan, Bacolod City   |
|   |            | 65 | G/F Gustilo Town Center & Northland Resort,<br>Provincial Road cor National Highway, Manapla,<br>Negros Occidental |
|   |            | 66 | G/F Gaisano Mall, Araneta St., Brgy. Singcang,<br>Bacolod City, Negros Occidental                                  |
|   |            | 67 | G/F Gaisano Mall, Cagba Brgy Tugbu, Masbate<br>City  |
|   |            | 68 | G/F Centro Mall Lopez Ave., Batong Malake, Los<br>Banos, Laguna  |
|   |            | 69 | Rosalie Bldg. Gaisano Door Brgy. Tabunok<br>Talisay City Cebu  |
|   |            | 70 | 2/F Felcris Centrale, Quimpo Boulevard, Brgy. 40-<br>D Davao City  |
|   |            | 71 | Grand Gaisano Mall Quezon Ave. Digos City<br>Davao   |
|   |            | 72 | G/F DOORS 107/108, JLF Parkway Building A.<br>Pitchon Corner Quirino STS. Davao                                    |
|   |            | 73 | Amkor Building National Road Tunasan City of<br>Muntinlupa   |
|   |            | 74 | 3rd Flr. Robinsons Place Tagum, Purok Cacao,<br>Visayan Village, Tagum City  |
|   |            | 75 | Ground Floor Gaisano Mall, Purok 12 National<br>Highway, Brgy. Calinan Davao                                       |
|   |            | 76 | Km.18 National Highway Gaisano Mall, Grand<br>Mall Brgy. Tibungco Bunawan Davao City                               |
|   |            | 77 | Jose P. Laurel Ave., Brgy. San Antonio, Davao<br>City 2nd Flr.   |
|   |            | 78 | Chimes Mall, Brgy.27 C,Gov.Sales st. cor Sta.<br>Ana Ave., Davao City  |
|   | 40/07/1000 | 79 | City Mall Mandalagan, Lacson St. cor. G.M.<br>Cordova Ave., Mandalagan, Bacolod City                               |
| Galleria Bingo<br>Corporation, 100%       | 10/27/1998 | -  | Robinson's Galleria, EDSA, Quezon City<br>(temporarily closed since June 1, 2018)                                  |
| Gamexperience<br>Entertainment Corp, 100% | 5/21/2013  | 80 | G/F Greenhills Town Center , Valencia Quezon<br>City   |
|   |            | 81 | Pueblo Verde, Mactan Economic Zone-11-Sez<br>Brgy. Basak   |
|   |            | 1  | Lapu-Lapu City Cebu  |

|  |            | 82       | Ground flr. Gaisano Grandmall Mactan Basak,<br>Marigondon Road corner Ibabao, Gisi-Agus<br>Road, Lapu-Lapu City, Cebu |
|--|------------|----------|---|
|  |            | 83       | 2nd flr. Blocked D, Mactan Marina Mall, MEPZ 1<br>brgy. IB, Lapu-Lapu City Cebu                                       |
| G-One Gaming and<br>Technology, Inc., 100% | 4/6/1998   | 84       | Road corner Ibabao, Gisi-Agus Road, Lapu-Lapu<br>City, Cebu SM City Bacoor, Tirona Highway,<br>Cavite                 |
| Grand Polaris Gaming<br>Co., Inc. 100%     | 5/24/2013  | 85       | 2/F SM City Cauayan, San Fermin, National<br>Highway, Cauayan City, Isabela   |
|  |            | 86       | LGU Commercial Bldg., Osmena Avenue, Roxas, Isabela   |
| Highland Gaming<br>Corporation, 100%       | 6/6/2000   | 87<br>88 | Baguio Centermall, Baguio City<br>SM City Baguio, Luneta Hill, Baguio City  |
| Iloilo Bingo Corporation,<br>100%          | 12/1/1999  | 89       | SM City Iloilo, Manduriao, Iloilo City  |
| Isarog Gaming                              | 4/24/1998  | 90       | SM City Naga, CBD2, Bgry Trianggulo, Naga City  |
| Corporation, 90%                           |            | 91       | B3, Unit 1,2,3,544, 55 & 56 ALDP Mall, Roxas<br>Ave Triangulo, Naga City  |
| Manila Bingo<br>Corporation, 95%           | 9/24/1997  | 92       | SM City Fairview, Regalado, Fairview, Q.C.  |
| Metro Gaming                               | 6/24/1998  | 93       | SM Supercenter, Molino Rd., Bacoor, Cavite  |
| Entertainment Gallery, Inc.,               |            | 94       | 5/F 168 Divisoria Mall, Soler St. Binondo, Manila   |
| 100%                                       |            | 95       | Unit GF, ANS-08 Pasay City Mall Ave cor Arnaiz,<br>Pasay City   |
|  |            | 96       | RSAM Center Bldg, J.P. Laurel Cor. Munting<br>Bayan St, Bgry Poblacion IX, Nasugbu,<br>Batangas                       |
|  |            | 97       | Starmall, Bgry Kaypian San Jose Del Monte,<br>Bulacan   |
|  |            | 98       | G/F MC Arthur H-way Brgy. Del Rosario San<br>Fernando City Pampanga   |
| Negrense<br>Entertainment Gallery,         | 4/24/2012  | 99       | Ground Floor, Robinsons Place Dumaguete Brgy.<br>Calindagan Business District, Dumaguete City                         |
| Inc. 55%                                   |            | 100      | Ground Floor, Lee Plaza Hypermart, Bagacan,<br>Dumaguete City   |
| One Bingo Place, Inc.,<br>80%              | 5/3/2000   | 101      | SM City Manila, Arroceros St., Manila   |
| One Bingo Pavillion,<br>Inc. 100%          | 1/28/2013  | 102      | Puregold Price Club, Magsaysay Road, Brgy San<br>Antonio, San Pedro, Laguna   |
|  |            | 103      | G/F Tawala Panglao Bohol  |
|  |            | 104      | Sky One Bldg, Brgy Baleleng, Bantay locos Sur   |
|  |            | 105      | Bldg 537, Rizal Highway Subic Bay Freeport Zone Zambales  |
|  |            | 106      | TLJ Building G/F & 2F Brgy. Mabiga Mabalacat<br>Pampanga  |
|  |            | 107      | S and R Centre, De Venecia Ave., Nalsian,<br>Calasiao, Pangasinan   |
| Rizal Gaming Corporation,                  | 11/12/1998 | 108      | Robinson's Place, Cainta, Rizal   |
| 100%                                       |            | 109      | Robinsons Boutique, Cainta, Rizal   |
|  |            | 110      | ITSP Bldg, Ortigas Ave., Bgry San Isidro, Taytay,<br>Rizal  |
|  |            | 111      | 2nd Flr., Graceland Plaza Bldg., J.P. Rizal St.,<br>Brgy. Malanday, Marikina City                                     |
|  |            | 112      | Hollywood Suites and Resort, Mac Arthur<br>Highway, Brgy Ibayo, Marilao Bulacan                                       |
|  |            | 113      | RMR Graceland, 858 Tandang Sora Avenue,   |
|  |            |          | Brgy. Tamo, Quezon City   |

|                                  |                         | 114        | M.H Del Pilar Street Barangay San Rafael,  |
|----------------------------------|-------------------------|------------|--|
|                                  |                         | 115        | Rodriguez Rizal<br>2/F, Ardi Commercial Complex, A.Bonifacio Ave.                          |
| 00.4                             | 0/04/0005               | 440        | Parola, Cainta, Rizal  |
| SG Amusement and                 | 8/24/2005               | 116        | Greenhills Shopping Center, San Juan City  |
| Recreation Corp., 100%           |                         | 117        | Wilson Square, P.Guevarra, San Juan City   |
|                                  |                         | 118        | San Juan Commercial Bldg. F. Manalo corner F.  |
|                                  |                         | 110        | Blumentrit San Juan City   |
|                                  |                         | 119        | LGF Tagaytay-Nasugbu Highway, Bryg. Dayap  |
| Couth Dingo                      | 10/10/1007              | 100        | Itaas, Laurel Batangas   |
| South Bingo<br>Corporation, 100% | 12/10/1997              | 120<br>121 | SM City Davao, Quimpo Blvd., Davao City  |
| South Entertainment              | 12/13/2000              |            | G/F Victory Town Center, Lemery Batangas   |
| Gallery, Inc., 100%              | 12/13/2000              | 122<br>123 | SM City, San Fernando City, Pampanga<br>SM Supercenter, Muntinlupa City                    |
| Gallery, Inc., 100 %             |                         | 123        | · · · ·  |
|                                  |                         | 124        | SM City Tarlac, San Roque, Tarlac City<br>Robinsons Calasiao, Calasiao, Pangasinan         |
| Summit Bingo, Inc., 60%          | 1/19/1999               | 125        | 2nd Fir., New St Bldg., Macarthur Highway,   |
| Summit Bingo, Inc., 00 %         | 1/19/1999               | 120        | Balibago, Angeles City, Pampanga   |
| Topnotch Bingo Trend, Inc.       | 6/1/2009                | 127        | 2nd Flr., SM City Novaliches, Quirino Highway,   |
| 100%                             | 0/1/2003                | 121        | Novaliches, Quezon City  |
| 100 /0                           |                         | 128        | 5/F Metropoint Mall, Edsa Taft, Pasay City & G/F   |
|                                  |                         | 120        | Metropoint Mall, Edsa Taft, Pasay City   |
|                                  |                         | 129        | 2/F SM City Batangas, Pallocan West, Batangas  |
|                                  |                         | .20        | City   |
|                                  |                         | 130        | 2/F SM City Rosario, Brgy. Tejero Convention,  |
|                                  |                         |            | Rosario, Cavite City   |
|                                  |                         | 131        | 2/F SM City Rosales, Mc Arthur Highway, Carmen   |
|                                  |                         |            | East, Rosales, Pangasinan  |
|                                  |                         | 132        | 2/F Sm City Marikina, Brgy. Calumpang, Marikina  |
|                                  |                         |            | City   |
|                                  |                         | 133        | 2/F SM City Clark, M.A. Roxas Highway, Brgy.   |
|                                  |                         |            | Malabanias, Clark, Pampanga  |
|                                  |                         | 134        | 2/F SM City Lipa, Ayala Highway, Brgy Maraouy, Lipa City, Batangas                         |
|                                  |                         | 135        | LGF SM City San Lazaro. F. Huertas St., Sta.   |
|                                  |                         |            | Cruz, Manila   |
|                                  |                         | 136        | SM City Taytay, B1 Bldg. A, Brgy. Dolores,<br>Taytay, Rizal                                |
|                                  |                         | 137        | 94 Timog Ave., Ybardolaza street Cor.,Sacred   |
|                                  |                         | -          | Heart, Quezon City   |
| TOPMOST GAMING CORP.             | 01/13/1998              | 138        | 2nd Flr., SM City Novaliches, Quirino Highway,   |
| 100%                             |                         |            | Novaliches, Quezon City  |
|                                  |                         | 139        | 2nd Flr., SM Hypermarket Cubao, EDSA cor Main  |
|                                  |                         |            | Ave., Brgy Socorro 3, Cubao Quezon City  |
|                                  |                         | 140        | 2nd Flr., SM Hypermarket Cainta, Felix Avenue, Cainta, Rizal                               |
|                                  |                         | 141        | 2nd Floor, Fortune Plaza Bldg. MacArthur   |
|                                  |                         | 142        | Highway, Brgy. Wawa Balagtas, Bulacan<br>Sapphire Bldg., Govic Avenue, Paulien Dirita, Iba |
|                                  |                         | 142        | Zambales   |
| Worldwide Links Leisure and      | 12/8/2011               | 143        | Silver City, Frontera Drive, Dona Julia Vargas   |
| Gaming Corp., 100%               |                         | 1-13       | Avenue, Pasig City   |
| Caning Corp., 10070              |                         | 144        | 88 E. Rodriguez Avenue, Brgy. Ugong, Pasig City  |
| Bingo Parlor Owned Throug        | h An Affiliate/Fou      |            |  |
|                                  |                         |            |  |
|                                  | Date of                 | I ocat     | ion  |
|                                  | Date of<br>Organization | Locat      | ION  |

| Corporation, 40% |           |   |   |  |
|------------------|-----------|---|---|--|
| Vinta Gaming     | 4/28/2003 | 2 | Gaisano Mall, Koronadal, South Cotabato |  |
| Corporation, 50% |           |   | (temporary closed)                      |  |

Total Gamezone Xtreme, Inc. (TGXI)

TGXI is the assignee and purchaser of the assets, rights and interests of Digiwave Solutions, Inc. (DSI), the operator and licensee of Philippine Amusement and Gaming Corporation (PAGCOR) eGames stations. The company continues to expand its operations through rebranding of existing PeGS, setting up new gaming venues in new locations, and acquiring existing branches from other operators.

PAGCOR e-Games Station (PeGS) outlets act as a medium where one can play in an online casino with players from other virtual stations. The total amount of bets placed in these online games is monitored by a centralized server run by the platform provider.

As of 31 December 2018, TGXI has 36 branches with a total 1,338 terminals.

| Branch                 | Loca | Location  |  |  |
|------------------------|------|---|--|--|
| BANAWE                 | 1    | 238 Banawe Center, 240 Banawe cor. Panalturan st., Brgy. Manresa Village, Quezon City                                 |  |  |
| BF PARANAQUE 2         | 2    | R.F. Lopez Bldg., Lopez Avenue, Brgy. San Isidro, Parañaque City  |  |  |
| BIÑAN-1                | 3    | El Rancho Hotel, National Highway, Brgy Canlalay, Biñan, Laguna   |  |  |
| BIÑAN-2                | 4    | GF, Kid Tower Mall, Brgy. San Antonio, Biñan City, Laguna   |  |  |
| BINANGONAN             | 5    | GF, Grace Building, National Road cor A. Bonifacio St., San Carlos,<br>Binangonan, Rizal                              |  |  |
| CAINTA 4               | 6    | 2ndFloor Saunterfield Bldg. Km 20 Brgy. Sto. Nino Ortigas Ave.<br>Extension Cainta, Rizal                             |  |  |
| CARMONA                | 7    | Unit 5, Paseo de Carmona, Brgy. Maduya, Carmona, Cavite   |  |  |
| CUEVAS VILLE/ MOLINO 2 | 8    | Units 10&11, Cuevasville Commercial Building 3, Daanghari Road,<br>Molino 4, Bacoor, Cavite                           |  |  |
| DEL MONTE              | 9    | 716 Del Monte Avenue, Talayan, QC   |  |  |
| DON ANTONIO            | 10   | 2F, Don Antonio Sports Complex, Brgy Holy Spirit, Quezon City   |  |  |
| FESTIVAL MALL          | 11   | GF, Parkway Lane, Festival Mall, Brgy Alabang, Muntinlupa City  |  |  |
| GUIGUINTO              | 12   | 2 <sup>nd</sup> Flr., GD Plaza, Mc Arthur Highway, Brgy. Ilang ilang, Guiguinto, Bulacan                              |  |  |
| HILLSTOP               | 13   | Hillstop Garden Restaurant, Palos Verdes Heights Commercial Area,<br>Sumulong Highway, Brgy. Sta. Cruz, Antipolo City |  |  |
| KARANGALAN             | 14   | GF, D'Jet Commercial Bldg., Imelda Ave., Phase 11-A Lot C, No. 25 and 26, Karangalan Village, Pasig City              |  |  |
| KATIPUNAN              | 15   | 175 Katipunan Ave., Loyola Heights, Quezon City   |  |  |
| KAWIT                  | 16   | GF, Bautista Arcade, Brgy Binakayan, Kawit, Cavite  |  |  |
| MABALACAT 2            | 17   | Stall 19, Pineda Building, Mc. Arthur Highway, Mabalacat, Pampanga  |  |  |
| MADISON                | 18   | GF, Bldg. B, Madison Square #4, Pioneer Street, Mandaluyong City  |  |  |
| MALABON                | 19   | Unit 3 Francis Market , Gov. Halili cor M.H Del Pilar Sts., Tenajeros Malabon   |  |  |
| MANGGAHAN 1            | 20   | 2F, MSI Building, Governor's Drive, Brgy Manggahan, Gen. Trias,<br>Cavite   |  |  |
| MAYBUNGA               | 21   | 2F, SGC Building, 172 C. Raymundo Ave., Brgy. Maybunga, Pasig City  |  |  |
| MEYCAUAYAN             | 22   | 665-A, McArthur Highway, Nrgy Bancal, Meycauayan, Bulacan   |  |  |
| PACO                   | 23   | Unit 3, Topmark Building, Paz Mendoza Guazon St., Paco, Manila  |  |  |
| PASO DE BLAS 1         | 24   | 2F, LB Bldg., Paso de Blas Road, Valenzuela City  |  |  |
| PLARIDEL               | 25   | Amorante Bldg 1, Cagayan Valley Road, Brgy. Tabang, Plaridel,<br>Bulacan  |  |  |
| SAN JOSE DEL MONTE     | 26   | Umerez Compound, Tungkong Mangga, San Jose Del Monte City, Bulacan  |  |  |
| SAN MIGUEL             | 27   | Total Gas Station, National Highway, Cagayan Valley Road, Brgy.<br>Kamias, San Miguel, Bulacan                        |  |  |

| SAN RAFAEL    | 28 | 141 Cagayan Valley Road, Brgy. Sampaloc, San Rafael, Bulacan        |  |
|---------------|----|---|--|
| SILANG        | 29 | Brgy. Buho, Silang, Cavite  |  |
| SILVER CITY   | 30 | GF, Silver City Bldg., Frontera Verde, Bo. Ugong, Paisg City        |  |
| STA MARIA     | 31 | 112 C Gov. Halili Avenue, Brgy. Bagbaguin, Sta. Maria, Bulacan      |  |
| STA ROSA      | 32 | 2F, Akisada Commercial Ctr, Old National Highway, Macabling, Sta.   |  |
|               |    | Rosa City, Laguna   |  |
| STARMALL EDSA | 33 | 2F, Starmall Building, EDSA cor Shaw Blvd., Mandaluyong City        |  |
| TUNASAN       | 34 | GF, El Rancho Inn, National Highway cor. E. Rodriguez St., Tunasan, |  |
|               |    | Muntinlupa City   |  |
| VALENZUELA 2  | 35 | GF, Puregold Valenzuela, 419 McArthur Highway, Brgy Dalandanan,     |  |
|               |    | Valenzuela City   |  |
| VISAYAS AVE   | 36 | 2F, MSK Building, Tandang Sora, Visayas Avenue, Quezon City         |  |

## Blue Chip Gaming and Leisure Corporation (BCGLC)

BCGLC has a contract with the Philippine Amusement and Gaming Corporation (PAGCOR) in connection with the VIP Slot Arcade Operation (PAGCOR VIP Club) at Pan Pacific Hotel, Manila, Paseo Premier Hotel, Sta. Rosa, Apo View Hotel, Davao, and Kings Royal Hotel, Bacolor. Pursuant to the said contract, BCGLC provides the gaming space, high end slot machines, furnitures, fixtures, equipment and systems for the operations of the aforesaid VIP Slot Arcades. The wholly-owned subsidiary of BCGLC, Gold Coast Leisure World Corporation has a contract with PAGCOR for the PAGCOR VIP Club in Venezia Hotel, Subic Bay Economic Zone and Freeport.

#### First Cagayan Leisure & Resort Corporation (FCLRC)

On 03 February 2001, FCLRC and CEZA entered into a License Agreement authorizing FCLRC to set up a network operation/hub with its internet server including web sites, gaming software, application programs, administrative software, hardware, internet, as well as telecommunication connections, collection and payment system and toll-free telephone operations, all in connection with the development, operation and conduct of internet and gaming enterprises and facilities in CSEZFP. In line this mandate, FCLRC was also authorized and licensed to conduct interactive games as defined in the License Agreement.

Subsequent to the signing of the License Agreement, FCLRC and CEZA signed a Supplemental Agreement which provides authority for FCLRC in the following capacity: (1) Appointment as Master Licensor for internet gaming activities and shall be responsible for monitoring all activities pertaining to the licensing and operation of interactive gamines in CSEZFP; (2) Assist CEZA in its functions as regulator for interactive gaming activities on behalf of CEZA in accordance with CSEZFP Interactive Gaming Rules and Regulations; (3) The authorization as Master Licensor shall be exclusive for twenty-five (25) years starting from 2006 until 2031; (4) Authorized to collect a sub-license fee to two (2) percent of the gross winnings from the internet casino, in accordance with an agreed formula. Also, the Company is authorized to collect from sub-licenses, an annual fixed amount equivalent to \$48,000 for the first year of operations and \$60,000 thereafter, from sportsbook operators; and (5) the Company must pay CEZA, on a monthly basis to commence upon the start of actual operations, an amount equivalent to one (1) percent of the monthly gross winnings payable not later than the seventh (7<sup>th</sup>) day of the subsequent month. Starting on the sixth (6<sup>th</sup>) year after the start of the Company's operation, it shall pay a minimum guaranteed amount of \$250,000 per year.

FCLRC proposed a Master Development Plan in keeping its authority under the License Agreement. The Master Development Plan will accordingly create a self-sustaining industrial zone and mixed-use new township in the CSEZFP with tourism and leisure as the lead sector to be developed.

The Master Development Plan as envisaged by FCLRC shall comprise of the three (3) phases with time frame of completion as follows:

Phase I: which shall be completed one (1) year after authorization of the CEZA BOD, includes telecommunication connectivity via microwave radio, upgrading of the existing internet data center, conversion of the CEZA Complex into a gaming facility, upgrading of the San Vicente naval Airport and construction of a new CEZA Administration Office;

Phase II: which shall be completed three (3) years from completion of Phase I, shall include the telecommunication

connectivity via fiber optic, redundant telecommunication connectivity and construction of a leisure and resort complex;

Phase III: which shall be completed three (3) years from completion of Phase II, shall include the implementation of the Comprehensive Feasibility Study that will provide a complete telecommunication infrastructure for the whole of the CSEZFP and development of a beach front property into a leisure and gaming facility.

Previous years' developments significantly affected FCLRC's business and operations due to the issuance on 01 September 2016 by PAGCOR of the "Rules and Regulations for Philippine Offshore Gaming Corporations". The said PAGCOR Regulation was adopted to regulate the issuance of licenses which provide and participate in offshore gaming services or online games of chance via the Internet.

On November 24, 2017, FCLRC and CEZA signed a supplemental agreement which provides for the following: (1) CEZA retains the 25-year appointment of FCLRC as a non-exclusive Licensor for interactive gaming; (2) CEZA shall also grant appointment of FCLRC for land-based gaming after it has complied with all requirements; (3) To protect FCLRC's interest and investment as the pioneer Licensor, CEZA effectively restricted itself from directly issuing Gaming Licenses to FCLRC's current and previous licensees; (4) All applicants for gaming licenses from CEZA shall post the amount of USD100 million as an investment commitment. In consideration of the significant actual and future investments attributable to FCLRC, CEZA shall credit such investments towards the investment commitment compliance of applications for gaming licenses coursed through FCLRC.

As at 31 December 2018, there were 27 licensed locators, 16 of which are operational.

#### First Cagayan Converge Data Center, Inc. (FCCDC)

FCLRC and IP Converge Data Center Corporation (IPCDCC), a wholly-owned subsidiary of listed firm IPVG Corp., formed a joint venture corporation with the name First Cagayan Converge Data Center, Inc. which was incorporated on 14 November 2007. FCLRC owns 60% of the outstanding capital stock of FCCDCI. This joint venture corporation was formed to engage in the business of information technology such as IP communication, co-location, bandwidth, disaster recovery services, software development, internet merchant payment processing and payment solution, premium dial up access, voice over internet protocol (VOIP), IP-wide area network services and other value added services. Presently, FCCDCI provides a range of services to Internet Gaming Operators at the CSEZFP for a fee. These revenue streams include but are not limited to the following:

- connectivity using wide bandwidth capabilities
- physical housing of the server to host the Internet site, in a high security site
- high quality monitoring and maintenance services for the Internet infrastructure
- hosting services which include connection of servers and data networking equipment to the same monitoring and management system
- a range of call center services
- a range of value added services for ongoing operation of the Internet Site and management of the Internet Casino Site
- office space
- administration services which includes facilities management, server management and network monitoring
- payment and receipt of gaming funds services
- telecommunication services
- physical security and monitored access
- off-site storage of back up materials in secure premises
- second level help desk service that includes provision of a single answering point for operational, performance, reporting and commercial issues
- value added services, such as website monitoring, traffic analysis, marketing analysis, telemarketing, and customer relationship management among others.

FCCDCI commenced its commercial operations on 01 January 2008 thus, FCLRC's statement of income includes its 60% equity in net earnings from FCCDCI.

In 2009, FCLRC and FCCDCI agreed to apply P3.75 million of FCLRC's cash dividend against the subscription

payable to FCCDCI.

## LR Data Center and Solutions, Inc. (LRDCSI)

LRDCSI is a technology company engaged in aggregating data and telecommunication services. LRDCSI's revenue model involves acquiring services from local and foreign technology and telecommunication companies at wholesale rates, bundling said services and then reselling the services at retail rates.

The premium for such activity is warranted given the bespoke and higher level of customer engagement provided by LRDCSI. LRDCSI's portfolio includes solutions related to data center co-location, Internet, private leased lines, mobile and video platforms, cybersecurity, content delivery networks, e-commerce, and network and website optimization. LRDCSI aims to provide these services to customers and clients in the industry sectors including land based and online gaming operators. LRWC owns 80% of the outstanding capital of LRDCSI while one of the incorporators owns the remaining 20%.

LRDCSI commenced its commercial operations on October 1, 2017.

## AB Leisure Global, Inc. (ABLGI)

AB Leisure Global Inc. (ABLGI) and Leisure and Resorts World Corporation (LRWC) entered into various agreements with Belle Corporation (Belle), Premium Leisure and Amusement, Inc. (PLAI) and Belle Grande Resource Holdings, Inc. (Belle Grande) which secured for ABLGI a 30% share of Belle's and PLAI'S economic interests in the City of Dreams-Manila Integrated Resort and Casino located at Aseana Business Park, Paranaque City.

On 04 November 2016, Belle and PLAI ("Belle Group") signed a Termination agreement with LRWC and ABLGI ("LRWC Group"), which would enable the latter to realize its interests under its existing agreements with the Belle Group. Under the agreement, Belle Group will pay the LRWC Group a total of P5,090.0 million, with P1,018.0 million paid upon signing and the balance at the end of March 2017. Until the finalization of the transaction, ABLGI will continue to share in the net lease income and gaming revenue of Belle Group.

The Termination agreement was finalized on 31 March 2017. ABLGI received P4,072.0 million, which comprised of: (1) payment for an outstanding loan of Belle Group to ABGLI amounting to P3,762.0 million, and (2) P310.0 million, of which P110.5 million was a collection of the advances made to Belle while the remaining P199.5 million was lodged under "Other Income" in the Unaudited Consolidated Statements of Profit or Loss and Other Comprehensive Income, representing assignment of rights in relation to the Advisory services rendered to the Philippine Consortium in favor of Belle. Effective 31 March 2017, ABLGI shall be deemed to have divested its economic interest in the City of Dreams-Manila Integrated Resort and Casino.

In 2017, ABLGI incorporated 7 direct and indirect subsidiaries as follows:

| Company                               | Incorporation Date | Nature of Business  |
|---------------------------------------|--------------------|---------------------|
| AB Leisure Asia Holdings Inc.         | August 30, 2017    | Holding Company     |
| AB Leisure Holdings Philippines Corp. | September 6, 2017  | Holding Company     |
| G-L Real Estate JV Corporation        | September 15, 2017 | Real Estate/Leasing |
| G Boracay Land Holdings Inc.          | October 10, 2017   | Holding Company     |
| G Boracay Alpha Holding Corp.         | October 18, 2017   | Holding Company     |
| G Boracay Beta Holding Corp.          | October 18, 2017   | Holding Company     |
| G Boracay Gamma Holding Corp.         | October 18, 2017   | Holding Company     |

In October 2017, LRWC signed an Omnibus Loan and Security Agreement (OLSA) for P2,500 million with BDO Unibank, Inc. - Trust and Investment Group as Security Trustee and LRWC as Surety. As disclosed, the OLSA was executed to partially fund the acquisition of parcels of land for the planned resort development in Boracay.

## LR Land Developers, Inc. (LRLDI)

In 2010, LRLDI entered into an agreement with Cagayan Premium Ventures Development Corporation (CPVDC)

and Cagayan Land Property Development Corporation (CLPDC), both third parties and corporations incorporated in the Philippines, to finance the construction of the airport at Lal-lo, Cagayan. The terms and conditions of the agreement include the following: (1) LRLDI agrees to invest funds or make advances into the Lal-lo Airport Project of CPVDC through a convertible loan in favor of CLPDC of a maximum of P700 million. CPVDC shall only use the advances to finance its capital expenditures and working capital requirements related to the construction development of the airport; (2) LRLDI shall have the right to convert, in whole or in part, the outstanding amount of the advances at the time of the conversion, into new, unissued common shares of CLPDC subject to mutually agreed conversion price per conversion share; (3) CLPDC acknowledges and agrees that the advances will be directly received by CPVDC; and (4) CLPDC shall execute a separate agreement with LRLDI which provides for the specific procedures and details of borrowing, execution of the conversion and or repayment.

The construction of the airport is in line with the Master Development Plan with CEZA within the CSEZFP. LRLDI and FCLRC have significant operations within the CSEZFP which will benefit from the construction of the airport. The construction of the airport is expected to be finished by the first quarter of 2014 when all the documents needed by the Civil Aviation Authority of the Philippines are submitted.

The Group intends to convert portion of the advances into shares of stocks upon consolidation and issuance of land titles.

LRLDI has significant land properties in Cagayan which are carried at fair value.

LRLDI is also in a joint venture property development project in Makati City with Total Consolidated Asset and Management, Inc. called Techzone Philippines, Inc. As envisioned, the building planned will be a world-class BPO center with offices for various BPO locators not limited to the licensees of First Cagayan Leisure and Resort Corporation (FCLRC).

#### Competition

#### <u>ABLE</u>

ABLE manages to stay on top of competition with its extensive network of bingo parlors, and by continuing the development of new parlors and game products. Consolidated sales grew by P309 million or 4.5% from P6,802.5 million in 2017 to P7,111.5 million in 2018.

Ever mindful of the growing major competitors such as Bingo Mania, Bingo Amusement Corporation, as well as small players and new entrants, ABLE sustains its market presence by aggressively offering huge jackpot payouts and launching new products to attract more players. Based on informal surveys, ABLE estimates its market share of the traditional bingo to be 35% to 40% in the last 3 years.

## TGXI

TGXI has successfully established its position as one of the major front runners among PeGS operators in the country through the acquisition of Digiwave Solutions, Inc (DSI) and by continuously increasing its number of PeGS gaming terminals. PEGS are open 24 hours a day, 7 days a week and are located all over Metro Manila and nearby areas.

## BCGLC

BCGLC and GCLWC are competitive with other game operators because of the expertise of its management team in the selection of top of the line & popular slot machines to cope with market demand. Also, the team is effectively managing the venues with appropriate marketing & promotions for the targeted audience.

## <u>FCLRC</u>

Being the master licensor of Internet gaming in Southeast Asia, FCLRC is in the forefront in leading the Cagayan Free Port as the premier i-Gaming licensing jurisdiction. FCLRC virtually has no competition in the industry in the Southeast Asia region. However, there are around 80 gaming jurisdictions around the globe.

#### Major Suppliers

## <u>ABLE</u>

Currently, ABLE sources its bingo cards and supplies mainly from BK Systems Philippines, exclusive distributor of Bingo King, USA, one of the world's largest manufacturers and suppliers of bingo cards and bingo related products.

In 2002, ABLE entered into a Lease and Technical Assistance Agreement with FBM Gaming Arizona, Inc., to provide the necessary equipment, systems, facilities and technical support for the conduct and operation of Electronic Bingo Games.

In 2005, ABLE entered into a Memorandum of Understanding with Intralot S.A. Integrated Lottery Systems and Services to supply state-of-the-art hardware/software machines, equipment and accessories for the operation and conduct of computerized "on-line" bingo system known as the Rapid Bingo.

In 2007, ABLE entered into a Lease and Services Agreement with Dingo Systems, Inc. to supply and lease gaming equipment and systems for the operation of the "Dingo Thunder Series System and Games".

In 2011, ABLE and Intralot S.A. Integrated Lottery Systems and Services amended its Equipment Lease and Services Agreement which includes: (1) Assignment of parent company Intralot S.A. Integrated Lottery Systems and Services to Intralot, Inc. and (2) Extension of Equipment lease and Services Agreement from its original scheduled expiration in August 2010 to September 2015.

In 2013, ABLE and Intralot, Inc. entered into a new Equipment Lease and Services Agreement covering a new system and upgraded equipment, with a provision that the contract mentioned in the preceding paragraph automatically terminates on the date that the new Bingo System is ready to accept bets.

Also in 2013, ABLE entered into a System Lease and Technical Assistance Agreement with Gaming Arts, LLC to provide license to their Optima Bingo Software and to lease certain elements of Equipment (collectively the "System") and to render technical support for the conduct and operation of the System.

## **BCGLC**

As of December 2017, BGLC has 920 slot machines which are supplied by Aristocrat (Australia), IGT (USA), Scientific Gaming (USA), Konami (Japan), Jumbo (Taiwan) and Alfastreet (Slovenia). The PAGCOR VIP CLUBs only caters to its registered members.

## Dependence if any to Major Customers

The Company and its subsidiaries are not dependent upon a single customer or a few customers, the loss of any or more of which would not have a material adverse effect on the company and its subsidiaries taken as a whole.

## Patents, trademarks & licenses

## <u>ABLE</u>

PAGCOR granted ABLE and its subsidiaries/affiliates (the Group), the authority to operate bingo halls pursuant to Presidential Decree No. 1869 (P.D. 1869). In consideration for the Grants, the Group shall pay PAGCOR 20% of its gross cards sales, representing franchise fees and taxes, which shall be remitted to PAGCOR on weekly basis. Pursuant to P.D. 1869, the BIR Franchise Tax shall be in lieu of all kinds of taxes, levies, fees or assessments of any kind, nature or description, levied, established or collected by any municipal, provincial, or national government authority. The Group deposited cash and performance bonds with PAGCOR to ensure due observance of and faithful compliance with the terms and conditions of the Grants.

In 2008, PAGCOR approved and issued to its bingo grantees the Bingo Regulatory Order No. 2008-01 entitled "Modified Computation of the Five Percent (5%) Franchise Tax". The regulation modified the basis for the computation of the BIR Franchise Tax being remitted to PAGCOR by the bingo grantees for their Traditional Bingo operations as follows: fifteen percent (15%) of its gross receipts from bingo card sales (representing PAGCOR share), and five percent (5%) of its gross revenue (i.e. gross sales less payouts), representing BIR franchise tax retroactive to 01 January 2008. On 13 June 2000, PAGCOR granted ABLE the authority to be the primary and exclusive distributor of the Instant Charity Bingo Game II (ICBG2) cards to complement its existing bingo game operations pursuant to Presidential Decree No. 1869. In consideration for the Grant, ABLE shall pay PAGCOR, upon withdrawal of Instant Charity Bingo Game II cards, the regulatory fee of 12.5% of the gross sales value of the cards sold/purchased. However, because of the poor sales performance, ABLE discontinued the distribution of the cards during 2005 and wrote off the unsold cards amounting to P10,197,124.00 million in 2005. On 02 February 2007, ABLE received a letter from PAGCOR stating the conditions to continue the operations of ICBG2. On 12 December 2008, ABLE resumed commercial operations of ICBG2 scratch cards.

On 08 May 2001, PAGCOR granted the Group the authority to operate and conduct Electronic Bingo Games (Ebingo). In consideration for the Grants, ABLE shall pay PAGCOR 60% (representing 5% BIR franchise tax and 55% PAGCOR franchise fee) of their gross revenues from E-bingo operations. Starting 01 May 2010, ABLE shall remit to PAGCOR 52.5% of the gross revenues from E-bingo games to be distributed as follows: 5% representing BIR franchise tax and 47.5% as PAGCOR franchise fee.

On 03 August 2005, PAGCOR granted ABLE, the authority to distribute and sell pull-tabs or break-open cards in all branches and subsidiaries of ABLE. Distribution and sales of pull-tabs or break-open cards followed thereafter. In consideration of the Grant, ABLE shall pay PAGCOR 15% of gross card price, which will be remitted to PAGCOR upon draw-down of cards from the supplier regardless of guantity of cards sold.

On 27 September 2005, PAGCOR granted the Group, the authority to operate and conduct rapid bingo games, subject to the approved terms and conditions of the New Rapid Bingo System (NRBS) operations and the use of the prescribed NRBS card format. In consideration of the Grant, the Group shall pay PAGCOR 15%, representing franchise fees and taxes, of its gross sales from its conduct and operations.

On 20 June 2007, Philippine Congress passed Republic Act No. 9487, an act further amending P.D. 1869, otherwise known as the PAGCOR Charter. PAGCOR was granted from the expiration of its original term on 11 July 2008, another period of twenty-five (25) years, renewable for another twenty-five (25) years.

In September 2016, ABLE received notices from PAGCOR informing that the PAGCOR's Board of Directors issued an order to ABLE and its subsidiaries to immediately cease the operations of its E-Bingo games at its 36 sites due to non-compliance with the distance restriction guidelines under Section 2 of Regulation 3 of the Gaming Site Regulatory Manual (GSRM) for Bingo Games version 2.0. In response to this, LRWC sent a letter of reconsideration to PAGCOR. Should reconsideration be not given, E-Bingo operations at said sites will be transferred to compliant locations. Consequently, ABLE received via email, notices from PAGCOR of the approval by the PAGCOR's BOD to recall the revocation to operate E-Bingo. 20 E-Bingo sites resumed its operations by virtue of the aforesaid approval. The approval was based on the recommendation of PAGCOR's Gaming Licensing and Development Department (GLDD) and the legal opinion of its Corporate and Legal Services Department (CLSD) to honor the licenses of operators whose gaming sites are located inside malls, arcades and hotels and consider them exempted from distance requirements.

The PAGCOR's BOD allowed the resumption of E-Bingo operations until the respective expiration of the licenses of the sites which are renewable every two years. PAGCOR's BOD, GLDD and CLSD are still in the process of studying whether they will permanently maintain the exemption of malls, arcades and hotels from the distance requirements. PAGCOR further allowed the re-opening of 10 sites bringing remaining closed E-bingo operations as of 31 December 2017 to 6.

For all bingo venues, the Group has secured all other necessary licenses and permits at the local government level.

## <u>TGXI</u>

Due to the expiration of IPLMA license of Philweb last 10 August 2016, TGXI closed 3 of its sites as well as 1,494 terminals in its 51 other sites.

The following month, TGXI received notices from PAGCOR informing that the PAGCOR's Board of Directors issued an order to immediately cease the operations of its Electronic Games at its 17 sites due to non-compliance with the distance restriction guidelines under Section 2 of Regulation 3 of the Gaming Site Regulatory Manual (GSRM) for Electronic Games version 2.0. In response, LRWC sent a letter of reconsideration to PAGCOR.

Should reconsideration be not given, the Electronic Games operations at said sites will be transferred to compliant locations. Subsequently, PAGCOR allowed the re-opening of 5 sites.

# <u>BCGLC</u>

To comply with the requirements of doing business in the Subic Special Economic Zone, the PAGCOR VIP Club at Venezia Hotel, Subic Bay Special Economic Zone with PAGCOR is with Gold Coast Leisure World Corporation (GCLWC), a wholly owned subsidiary of BCGLC.

# <u>PIKI</u>

On 26 July 2013, PIKI and the PAGCOR executed a Junket Agreement to jointly conduct junket gaming operations within PAGCOR's Casino Filipino-Midas located at Midas Hotel and Casino in Roxas Boulevard, Pasay City. The Junket Agreement is effective for a period of three (3) years and renewable at the option of PAGCOR.

Concurrent with the execution of the Junket Agreement with the PAGCOR, PIKI executed a Sub-Agency Junket Agreement wherein PIKI and the Sub-Agent will jointly conduct junket gaming operations in accordance with and under similar terms and conditions as the PAGCOR Junket Agreement.

On 13 September 2013, the parties executed a Supplement Junket Agreement to offer supplementary services to enhance the existing junket gaming operations within PAGCOR's Casino Filipino-Midas. The Supplementary Services will allow PAGCOR and PIKI to tap into foreign gaming markets in order to attract foreign tourist arrivals in the Philippines.

The Supplementary Services shall include operating gaming tables equipped with high definition video cameras, VOIP facilities, internet data facilities, among others, which shall allow PIKI to broadcast PAGCOR-approved table gaming activities from within the gaming rooms to PAGCOR-approved locations outside the Casino Filipino-Midas.

All contracts with PAGCOR have been renewed and are valid as of reporting date.

## Hotel Enterprises of the Philippines, Inc. (HEPI)

On 08 December 2011, HEPI and PAGCOR executed a Contract of Lease for the operation of a casino on the ground floor, second floor, and penthouse of Midas Hotel and Casino. The term of the lease is ten (10) years, renewable at the option of PAGCOR. In consideration of the lease, PAGCOR shall pay HEPI the amount of P9.36 million per month, payable within the first fifteen (15) days of the succeeding month.

Also on same date, HEPI and PAGCOR entered into a Marketing and Cooperation Agreement which shall be coterminus with the Contract of Lease. Under the Marketing and Cooperation Agreement, HEPI shall formulate the marketing, advertising, and promotion of the casino while PAGCOR shall provide the necessary expertise for the day-to-day operation of the casino. HEPI and PAGCOR agreed to share in net monthly gaming revenues of the casino (total bets placed less payouts less 5% franchise tax) in the following proportion:

- a) 65% to PAGCOR
- b) 35% to HEPI

PAGCOR's P9.36 million expense (monthly rentals under this Contract of Lease) is deducted from the 35% share of HEPI and in addition, HEPI is required to devote another 5% of the net monthly gaming revenues (taken from HEPI's share) exclusively for advertising, publicity, marketing and promotional activities for the casino.

## <u>FCLRC</u>

By virtue of CEZA Board Resolution No. 05-003-01, dated 30 May 2001, FCLRC was granted by CEZA the exclusive authority as Master Licensor of internet gaming games and facilities in the CSEZFP for a renewable period of 2 years. CEZA also authorized FCLRC to assist CEZA in its functions as a Regulator of interactive gaming activities. Said appointment of FCLRC as Master Licensor was extended for 25 years by CEZA under Board Resolution No. 09-002-06, dated 15 September 2006. The same resolution also granted FCLRC the authority to manage and operate the telecommunication facility in CSEZFP.

On 24 November 2017, FCLRC and CEZA signed a supplemental agreement which provides for the following: (1) CEZA retains the 25-year appointment of FCLRC as a non-exclusive Licensor for interactive gaming; (2) CEZA shall also grant appointment of FCLRC for land-based gaming after it has complied with all requirements; (3) To protect FCLRC's interest and investment as the pioneer Licensor, CEZA effectively restricted itself from directly issuing Gaming Licenses to FCLRC's current and previous licensees; (4) All applicants for gaming licenses from CEZA shall post the amount of USD100 million as an investment commitment. In consideration of the significant actual and future investments attributable to FCLRC, CEZA shall credit such investments towards the investment commitment compliance of applications for gaming licenses coursed through FCLRC.

#### **Government Regulations**

## <u>ABLE</u>

ABLE is the biggest contributor to the Company's gross revenue. Bingo Bonanza is the trade name used by ABLE in its traditional and electronic bingo gaming operations.

Prior to April 2013, ABLE and its subsidiaries have been paying only the 5% franchise tax due to the following legal guidelines provided to ABLE by PAGCOR in the previous years.

Effective 01 November 2005, Republic Act No. (R.A.) 9337, "An Act Amending the National Internal Revenue Code, as Amended, with Salient Features," particularly Section 27 (c), excluded PAGCOR from the provision which identifies government-owned or controlled corporations or agencies exempted from the corporate income tax.

The management believes that ABLE's payment of 5% Franchise Tax to the Bureau of Internal Revenue (BIR) was effectively equivalent to the payment of corporate income tax. Based on consultations with tax advisers, the management also believes that the collection of income tax in addition to the 5% Franchise Tax has no legal basis.

Pursuant to P.D. 1869, also known as PAGCOR Charter and as amended by R.A. 9487, the 5% Franchise Tax shall be in lieu of all kinds of taxes, incurred or otherwise, levies, fees or assessments of any kind, nature or description, levied, established or collected by any municipal, provincial, or national government authority. This exemption inures to the benefits of corporations, associations, agencies or otherwise, or individuals with whom PAGCOR has a contractual relationship in connection with the operations of casinos under the PAGCOR Franchise. Thus, the exemption referred to under PD 1869 is extended to its Bingo grantees/licensees.

In accordance with PAGCOR's directives, the Company continued to abide by the provisions of P.D. 1869 (as amended by R.A. 9487) whereby it paid the 5% Franchise Tax.

In view of the above, management has not provided for provision for income tax in previous years up to the first quarter of 2013.

The applicability of RMC No. 33-2013 was clarified by PAGCOR in a Memorandum dated 09 July 2013 stating: "Pursuant to RMC No. 33-2013, PAGCOR's contractees and licensees, which include bingo grantees, are subject to income tax, under the National Internal Revenue Code (NIRC), as amended, and no longer subject to the 5% franchise tax. In view thereof, please be advised that effective the second quarter of this year, bingo grantees should no longer remit the 5% franchise tax. However, you ("bingo grantees") are now subject to income tax."

Hence, for the third quarter of 2013, ABLE has stopped paying the 5% Franchise Tax to PAGCOR and began recognizing provisions for income tax instead. For the year ended 31 December 2017, provision for income tax amounted to P97.14 million.

In 2017, ABLE's business and operations were significantly affected by the signing of Executive Order (EO) No. 26 (Smoking Ban) which prohibits smoking within enclosed public places and public conveyances, except in "Designated Smoking Areas" fully compliant with the standards set in the EO.

On April 6, 2018, PAGCOR issued a Memorandum, through its Assistant Vice President, GLDD, stating that on April 4, 2018, PAGCOR's BOD approved the reversion to 5% Franchise tax on income from bingo game operations and bingo sites. The implementation of the 5% Franchise tax on bingo game offerings shall take effect on the first quarter of 2018. By the virtue of the memorandum issued, ABLE no longer recognized provision for

income tax in the first quarter of 2018.

# <u>FCLRC</u>

As exclusive Master Licensor for interactive operations in the CSEZFP, FCLRC is entitled to tax incentives under Section 4c of RA No. 7922 (CEZA law). No taxes, local and national shall be imposed on business establishments operating within the CSEZFP. In lieu of paying taxes, FCLRC shall pay and remit to the National Government 5% of their gross income less allowable deductions. Gross income shall refer to gross sales or gross revenues derived from business activity within the CSEZFP, net of sales discounts, sales returns and allowances and minus costs of sales or direct costs but before any deduction is made for administrative, marketing, selling and/or operating expenses or incidental losses during a given taxable period.

In the local scene, recent developments significantly affected FCLRC's business and operation in the last quarter of 2016 because of the issuance on 01 September 2016 by the Philippine Amusement and Gaming Corporation (PAGCOR) of the "Rules and Regulations for Philippine Offshore Gaming Corporations." The said PAGCOR Regulations was adopted to regulate the issuance of licenses to entities which provide and participate in offshore gaming services or online games of chance via the internet.

## BCGLC

Pursuant to Presidential Decree No. 1869, the Company shall pay PAGCOR equivalent to five (5%) of its gross revenues in relation to its sublease contract with PAGCOR. Such consideration shall represent the Bureau of Internal Revenue (BIR) Franchise Tax. The Franchise Tax shall be deducted by PAGCOR from its lease payments and shall be remitted to the BIR on behalf of the Company on a monthly basis.

## Transactions with and/or Dependence on Related Parties

The Company's transaction with its subsidiaries and/or affiliates consist mainly of non-interest-bearing advances to and from subsidiaries and/or affiliates, officers, and employees which are subject to liquidation within 12 months from date granted or collectible in cash upon demand.

LRWC likewise charged management fees to subsidiaries in 2017.

## Research and Development

## ABLE

Development of other bingo games/variants does not require that much expenditure since most are only ideas developed by ABLE's marketing people. ABLE also participates in Bingo and related gaming trade shows to evaluate if new games offered may be introduced to its own operations. The expenses in attending these trade shows are not significant.

## FCCDCI

Telecommunication facilities and services of FCCDCI are continuously updated to the latest advances in hardware and software technology to ensure that FCCDCI's clients are provided with quality broadband and high-speed data services.

## Cost and effects of compliance with environmental laws

All ABLE and affiliate bingo parlors have complied with the provisions of Smoking Ordinances issued by most local government units. All bingo parlors have made provisions in its playing area to accommodate smokers and non-smokers alike. Future expansions and parlor upgrades will incorporate enclosures and advanced air-purifying systems. Same goes with TGXI's PeGs and BCGLC's arcades.

FCLRC also complies with environmental laws being enforced by CEZA in the Cagayan Special Economic Zone and Free Port (CSEZFP).

## Employees

LRWC has 291 and 290 employees in 2018 and 2017 respectively. ABLE and its subsidiaries have a total headcount (including personnel provided by manpower agencies) of 1,609 and 1,821 in 2018 and 2017 respectively while TGXI has 346 in 2018 and 365 in 2017. On the other hand, FCLRC has 22 employees in 2018 and 27 employees in 2017 whereas BCGLC increased its employees to 58 in 2018 from 55 employees in 2017. In 2018, PIKI has 3 employees, while FCCDCI and LRDCSI are handled by 50 employees. For the year 2018, the Company and its subsidiaries did not have major changes in their employment portfolios. Their employees are not subject to a collective bargaining agreement. The Company does not have a stock option plan as part of its remuneration to all directors and senior management.

#### Major Risks Involved in the Business

# <u>ABLE</u>

ABLE and its subsidiaries operate bingo parlors. By the nature of the business (gaming), there is a risk of possible non-renewal of business permits by the local governments. To counter this risk ABLE and subsidiaries obtained ordinances to do business from the respective local Sanggunian Mangbabatas. The business is located in high traffic areas, specifically in SM and Robinson malls, thus there is also risk of difficulty in finding similar high traffic areas should the lease contracts not be renewed upon expiration. ABLE has expanded to other locations so the effect of non-renewal of one or two leases will not have significant effect on ABLE's results of operations.

# FCLRC

As revenues are dependent to locators whose business is internet gaming operations outside the Philippines, potential or future government regulations in countries where internet gaming operations is presently allowed, can be considered as a major business concern for FCLRC.

## Properties

The major assets of the Company and its subsidiaries are: land, building, furniture & fixtures, leasehold improvements, slot machines, bingo equipment and paraphernalia. FCLRC and LRLDI own parcels of land within and outside the vicinity of Cagayan Special Economic Zone Free Port.

ABLE and its subsidiaries lease bingo parlors ranging in size from 90 to 2,000 square meters located in major shopping malls in Metro Manila and in key provincial cities. Lease term ranges from one (1) to five (5) years. All lease agreements have provisions for renewal subject to terms and conditions mutually agreed upon by all parties. All lease payment computations are based on a fixed rate per square meter of occupied space or on a certain percentage of bingo cards sales.

In 2017, ABLGI through its subsidiary acquired 23 hectares of land in Malay, Aklan for its future project.

## Legal Proceedings

Legal proceedings to which the Company or any of its subsidiaries is a party:

1) People of the Philippines vs. Hernando B. Bruce Criminal Case No. R-PSY-15-10408-CR Regional Trial Court Branch 114, Pasay City

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## Case Summary:

This is an estafa case under Art. 315 of the Revised Penal Code filed by Midas Hotel and Casino/Hotel Enterprises of the Philippines Inc. against its customer, Hernando Bruce, who introduced himself as a bishop of a religious organization. He used the Midas Tent for his groups' gathering on 20 March 2015 attended by 150 persons. After the event, he and the members of the organization left the hotel without paying for the hotel facilities and the food and beverages they consumed, to the damaged and prejudiced of the company.

Status:

The trial of the case is still ongoing before the court.

2) People of the Philippines vs. Nino Hernandez, et al. RTC Branch 114, Pasay City Nature of the Case: Estafa under Art. 315(2)(e)

#### **Case Summary:**

Hernandez, et al. did not pay their hotel bills amounting to P232,694.07.

#### Status:

The trial of the case is still ongoing.

3) People of the Philippines vs. Rodel E. Micabalo et al.

RTC Branch 47, Pasay Nature of the Case: Malicious Mischief

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# Case Summary:

Micabalo, et al. deliberately caused damage to Midas Hotel properties amounting to P73,735.23.

## Status:

The trial of the case is ongoing.

#### 4) Edgardo U. llarde vs. Department of Health, et al.

RTC Branch 56, Makati Nature of the Case: (Civil Case) Special Civil Action for Declaratory Relief

#### **Case Summary:**

Midas Hotel is one of the defendants in this Declaratory Relief action pertaining to the implementation of the Senior Citizens Law.

#### Status:

The case is pending before the Regional Trial Court of Makati.

5) TOTAL GAMEZONE XTREME, INC. vs. RRENZ PATRIC ROLDAN et al. Pending before the City Prosecutor's Office of Bacoor, Cavite

# Case Summary:

We filed a case for estafa against the respondent, in connivance with the cashier on duty, able to play MSW without actually paying in cash his bets, to the damage and prejudice of the company in the total amount of Five Hundred Ninety-Seven Thousand Pesos (P597,100).

#### Status:

The case is now pending before the court.

6) BLUE CHIP GAMING AND LEISURE CORPORATION vs. JOSIE M. DUNCIL RTC San Fernando, Pampanga

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#### Case Summary:

This is a criminal case for qualified theft against Blue Chip's former HR and Admin Officer for the unlawful taking of the amount of One Million Three Hundred Twenty Seven Thousand Pesos (P1,327,000).

#### Status:

The court issued warrants of arrest (no bail) against the accused but until now she is still at large.

7) Mario S. Bautista, Jr. versus Blue Chip Gaming and Leisure Corp. and PAGCOR RTC Branch 44, San Fernando Pampanga

#### **Case Summary:**

Mario S. Bautista, a regular player in PAGCOR VIP Club Bacolor, filed a civil case for damages against PAGCOR and Blue Chip (as joint tortfeasors) for the alleged tortious act of a PAGCOR employee who forcefully stopped him from playing a certain slot machine. He alleged that at that time he was on a winning streak on said machine; that was why PAGCOR wanted him to stop playing to check possible machine errors. Due to his unruly behavior during said incident, PAGCOR issued a ban order against him.

## Status:

The court dismissed the case against Blue Chip only, but the case against PAGCOR subsists. However, Bautista elevated to the Court of Appeals the dismissal of the case against Blue Chip. The CA has rendered its decision dismissing the case but Bautista filed a Motion for Reconsideration (MR). We are awaiting the resolution of the CA of the MR.

#### 8) People vs. Cheryl Go

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#### Case Summary:

Hotel Enterprises of the Philippines Inc. (Midas Hotel) filed a BP22 case against Cheryl Go, an event coordinator, for issuing a bum check in payment of her hotel bills for hotel accommodation, food and beverages in an event held at the hotel.

#### Status:

The case is now pending before the Municipal Trial Court of Pasay City.

#### 9) Eric Joseph Y. Mananquil vs. Leisure and Resorts World Corporation, et., al.

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#### Case Summary:

Eric Joseph Y. Mananquil, a former employee of the company from 2015 to 2018, filed a labor case for constructive dismissal against the Company, Mr. Eng Hun Chua and Mr. Choon Siang Lee, as Presidentt and Administrative Head of the Company. Mr. Mananquil also alleged that he is qualified to avail the retirement benefit of LRWC. LRWC contends that he was not dismissed but actually resigned as evidenced by his resignation letter. LRWC also argues that Eric is not eligible to avail the early retirement plan since he did not meet the tenure requirement.

## Status:

The parties submitted their position papers, replies and rejoinders. The case is now submitted for resolution of the Labor Arbiter.

#### Labor Cases (DOLE assessments on agency/contractual employees pursuant to DOLE DO-174):

- 10) DOLE Case No. ROIOO-2017-JA-DDO-296 For South Entertainment Gallery (Robinson's Place, Calasiao)
- 11) DOLE Case No. Case No. ROO3-06-JA-2017-07-0015-6

For South Entertainment Gallery (SM Tarlac)

## Status of these cases:

We attended the hearings and submitted the required position papers. These cases are already for resolution of the regional director as to the legality of our job contracting per DO-174.

## Submission of Matters to a Vote of Security Holders

- a) An annual meeting of stockholders of the registrant was held on 27 July 2018.
- b) During the said annual meeting the following persons were elected as directors of the registrant:
  - 1. Reynaldo P. Bantug
  - 2. Edgardo S. Lopez
  - 3. Ignatius F. Yenko
  - 4. Willy N. Ocier
  - 5. Bienvenido M. Santiago
  - 6. Eusebio H. Tanco
  - 7. Carlos G. Baniqued
  - 8. Eng Hun Chuah
  - 9. Paolo Martin O. Bautista

with the following as independent directors under Section 38 of the Security Regulation Code (RA 87):

- 10. Anthony A. Almeda
- 11. Clarita T. Zarraga

c) During the annual meeting of stockholders of the registrant last 27 July 2018, the following matters was submitted to a vote of and duly approved by the stockholders of the registrant:

1. Approval of the Minutes of the Annual Meeting held on 28 July 2017;

- 2. Management Report;
- Approval of Annual Report and Audited Financial Statement for the fiscal year 2017 and Ratification of actions taken by the Board of Directors and Officers since the last annual meeting held on 28 July 2017; and
- 4. Appointment of external auditors for year 2018.

d) No other matter has been submitted to a vote of security holders otherwise than at a meeting of such security holders.

# PART II - OPERATIONAL AND FINANCIAL INFORMATION

#### Market for Issuer's Common Equity and Related Stockholder Matters

(1) Market Information

Principal market where the equity is traded - Philippine Stock Exchange

The table shows the high & low prices of the company's share within the last two fiscal years, including the volume of transactions for each quarter.

|      | IN PHILI   | PPINE PESO   |   | VOLUME  | VOLUME   |
|------|--|--|---|---|--|
| HIGH | HIGH_  | LOW  | LOW_  | (MAIN   | (TOTAL)  |
|      | ADJ*   |  | ADJ*  | BOARD)  |  |
| 4.44 | 4.44   | 3.45   | 3.45  | 88,666,000  | 88,728,340   |
| 4.85 | 4.85   | 3.66   | 3.66  | 88,451,000  | 88,488,684   |
| 5.47 | 5.47   | 4.00   | 4.00  | 124,709,900   | 124,774,225  |
| 4.84 | 4.84   | 3.57   | 3.57  | 115,527,000   | 125,561,909  |
| 7.49 | 7.49   | 3.74   | 3.74  | 367,954,200   | 367,988,995  |
| 7.20 | 7.20   | 3.89   | 3.89  | 299,248,400   | 299,442,391  |
| 4.64 | 4.64   | 3.55   | 3.55  | 65,225,000  | 65,298,639   |
| 3.94 | 3.94   | 2.48   | 2.48  | 191,465,000   | 191,543,699  |
|      | 4.44<br>4.85<br>5.47<br>4.84<br>7.49<br>7.20<br>4.64 | HIGH   HIGH_ADJ*     4.44   4.44     4.85   4.85     5.47   5.47     4.84   4.84     7.49   7.49     7.20   7.20     4.64   4.64 | ADJ*     4.44   4.44   3.45     4.85   4.85   3.66     5.47   5.47   4.00     4.84   4.84   3.57     7.49   7.49   3.74     7.20   7.20   3.89     4.64   4.64   3.55 | HIGH   HIGH_ADJ*   LOW   LOW_ADJ*     4.44   4.44   3.45   3.45     4.85   4.85   3.66   3.66     5.47   5.47   4.00   4.00     4.84   4.84   3.57   3.57     7.49   7.49   3.74   3.74     7.20   7.20   3.89   3.89     4.64   4.64   3.55   3.55 | HIGH   HIGH_<br>ADJ*   LOW<br>ADJ*   LOW_<br>ADJ*   (MAIN<br>BOARD)     4.44   4.44   3.45   3.45   88,666,000     4.85   4.85   3.66   3.66   88,451,000     5.47   5.47   4.00   4.00   124,709,900     4.84   4.84   3.57   3.57   115,527,000     7.49   7.49   3.74   3.74   367,954,200     7.20   7.20   3.89   3.89   299,248,400     4.64   4.64   3.55   3.55   65,225,000 |

\*There were no adjustments during 2018 and 2017.

Closing Market Price as of 31 December 2018 is P3.26 per share. On the other hand, the Closing Market Price as of 31 March 2019 is P3.73 per share.

The Company complied with the required minimum public ownership. As of 31 December 2018, total number of common shares owned by the public is 773,368,083 shares or equivalent to 64.46% of the total issued and outstanding common shares. The preferred shares and warrants owned by the public as of 31 December 2018 is 1,650,000,000 and 82,500,000 respectively, or equivalent to 100% of total issued and outstanding preferred shares and warrants.

The Company's earnings per share are: P0.3715 per share in 2018 and P0.2444 in 2017.

(2) Holders

The stock transfer agent reported 1,190 holders of common shares of the registrant, 3 holders for preferred shares and 2 holders for warrants as of 31 March 2019. The top 20 shareholders, the number of common shares held, and the percentage of common shares held by each are as follows:

|    | Name                                    | No. of Shares<br>Held | % To Total |
|----|---|-----------------------|------------|
| 1  | PCD Nominee Corporation (Filipino)      | 702,752,676           | 58.57      |
| 2  | Alfredo Abelardo B. Benitez             | 134,841,249           | 11.24      |
| 3  | Grandshares Inc.                        | 120,000,000           | 10.00      |
| 4  | Zoraymee Holdings, Inc.                 | 111,267,658           | 9.27       |
| 5  | PCD Nominee Corporation (Non-Filipino)  | 53,517,549            | 4.46       |
| 6  | Dominique L. Benitez                    | 31,680,000            | 2.64       |
| 7  | AB Leisure Exponent, Inc.               | 21,567,000            | 1.80       |
| 8  | Willy Ng Ocier                          | 2,125,200             | 0.18       |
| 9  | Paul Luis Paul P. Alejandrino           | 1,426,224             | 0.12       |
| 10 | Liberty Farms, Inc.                     | 809,129               | 0.07       |
| 11 | Provident Insurance Corporation         | 591,023               | 0.05       |
| 12 | Brisot Economic Development Corporation | 512,004               | 0.04       |
| 13 | Visayan Surety & Insurance Corporation  | 486,294               | 0.04       |
| 14 | Oliver V. Amorin                        | 311,220               | 0.03       |

| 15 | Tan Keg Tiam                                 | 279,618 | 0.02 |
|----|--|---------|------|
| 16 | Fe Palting Lagdameo &/or Roberto J. Lagdameo | 263,402 | 0.02 |
| 17 | Allen Cham                                   | 260,242 | 0.02 |
| 18 | John Go Kongwei Jr.                          | 252,870 | 0.02 |
| 19 | David Go Securities Corp.                    | 251,870 | 0.02 |
| 20 | Benjamin L. Pay                              | 251,674 | 0.02 |

As of 31 March 2019, the 3 shareholders, the number of preferred shares held, and the percentage of preferred shares held by each are as follows:

|   | Name                                   | No. Of Shares Held | % To Total |
|---|--|--------------------|------------|
| 1 | PCD Nominee Corporation (Filipino)     | 1,597,457,000      | 96.82      |
| 2 | GSIS Provident Fund                    | 50,000,000         | 3.03       |
| 3 | PCD Nominee Corporation (Non-Filipino) | 2,543,000          | 0.15       |

As of 31 March 2019, the 2 shareholders, the number of warrants held, and the percentage of warrants held by each are as follows:

|   | Name                                   | No. Of Shares Held | % To Total |
|---|--|--------------------|------------|
| 1 | PCD Nominee Corporation (Filipino)     | 81,899,000         | 99.27      |
| 2 | PCD Nominee Corporation (Non-Filipino) | 601,000            | 0.73       |

Below is the summary list of foreign ownership as of 31 March 2019, the nationality, number of shareholders, the number of common shares held and the percentage of common shares held by each:

| Nationality | No. of Shareholders | No. of Shares Held | % To Total |
|-------------|---------------------|--------------------|------------|
| American    | 10                  | 141,117            | 0.01       |
| British     | 1                   | 13,619             | 0.00       |
| Chinese     | 72                  | 2,152,907          | 0.18       |
| German      | 1                   | 1,064              | 0.00       |
| Spanish     | 2                   | 19,442             | 0.00       |
| Others      | 2                   | 53,534,349         | 4.46       |

Preferred shares are composed of 99.85% Filipino and 0.15% Foreign while warrants are composed of 99.27% Filipino and 0.73% Foreign.

#### (3) Dividends

The Company does not have any restrictions which limit the ability to pay dividends on common equity or that are likely to do so except in cases where the Company does not have enough retained earnings or is in a deficit position. For nine consecutive years, the Company distributed cash dividends to its shareholders. During the year, the Board of Directors (BOD) declared cash dividends at P0.0425 to preferred stockholders with record date of 04 June 2018. In the past years, cash dividends declared to common shareholders were equivalent to P0.060 per share in 2007, P0.060 per share in 2008, P0.060 per share in 2009, P0.080 per share in 2010, P0.075 per share in 2011 and 2012, P0.080 in 2013 and 2014, P0.120 in 2015, P0.080 in 2016 and P0.070 in 2017.

#### (4) Recent Sale of Unregistered Securities

The issuance of ₽1.65 billion worth of preferred shares was approved by LRWC's Board of Directors and stockholders on 22 January 2013 and 22 March 2013, respectively. The listing application was filed with the exchange on 20 September 2013 and approved on 27 November 2013. The exchange approved the listing of the preferred shares and warrants on 20 December 2013. The original shareholders of the private placement transaction are as follows:

| Name  | Preferred<br>Shares | Amount Paid<br>(Php) |
|---|---------------------|----------------------|
| Philippine Commercial Capital, Inc.   | 200,000,000         | 200,000,000          |
| Vantage Equities, Inc.  | 100,000,000         | 100,000,000          |
| Maybank ATR Kim Eng Capital Partners, Inc. – As Trustee<br>for Various Trust Accounts | 100,000,000         | 100,000,000          |
| Beneficial Life Insurance, Co., Inc.  | 100,000,000         | 100,000,000          |
| Liberty Flour Mills, Inc.   | 50,000,000          | 50,000,000           |
| United Coconut Planters Life Assurance Corporation                                    | 50,000,000          | 50,000,000           |
| Cocolife Fixed Income Fund, Inc.  | 50,000,000          | 50,000,000           |
| Government Service Insurance System   | 800,000,000         | 800,000,000          |
| Philippine Business Bank, Inc. (A Savings Bank) - Trust and Investment Center         | 200,000,000         | 200,000,000          |
| TOTAL   | 1,650,000,000       | 1,650,000,000        |

The P1.65 billion perpetual preferred shares was issued through private placement or issuance to not more than nineteen (19) non-qualified buyers under the Section 10.1(k) of the Securities Regulation Code. The P1.65 billion perpetual preferred shares has a par value of P1.00 per share and an issue price of P1.00 per share. The preferred shares are cumulative, non-voting and non-participating. On the fifth anniversary of the issue date of the P1.65 billion perpetual preferred shares or on any dividend payment date thereafter, LRWC has the option, but not the obligation, to redeem the perpetual preferred shares in whole or in part at a redemption price equal to the issue price of the perpetual preferred shares. Each warrant shall entitle the investor/(s) to purchase one (1) common share. The exercise price of the warrant shall be P15.00 or LRWC's weighted average trading price for three (3) months prior to the exercise date of the warrant less ten percent (10%) discount. The warrants are exercisable starting on the 5<sup>th</sup> anniversary of the perpetual preferred shares until the 8<sup>th</sup> anniversary.

On 25 September 2013, LRWC filed the listing of 82,500,000 warrants and the underlying common shares with the PSE.

Please see Item no. (2) above for the list of preferred shareholders and warrants as of 31 March 2019.

## Management's Discussion and Analysis of Financial Condition and Results of Operations

Comparable Discussion on Material Changes in Results of Operations and Financial Condition

## 2018 vs. 2017

#### **LRWC Operations**

LRWC is functioning as a holding company with minimal operations. LRWC is focusing its endeavor in supporting the productivity programs of its subsidiaries as grouped in the following segments: **CASINO** (1) Prime Investment Korea, Inc. (PIKI - 100% owned), (2) Blue Chip Gaming and Leisure Corporation (BCGLC - 100% owned), (3) Gold Coast Leisure World Corp. (GCLWC - 100% owned) (4) Hotel Enterprises of the Philippines, Inc. (HEPI 51% owned, joint venture); **ONLINE** (5) First Cagayan Leisure and Resort Corporation (FCLRC - 69.68% owned), (6) LR Data Center and Solutions, Inc. (LRDCSI - 80% owned), (7) First Cagayan Converge Data Center Inc. (FCCDCI - 57.8%); **RETAIL** (8) AB Leisure Exponent, Inc. (ABLE - 100% owned), (9) Total Gamezone Xtreme, Inc. (TGXI - 100% owned); and **PROPERTY** (10) AB Leisure Global, Inc. (ABLGI - 100% owned),(11) LR Land Developers, Inc. (LRLDI - 100% owned).

Based on PFRS 3, Business Combination, LRWC has not amortized the goodwill on its investments in its subsidiaries. Instead, PFRS 3 requires for an annual test for goodwill impairment. On the basis of the test for impairment of goodwill, there is no need to provide for allowance for impairment in 2018.

Starting 2009, LRWC did not recognize any losses from Binondo Leisure Resources, Inc. (BLRI - 30% owned

affiliate), as its investment balance has already been consumed.

LRWC's aim is to enable shared services functions that will provide consistent managerial and administrative services to all of its subsidiaries including marketing programs and continuous organizational changes.

The total operating expenses of LRWC amounted to P385.6 million in 2018, a decline of P138.7 million from last year's P524.4 million. This was mainly due to the significant decrease in salaries and employee benefits caused by the retirement of several key management personnel and catch up adjustment on past service retirement cost of existing employees in 2017.

LRWC recorded its 51% share in the net results of Hotel Enterprises of the Philippines, Inc. (HEPI) beginning the third quarter of 2013. In 2018, LRWC's share in HEPI's net income amounted to P114.9 million or an increase of P53.8 million or 88.15% as compared to last year's share in net income of P61.0 million.

## **Consolidated Result of Operations**

LRWC posted a consolidated total comprehensive income (after minority interest) of P500.9 million in 2018 as compared to P442.6 million in 2017. The incremental net income was mainly attributable to the unrealized gain on revaluation of investment properties amounting to P1,329.4 million and higher revenues from Casino and Retail business units. The growth in revenues, however, was pulled down by significant interest expense on project financing.

#### **PIKI Operations**

Together with the Philippine Amusement and Gaming Corporation (PAGCOR), PIKI executed a Junket Agreement to jointly conduct junket gaming operations within PAGCOR's Casino Filipino-Midas located at Midas Hotel and Casino in Roxas Boulevard, Pasay City.

In 2018, PIKI's net income amounted to P12.9 million, an increase of P3.3 million or 34.53% from 2017's net income of P9.5 million. The increase was due to better turnover and win rate numbers leading to a significant growth in revenue of P40.1 million or 4.69% from P855.6 million in 2017 to P895.7 million in 2018.

## **BCGLC Operations**

BCGLC operates Slot Arcades at the King's Royale Hotel and Leisure Park, Olongapo-Gapan Road, Macabacle, Bacolor, Pampanga under a license issued by PAGCOR.

On 24 July 2015, BCGLC incorporated a subsidiary, GCLWC with authorized capital stock of Fifteen Million Pesos (P15,000,000.00) divided into One Hundred Fifty Thousand shares (150,000) with par value of P100.0, of which Three Million Seven Hundred Fifty Thousand Pesos (P3,750,000.00) has been subscribed. GCLWC was incorporated to comply with Section 18, Chapter III of the Implementing Rules and Regulations of Republic Act (R.A.) No. 7227. GCLWC obtained its Certificate of Registration from the Subic Bay Metropolitan Authority on 2 August 2016.

On 17 December 2015, BCGLC received a letter from PAGCOR, informing that PAGCOR's Board of Directors approved and confirmed the assignment in favor of BCGLC of the Contracts of Lease over four (4) PAGCOR VIP Clubs at (1) Venezia at Subic Bay Freeport Zone, Subic Zambales with Palmgold International Limited; (2) Pan Pacific, Malate Manila with Pacific Palm Corporation; (3) Paseo Premier Hotel, Sta. Rosa Laguna with Pacific Palm Corporation; and (4) Apo View Hotel, Davao City with Pacific Palm Corporation.

On 18 January 2016, BCGLC assigned the VIP Club at Venezia at Subic Bay Freeport Zone to its subsidiary, GCLWC.

On 28 January 2016, the Amended Contracts of Lease of three (3) VIP Clubs, namely Pan Pacific, Paseo Premier Hotel and Apo View Hotel were executed under the name of BCGLC, while the other VIP Club, Venezia at Subic Bay Freeport Zone was under the name of GCLWC.

On March 16, 2018, BCGLC entered into a Lease and Technical Assistance Agreement with Entertainment Gaming Philippines, Inc. (EGP) for the lease of slot machines. By virtue of the Agreement, BCGLC shall be paid an amount equivalent to 16% of the Monthly Net Wins derived from the operations of the leased machines.

On January 19, 2019, BCGLC entered into an Asset Purchase Agreement with EGP for the sale of two (2) PAGCOR VIP Clubs at San Pedro Town Center, Laguna and Universal Park Mall, Sta. Cruz, Manila.

BCGLC and GCLWC's combined revenues for the year ended 31 December 2018 amounted to P535.3 million, a growth of P88.6 million or 19.84% from P446.7 in 2017. Turnover increased from P20.5 billion in 2017 to P24.3 billion in 2018. This was due to the Company's extensive marketing efforts as reflected in this year's increase in operating expenses by P45.9 million or 14.62%. Due to these developments, net income for the year amounted to P110.7 million, an increase of P11.5 million or 11.64% from last year's net income of P99.2 million.

# **FCLRC Operations**

The Cagayan Economic Zone Authority (CEZA), mandated by law to manage Cagayan Special Economic Zone and Free Port (CSEZFP), has authorized FCLRC to license, regulate and supervise the operations of registered online gaming enterprise in CSEZFP. FCLRC, on behalf of CEZA, can issue two types of licenses: (1) interactive gaming licenses which cover all types of online gaming including casinos, lotteries, bingo, sportsbook; and (2) restrictive licenses which limit the offerings to sports betting only. As the master licensor, FCLRC is entitled to half of the gaming levy imposed by CEZA on the gaming operators within the CSEZFP.

Recent developments significantly affected FCLRC's business and operations due to the issuance on 01 September 2016 by PAGCOR of the "Rules and Regulations for Philippine Offshore Gaming Corporations". The said PAGCOR Regulation was adopted to regulate the issuance of licenses which provide and participate in offshore gaming services or online games of chance via the Internet.

FCLRC's revenues amounted to P395.5 million in 2018, representing a decrease of P27.8 million or 6.56% from last year's revenues of P423.3 million. The decline was mainly due to the decrease in the number of operating licensees from 29 in 2017 to 16 in 2018. Hosting fees amounting to P332.7 million decreased by P59.3 million or 15.13% while license application fees amounting to P60.7 million increased by P29.5 million or 94.45% from last year.

FCLRC's cost and OPEX likewise decreased by P67.5 million or 29.25% due to the decrease in the number of locators.

## FCCDCI/LRDCSI Operations

FCLRC and IP Converge Data Center Corporation (IPCDCC), a wholly owned subsidiary of listed firm IPVG Corp., formed a joint venture corporation with the name First Cagayan Converge Data Center Inc. which was incorporated on 14 November 2007. The joint venture corporation was formed to engage in the business of information technology such as IP communication, co-location, bandwidth, disaster recovery services, software development, internet merchant payment processing and payment solution, premium dial up access, voice over internet protocol, IP-wide area network services and other value-added services. Presently, FCCDCI provides a range of services to Internet Gaming Operators at the CSEZFP for a fee.

FCCDCI commenced its commercial operations on 01 January 2008, thus, since then until 31 December 2016, FCLRC's statement of income includes 60% equity in net earnings from FCCDCI.

On 01 January 2017, IPVI entered into a Deed of Absolute Sale of Share of Stock with LRDCSI, whereby IPVI assigned its rights, interest and participation to its 5,000,000 shares of stock or 20% ownership in FCCDCI with a par and issue value of P1 for a total consideration of P16.4 million to LRDCSI.

By virtue of the Deed of Absolute Sale of Share of Stock entered into by IPVI and LRDCSI, LRWC obtained a 57.808% effective interest and control in FCCDCI through its direct subsidiaries FCLRC and LRDCSI at 60% and 20% equity stake in FCCDCI, respectively. Thus, due to the effect of the 20% additional equity interest, FCCDCI is consolidated into the Group effective 01 January 2017.

LRDCSI was registered and incorporated with SEC on 20 May 2016. LRDCSI is a technology company engaged in aggregating data and telecommunication services. LRDCSI's revenue model involves acquiring services from local and foreign technology and telecommunication companies at wholesale rates, bundling said services and then reselling the services at retail rates. The premium for such activity is warranted given the bespoke and higher level of customer engagement provided by LRDCSI. LRDCSI's portfolio includes solutions related to data center

co-location, Internet, private leased lines, mobile and video platforms, cybersecurity, content delivery networks, ecommerce, and network and website optimization. LRDCSI aims to provide these services to customers and clients in the industry sectors including land based and online gaming operators. LRWC owns 80% of the outstanding capital of LRDCSI while one of the incorporators owns the remaining 20%.

LRDCSI owns 20% of the outstanding capital stock of FCCDCI effective 01 January 2017.

LRDCSI started its commercial operations in the last quarter of 2017.

In order to compete with the local telcos, the LRDCSI Group initiated several price adjustments and bundling of additional services and products into the package (DDOS, upgrades/additional circuits) in 2018. The Group likewise secured redundant lines in anticipation for various capacities that did not consummate in 2018. This resulted to a slightly lower revenues, but higher direct costs in 2018 despite increase in volume.

Total revenue slightly decreased by P5.9 million from P664.8 million in 2017 to P658.9 million in 2018, while total direct costs and operating expenses increased by P92.4 million from P532.6 million in 2017 to P625.0 million in 2018. The LRDCSI Group has initiated measures to manage these costs moving forward by terminating redundant lines.

Total consolidated net income of FCCDCI and LRDCSI amounted to P12.9 million, net of minority and equity share in 2018, a decline of P56.0 million or 81.22% from P68.5 million in 2017.

## **ABLE Operations**

ABLE (popularly known as Bingo Bonanza Corporation), is the pioneer in professional bingo gaming in the Philippines. PAGCOR granted ABLE and its subsidiaries the authority to operate bingo games pursuant to P.D. 1869. Since then, bingo outlets of ABLE and its subsidiaries have become community and entertainment centers, a source of revenue for the government, and a sponsor for fund-raising activities relating to social and educational programs.

#### Site Count

In 2017, ABLE through its subsidiaries, acquired six (6) sites to expand its bingo operations. Difference between the total consideration of P58 million and fair value of identifiable assets of P9.28 million resulted to a goodwill of P48.72 million.

In 2018, ABLE opened eight (8) new sites around the country as part of its plan to expand the business.

ABLE permanently closed four (4) sites in 2017 and two (2) sites in 2018. Also, one (1) site was temporarily closed in 2018.

#### Revenues

ABLE and its subsidiaries generated total revenues of P7,111.5 million in 2018, a significant growth of P309.0 million from the P6,802.5 million revenues for the same period last year. The revenue growth was mainly attributable to the exceptional performance of E-bingo sites during the year.

E-Bingo has become ABLE's principal product line as its contribution has been increasing faster with new gaming products that are played with higher frequency and are not time bound as the traditional bingo game. In 2018, E-Bingo sales represented 66.86% or P4,754.9 million out of ABLE's total revenues. As of 31 December 2018, there were a total of 10,536 E-Bingo machines in 150 bingo parlors as compared to 10,392 E-Bingo machines in 147 bingo parlors as of 31 December 2017.

Revenues from Traditional Bingo declined by P97.5 million or 4.43% to P2,106.1 million in 2018 from P2,203.6 million in 2017.

In 2018, sales from Rapid bingo contributed P230.4 million or 3.24% of total revenues, almost at part with last year's P231.3 million or 3.40% of total revenues. By end of 2018, a total of 155 Rapid Bingo terminals were installed in 148 bingo parlors, while there were 127 Rapid bingo terminals in 127 bingo parlors as of December 31,

#### 2017.

Revenues from Pull-tabs amounted P20.1 million, an increase of P4.5 million from P15.6 million 2017.

#### Cost and Expenses

ABLE's consolidated costs and operating expenses amounting to P7,022.0 million in 2018 increased by P346.1 million from P6,675.9 million in 2017. The PAGCOR mandated change in tax regime from the 30% corporate income tax to the 5% franchise tax and passing of prize tax to the operator significantly increased ABLE's direct cost by P355.3 million.

Cost and expenses also includes the impairment of non-recoverable input vat amounting to P88.4 million due to the same reason above.

ABLE has already applied for a tax ruling for its VAT exempt status with the BIR. Once obtained, it will contribute at least P88.4 million to the bottom line as well as cash flow annually.

#### Net Income

Despite the incremental costs due to statutory change, ABLE still posted consolidated net income (net of minority share and dividend income) amounting to P66.2 million, a turnaround of P68.2 million from last year's loss of P2.1 million. If not for the non-cash impairment of input VAT, ABLE would have posted a net income of P154.6 million in 2018.

## **TGXI Operations**

On 21 July 2014, LRWC entered into an Asset and Share Purchase Agreement with Premiere Horizon Alliance Corporation (PHAC) to purchase the latter's 100% stake in TGXI, the assignee and purchaser of the assets, rights and interests of Digiwave Solutions, Inc. (DSI), the operator and licensee of PAGCOR e-games stations.

To date, LRWC is the registered owner to One Hundred Percent (100%) of TGXI's outstanding capital stock.

#### Site Count

In 2017, TGXI reopened two (2) sites previously closed and permantly closed another two (2) sites. While in 2018, TGXI opened two (2) additional sites and closed five (5) sites. TGXI has a total of thirty six (36) and thirty nine (39) operating sites in 2018 and 2017, respectively.

#### Revenues

TGXI generated revenues amounting to P291.6 million in 2018 representing its share in revenues from the management and operation of the PAGCOR E-games Stations (PeGS). This was higher by P60.0 million or 25.93% than the recorded revenues in 2017 amounting to P231.6 million. The increase in revenues resulted from a higher recorded turnover of P23.5 billion in 2018 as compared to P17.2 billion in 2017.

TGXI also received a P13.9 million annual incentive from its business partner as a result of improved performance in the prior year.

#### Cost and Operating expenses

Total cost and operating expenses increased by P41.5 million or 16.4% from P253.3 million in 2017 to P294.8 million in 2018. The increase in 2018 was mainly due to: (1) recognition of franchise tax amounting to P15.3 million by virtue of the change in tax regime same as ABLE; (2) higher people expenses including contracted services by P22.2 million due to DOLE imposed salary-rate adjustments; and (3) impairment of non-recoverable input tax amounting to P13.1 million.

TGXI will apply for a tax ruling for its vat-exempt status with the BIR. Once obtained, it will save TGXI at least P13 million of expense and cash outflow annually.

#### Net Income

TGXI managed to reverse its prior year net loss of P39.0 million and registered a net income of P7.7 million in 2018 due to better revenue performance resulting from extensive marketing efforts and spending. TGXI would have registered at least P20.7 million net income if not for the non-cash impairment of input vat.

# **ABLGI Operations**

On 04 November 2016, Belle and PLAI ("Belle Group") signed a Termination agreement with Leisure and Resorts World Corporation and AB Leisure Global, Inc. ("LRWC Group"), which would enable the latter to realize its interests under its existing agreements with the Belle Group. Under the agreement, Belle Group will pay the LRWC Group a total of P5,090.0million, withP1,018.0million paid upon signing and the balance at the end of March 2017. Until the finalization of the transaction, ABLGI will continue to share in the net lease income and gaming revenue of Belle Group.

The Termination agreement was finalized on 31 March 2017. ABLGI received P4,072.0 million, which comprised of: (1) payment for an outstanding loan of Belle Group to ABGLI amounting to P3,762.0 million, and (2) P310.0 million, of which P110.5 million was a collection of the advances made to Belle while the remaining P199.5 million was lodged under "Other Income" in the Unaudited Consolidated Statements of Profit or Loss and Other Comprehensive Income, representing assignment of rights in relation to the Advisory services rendered to the Philippine Consortium in favor of Belle. Effective 31 March 2017, ABLGI shall be deemed to have divested its economic interest in the City of Dreams-Manila Integrated Resort and Casino.

In 2017, ABLGI through its subsidiary acquired 23 hectares of and property in Boracay for its future project.

In 2017, Management decided to change its accounting policy to recognize its investment properties at their appraised (FV) amounts to properly reflect its true value. Gain (net of tax) from the revaluation of its building (Binondo Suites) amounted to P4.7 million in 2017. In 2018, ABLGI recognized a gain (net of tax) from the revaluation of its building and Boracay land amounting to P1,304.5 million.

In 2018, ABGLI entered into a consultancy agreement with a third party company to perform, among others, services related to project, and offshore development, gaming and other licenses. Revenue from consultancy amounted to P169.7 million.

Due to the discussions above, ABLGI registered net income amounting to P580.7 million in 2018, an increase of P427.5 million or 279.11% from last year's P153.2 million.

# LRLDI Operations

In 2010, LRLDI has completed its construction of the CyberPark building intended for lease. Accordingly, in the same year, LRLDI entered into various lease agreements as lessor with lease terms ranging from monthly to five (5) years.

LRLDI is also committed in supporting the development of Cagayan Special Economic Zone and Free Port (CSEZFP). In executing an agreement with Cagayan Premium Ventures Development Corporation (CPVDC) and Cagayan Land Property Development Corporation (CLPDC), LRLDI has established its support by investing funds into the Lal-Lo Airport Project, Cagayan Economic Zone and Freeport (CEZFP) International Airport Project, and other facilities within the CSEZFP. These projects aim to improve and further advance CSEZFP into a self-sustaining industrial zone.

LRLDI entered into a joint venture property development project in Makati with Total Consolidated Asset and Management, Inc. called Techzone Philippines, Inc (TPI). As envisioned, the building planned will be a world-class BPO center with offices for various BPO locators not limited to licensees of FCLRC.

Retrospective 2014, Management reclassified portion of the advances to CLPDC to investment properties (land) which the Company has legal title and ownership amounting to P6.4 million. In 2017, Management decided to change its accounting policy to recognize its investment properties at their appraised (FV) amounts to properly reflect its true value. Gain (net of tax) from the revaluation of its land properties and Cyberpark building amounted to P140.6 million and P174.7 million in 2018 and 2017, respectively.

In 2017, LRLDI generated a net income of P630.9 million mainly due to the gain on revaluation of investment properties and additional rent income from its property in Cyberpark. However, 2018 net income decreased by P422.2 million or 66.93% due to the lower revaluation gain and equity share in net income of TPI.

Equity share in net income of TPI decreased by P374.9 million from P445.4 million in 2017 to P70.5 million in 2018. The share in equity earnings likewise includes revaluation gain (net of tax) from the investment property of TPI amounting to P46.4 million and P858.6 million in 2018 and 2017, respectively. There was a significant surge in property prices in Makati towards the end of 2017 from 2016 as compared to 2018 from 2017. The revaluation was performed by an SEC accredited third party appraiser.

## Consolidated Financial Condition

The total consolidated assets of LRWC and subsidiaries as of 31 December 2018 of P18,048.1 million increased by P1,285.6 million or 7.67% from P16,762.5 million as of 31 December 2017 mainly due to increase in accounts receivables, revaluation of investment properties, increase in rental deposits and cash performance bonds.

The following are the significant changes in the liabilities of LRWC and subsidiaries: (1) increase in Trade and other payables of P385.5 million attributable to higher outstanding payable to suppliers; (2) increase in Loans payable of P415.3 million due to the loan availments for working capital purposes, and (3) increase in deferred tax liabilities of P380.9 million arising from the unrealized gain on revaluation of investment properties.

#### Key Performance Indicators

The Company monitors its performance and benchmarks itself to prior years' results in terms of the following indicators:

| Key Performance<br>Indicator | Formula   | 2018       | 2017       |
|------------------------------|---|------------|------------|
| Current Ratio                | Current Assets<br>Current Liabilities             | 38.4%      | 39.5%      |
| Debt to Equity Ratio         | Total Liabilities<br>Stockholders' Equity         | 98.3%      | 87.8%      |
| Asset to Equity Ratio        | Total Assets<br>Stockholders' Equity              | 198.3%     | 187.8%     |
| Payout Turnover              | Traditional Bingo Revenues<br>Payout              | 1.47 times | 1.42 times |
| Return on Average Equity     | Net Income*<br>Average Stockholders' Equity       | 4.6%       | 7.9%       |
| Return on Average Assets     | Net Income*<br>Average Total Assets               | 2.4%       | 4.6%       |
| Solvency Ratio               | Net Income* + Depreciation*<br>Total Liabilities  | 9.9%       | 13.0%      |
| Interest Coverage Ratio      | Income Before Interest & Tax*<br>Interest Expense | 3.3        | 5.4        |
| Net Book Value Per Share     | Stockholders' Equity                              | 7.6        | 7.4        |

|                          | Weighted Average Shares Outstanding  |        |        |
|--------------------------|--|--------|--------|
| Basic Earnings Per Share | Income Attributable to Ordinary<br>Stockholders of the Parent Company<br>Weighted Average Shares Outstanding | 0.3441 | 0.2443 |

# <u>2017 vs. 2016</u>

# LRWC Operations

LRWC's total operating expenses amounted to P524.4 million and P391.8 million in 2017 and 2016, respectively. The increase in total operating expenses is aligned with LRWC's aim to enable shared services functions that will provide consistent managerial and administrative services to all of its subsidiaries including marketing programs and continuous organizational changes.

LRWC recorded its 51% share in the net results of Hotel Enterprises of the Philippines, Inc. (HEPI) beginning the third quarter of 2013. In 2017, LRWC's share in HEPI's net income amounted to P61 million or an increase of P11.8 million as compared to last year's share in net income of P45.1 million.

## Consolidated Result of Operations

LRWC posted a consolidated total comprehensive income (after minority interest) of P442.6 million in 2017 as compared to P1,139.3 million in 2016. Consolidated results for the year included impact of P576.6 million (after tax) on non-recurring and noncash provisions which significantly affected respectable performance contributed by casino and retail segments despite (1) numerous regulatory challenges, (2) losing significant online gaming business due to PAGCOR's POGO and (3) divestment from the City of Dreams business interest.

The Group carried its investment properties at fair value as a result of the change in accounting policy in 2017, retrospective earliest period presented. The gain (net of tax) on revaluation of its investment properties amounted to P269 million and P11.7 million in 2017 and 2016, respectively. The revaluation gain is recognized in profit or loss and other comprehensive income in the consolidated financial statements.

Nonrecurring expenses and noncash provisions in 2017 comprise the following:

- Derecognition of deferred tax assets significantly on NOLCO amounting to P53.7 million, P16.3 million, P76 million for ABLE, TGXI and LRWC, respectively. The derecognition is in line with the Group's planned move to the Franchise Tax regime.
- Change in retirement package of Group employees from the minimum provided by the law up to 200% effective 2017. The change required a one-time adjustment to past service cost of P71 million and P64.9 million in ABLE and LRWC, respectively.
- Provisions for impairment for closed sites, long-outstanding receivables and advances amounting to P36.9 million, P10.4 and P26.1 million for ABLE, TGXI and LRWC, respectively.
- Deficiency taxes including interests amounting to P57.4 million, P2.7 million, P8.9 million for ABLE, BCGLC and ABLGI, respectively.
- Losses of non-performing sites of ABLE and TGXI amounting to P15.3 million and P4.0 million, respectively. These sites will be permanently closed or relocated to better location in 2018.
- Pre-operating expenses such as interest, taxes and travel and transportation of the Boracay Project amounting to P129.6 million.

## **PIKI Operations**

Together with the Philippine Amusement and Gaming Corporation (PAGCOR), PIKI executed a Junket Agreement to jointly conduct junket gaming operations within PAGCOR's Casino Filipino-Midas located at Midas Hotel and Casino in Roxas Boulevard, Pasay City.

In 2017, PIKI posted a net income of P9.5 million, as compared to the P18.5 million net income in 2016. This is mainly due to lower net revenues during the year of P855.6 million as compared to P894.4 million last year and increase in cost and operating expenses by P35.4 million from P811.7 million to P847.1 million.

## **BCGLC Operations**

For the year ended 31 December 2017, consolidated BCGLC gross revenues grew to P446.7 million from P381.4 million last year. Operating expenses likewise increased to P314.2 million from P222.9 million for the same period last year. This resulted to a net income of P98.0 million for the year, a slight decline of P8.0 million from last year's net income of P106 million.

# **FCLRC Operations**

FCLRC generated P423.3 million gross revenues in 2017, representing a P1,443.4 million or 77.32% decrease from last year's gross revenues of P1,866.7 million. The decline in revenues is mainly due to the decline in the number of operating locators. Hosting fees amounting to P392.1 million decreased by P1,302.1 million or 76.86% while license application fees amounting to P31.2 million decreased by P141.4 million or 81.92% from last year. For the year ended 31 December 2017, there were 30 licensed locators - 29 of which are operational and 1 is non-operational, while for the year ended 31 December 2016, there were 117 licensed locators, all operational.

FCLRC posted a net income of P26.4 million in 2017 versus last year's P895.3 million. Total cost and operating expenses of P427.7 million decreased by P669.9 million from last year's P1,097.6 million. The net income in 2017 includes the effects of one-time downward adjustment due to retirement amounting to P12.2 million.

In 2017, numerous land rights were reclassified from fixed assets to investment property due to the change in use. The land properties were likewise recognized at its appraised value as a matter of accounting policy in the same year. Other comprehensive income (net of tax) from the revaluation of land properties in Cagayan amounted to P89.2 million. This brings the total comprehensive income of FCLRC to P113.0 million and P900.8 million in 2017 and 2016, respectively.

# LRDCSI Operations

LRDCSI started its commercial operations in the last quarter of 2017. LRDCSI posted a net income of 0.5 million in 2017. Total cost and operating expenses of P0.1 million which mainly consists of professional fees.

# **FCCDCI Operations**

FCCDCI posted a net income of P117.5 million in 2017, consolidated in the Audited Consolidated Statements of Profit or Loss and Other Comprehensive Income, and P145.0 million in 2016, of which P98.5 million is presented under "Equity in net earnings in joint ventures and associates" account in FCLRC's Statement of Profit or Loss.

# ABLE Operations

## Revenues

ABLE and its subsidiaries generated total revenues of P6,802.5 million in 2017, a decline of P332.4 million or 4.66% from the P7,134.9 million revenues for the same period last year. The decrease is attributable to the revenue decline of: (1) Electronic Bingo (E-Bingo) by P171.2 million or 3.79%, (2) Traditional Bingo by P127.6 million or 5.47% and (3) Rapid Bingo by P31.4 million or 11.97%, and Pull tabs by P2.1 million or 11.86%.

E-Bingo has become ABLE's principal product line as its contribution has been increasing faster with new gaming products that are played with higher frequency and are not time bound as the traditional bingo game. In 2017, E-Bingo sales represented 63.98% of ABLE's total revenues or P4,351.9 million, posting a decline of 171.2 million or 3.79% from the E-Bingo sales in 2016 of P4,523.1 million. As of 31 December 2017, there were a total of 10,392 E-Bingo machines in 147 bingo parlors as compared to 9,790 E-Bingo machines in 138 bingo parlors as of 31 December 2016.

Revenues from Traditional Bingo declined by P127.6 million or 5.47% to P2,203.6 million in 2017 from P2,331.2 million in 2016.

In 2017, sales from Rapid bingo contributed P231.3 million or 3.40% of total revenues as compared to P262.8 million or 3.3% contribution to total revenues for the same period last year.

By the end of 2017, there were a total of 127 Rapid bingo terminals in 127 bingo parlors as compared to 14 Rapid bingo terminals in 14 bingo parlors in 2016.

The decline in revenues were mainly affected by several government regulations and policies such as: (a) dress code, (b) members only policy, (c) 15 hours maximum operating hours, (d) 6 hours maximum playing time, and (e) smoking ban.

#### Expenses

ABLE's consolidated costs and operating expenses in 2017 amounting to P6,675.9 million increased by P80.0 million or 1.21% from P6,595.9 million in 2016. There was a decrease in direct costs for the year such as Franchise Fees and Payouts amounting to P189.0million relative to the decrease in revenues generated for the year. Operating expenses increased due to the following: (1) People expenses including contracted services by P131.2 million; (2) Rentals and utilities by P33.8 million; (3) Taxes and licenses by P25.8 million; and (4) Depreciation and amortization by P56.2.

As mentioned, 2017 included non-recurring expenses and write-offs such as retirement expense on past service cost, write-off of deferred tax assets, write-off of fixed assets and impairment of long outstanding receivables and advances. Total non-recurring expenses and write-offs in 2017 amounted to P162.3 million.

The resulting expense from "Other Income/Charges" account for the year amounting to P45.4 million is mainly attributable to interest expense payments for bank borrowings.

#### Net Income

ABLE posted consolidated net income (net of minority share) amounting to P11.1 million in 2017, a decline of 96.90% from 2016 net income of P358.1 million. The significant decline in net income was mainly due to the decrease in revenues caused by regulatory restrictions and non-recurring expenses mentioned above.

#### **TGXI Operations**

#### Net Income

TGXI generated revenues amounting to P231.6 million in 2017 representing its share in revenues from the management and operation of the PAGCOR E-games Stations (PeGS). This is lower than 2016 figures due to the effects of several regulatory restrictions (e.g. smoking ban, dress code, etc.) implemented in 2017.

Total operating expenses decreased by P54.7 million or 18% from P308.0 million to P253.3 million which mainly consists of: (1) People expenses including contracted services of P94.8 million; (2) Rentals and utilities of P78.1 million; (3) Depreciation of P40.4 million; and (4) Other expenses of P40.0 million.

TGXI also made several noncash write-offs of fixed assets and deferred tax assets in 2017 and 2016 amounting to P26.7 million and P23.9 million respectively. Write-off of fixed assets pertains to closed sites while derecognition of deferred tax assets is in line with the management's decision to revert back to the franchise tax regime in 2018.

In 2017, TGXI registered a P39 million net loss, a decrease of P3.7 million or 10.48% from 2016 net loss of P35.3 million.

## **ABLGI** Operations

Net income in 2017 amounting to P153.2 million significantly decreased by P128.5 or 45.62% due to the termination of its agreement with the Belle Group in the first quarter. From revenues/other income of P624 million in 2016, it dropped to P197.2 million in 2017. While operations were significantly reduced due to the termination, pre-operating expenses for the Boracay project further pulled down the net income for the year.

## **LRLDI Operations**

In 2017, LRLDI generated a net income of P630.9 million mainly due to the gain on revaluation of investment properties and additional rent income from its property in Cyberpark. Equity share in net income of TPI decreased

by P323.2 million from P768.5 million in 2016 to P445.4 million this year. The share in equity earnings likewise includes revaluation gain (net of tax) from the investment property of TPI amounting to P835.1 million and P1,296.4 in 2017 and 2016, respectively.

# Consolidated Financial Condition

The total consolidated assets of LRWC and subsidiaries as of 31 December 2017 of P16,762.5 million increased by P2,134.1 million or 14.59% from P14,628.4 million as of 31 December 2016 largely due to the acquisition of land in Boracay amounting toP4,580 million. Other specific significant changes in total assets are mainly due to (1) expansion and acquisition of new sites resulting to increase in Property and equipment - Net of P164.1 million, (2) write-off of Deferred tax assets resulting to a decrease of P98 million, and (3) revaluation increment of investment properties of P256.9 million and, (4) collection of Loans receivable from Belle resulting to decrease in Advances to a casino project of P3,762 million.

The following are the significant changes in the liabilities of LRWC and subsidiaries: (1) increase in Trade and other payables of P756.9 million attributable to higher outstanding Dividends payable to stockholders, huge settlement of outstanding to suppliers, higher accrued expenses (2) increase in Loans payable of P1,068.1 million due to the loan availments for the Boracay project (3) increase in retirement benefits liability of P75.1 million due to past service costs (4) increase in rent deposits of P105.6 million, and (5) increase in deferred tax liabilities of P106.6 million.

The Company and its subsidiaries:

- a) Have no known trends or any demands, commitments, events or uncertainties that will result in or that are likely to result in the liquidity increasing or decreasing in any material way;
- b) Have no events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;
- c) Have no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships with unconsolidated entities or other persons created during the reporting period;
- d) Have not breached any loans, leases or other indebtedness or financing agreement; and
- e) Have no material commitment for capital expenditure, aside from those already discussed as continuous development of new bingo parlors.

## Key Performance Indicators

The Company monitors its performance and benchmarks itself to prior years' results in terms of the following indicators:

| Key Performance<br>Indicator | Formula                                     | 2017       | 2016       |
|------------------------------|---|------------|------------|
| Current Ratio                | Current Assets<br>Current Liabilities       | 39.5%      | 109.0%     |
| Debt to Equity Ratio         | Total Liabilities<br>Stockholders' Equity   | 87.8%      | 65.9%      |
| Asset to Equity Ratio        | Total Assets<br>Stockholders' Equity        | 187.8%     | 165.9%     |
| Payout Turnover              | Traditional Bingo Revenues<br>Payout        | 1.42 times | 1.45 times |
| Return on Average Equity     | Net Income*<br>Average Stockholders' Equity | 7.9%       | 27.2%      |

| Return on Average Assets | Net Income*<br>Average Total Assets  | 4.6%   | 14.8%  |
|--------------------------|--|--------|--------|
| Solvency Ratio           | <u>Net Income* + Depreciation*</u><br>Total Liabilities  | 13.0%  | 43.2%  |
| Interest Coverage Ratio  | Income Before Interest & Tax*<br>Interest Expense  | 5.4    | 3.3    |
| Net Book Value Per Share | Stockholders' Equity<br>Weighted Average Shares Outstanding  | 7.4    | 7.35   |
| Basic Earnings Per Share | Income Attributable to Ordinary<br>Stockholders of the Parent Company<br>Weighted Average Shares Outstanding | 0.2443 | 1.4070 |

#### Plans for 2019

#### CASINO

#### Product Improvement

Product improvement is the process of making meaningful product changes that result in new customers or increased benefits realized by existing customers. BCGLC will replace the existing old model of EGM and ETG to the latest models available.

At the same time, BCGLC will also replace the non-performing EGM such with those games that have proven its performance in major casinos in the Philippines in order to maximize the gaming revenue.

#### Marketing and Promotion

BCGLC marketing plan in 2019 will be based on the following: (1) Product - increase the game mix; (2) Price - various denomination games installed in each club to attract all level of players; and (3) Promotion - intense marketing activities will be held on a weekly, monthly and quarterly basis.

#### Club Enhancement

Transform the traditional PAGCOR VIP Club to a boutique style casino which allow customers to enjoy their playing time in a quiet and cozy gaming room.

# RETAIL

The retail business units embarked on a "back-to-basics" philosophy in 2018. Essentially, gaming outlets providing traditional bingo games, electronic bingo machines and electronic casino terminals were given rudimentary makeover aimed specifically to deliver improved comfort to players. In addition, the gaming floor layouts were revised for better player circulation and wider spaces. Frontline personnel were re-trained for proper customer care and free food and drinks are available to players. These measures form part of the retail business units' player retention strategies.

In the second half of 2018, player acquisition programs were implemented led by the acceleration of the establishment of a loyalty program for electronic bingo players. This follows the successful loyalty program for electronic casino players launched in 2017. The other major steps undertaken in 2018 to attract new players to the venues include year-long promotions through tournaments and raffles, information campaigns via social media, diversification of product offerings through more electronic bingo machine brands and electronic casino virtual game content.

For 2019, additional gaming capacity will be in place through the construction of new venues and expansion of existing outlets with high playing volumes. Improving daily revenue per machine was observed throughout 2018 and growth is expected to continue in 2019 under the current operating and marketing strategies. By the second half of 2019, the retail group intends to shift more attention to establishing relatively large outlets that would offer multiple gaming products (i.e. electronic bingo, traditional bingo games offered digitally, electronic casino, sports betting) all under one roof.

# **ONLINE/PROPERTY**

Following the clarification of the government's position regarding the licensing and regulation of entities involved in online gaming operations and ancillary support services through the issuance of Executive Order 13 in February 2017, FCLRC initiated efforts to put in place the critical elements that are necessary for the CSEZFP to regain its historical status of being the premier online gaming jurisdiction in Asia. Specifically, FCLRC has identified and taken steps to address the following:

## Accessibility

FCLRC has determined that the main gateway to the CSEZFP will be through the Cagayan North International Airport (CNIA) located in the municipality of Lal-lo, approximately 80 kilometers southwest of FCLRC's business operations in Santa Ana. LRWC, through its wholly-owned subsidiary LR Land, funded over 50% of the development cost of CNIA through advances to airport owner and operator Cagayan Premium and may convert such advances into majority equity in the airport owner in the future. CEZA provided the other 50% funding for CNIA.

In 2018, a chartered airline servicing one of the locators in Santa Ana successfully launched its maiden flight between Macau and Lal-Io. The chartered airline now flies two round trips a week from Lal-Io to Macau. Also, in 2018, consultants were engaged to assist Cagayan Premium to obtain the authorization from the CAAP for CNIA to operate as a commercial airport. It is expected that with the appointment of trained airport personnel, planned upgrade of the passenger terminal, procurement of ground handling equipment and installation of navigational systems by the 4th quarter of 2019, CNIA will finally be able to operate as a fully-functional commercial airport.

## Master-planned Business Park

Initially focusing on its leased 10-hectare property in Santa Ana (Cyberpark) for development, FCLRC is expanding its plans to cover a significantly larger area beyond Cyberpark. In doing so, FCLRC can properly envision and execute a master-planned development that incorporates office, residential and retail commercial buildings as well as recreational areas into a self-contained community catering to online gaming and financial technology companies. FCLRC expects actual master-planning work to commence late in the second quarter or early in the third quarter of 2019. Horizontal land development preparatory work should begin shortly after.

## Licenses

To provide the appropriate regulatory environment to its infrastructural development plans, FCLRC successfully renewed its master licensor from CEZA in 2017. In addition, FCLRC was also awarded by CEZA the first landbased casino license in CSEZFP in late 2018. For 2019, FCLRC is angling to obtain a principal financial technology license and explore opportunities involving blockchain technology and cryptocurrency.

LRDCSI, has built a robust data network infrastructure in Cagayan that is connected to its Metro Manila facilities. Together, both the Cagayan and Metro Manila nodes offer world-class internet connectivity that is essential to online gaming operators. These nodes are, in turn, connected to LR Data nodes located in other countries in the Asia Pacific region. For 2018, additional capital expenditures are programmed to further improve the quality of this data network infrastructure and a new Tier One data center will be on the drawing board. For 2019, additional capital expenditures in both Cagayan and Manila as follows:

In Cagayan:

- 1. Initiate the plan including timelines and BOM for a redundancy path for the underground fiber facilities to further improve the stability and uptime of network facilities in the zone. Project implementation will be dependent on management direction and approval.
- Expand the fiber network in preparation for new CEZA enterprise locators as well as the planned developments of LRLDI and FCLRC.
- 3. Maximize use of existing fiber optic network to cater to retail markets within the zone.

4. As planned in 2018, LRDCSI will move forward on the new data center facility in the zone and come up with the terms-of-reference for a purpose-built Tier-3 modular data center.

#### In Manila:

- 1. Complete the procurement of network equipment to enable end-to-end MPLS services further improving network service performance.
- 2. Maximize existing Cloud infrastructure to cater to more enterprise and non-gaming customers in Manila.
- 3. Extend the LRDATA cloud services to Taiwan thru the existing LRDATA Taiwan node to cater to growing gaming BPO operations in the country.
- 4. Explore other VAS opportunities that may be offered not just to gaming customers but also to other enterprise customers.

#### Discussion and Analysis of Material Events and Uncertainties Known to Management

The Management of LRWC and subsidiary is not aware of any material events/and uncertainties that would address the past and would have impact on future operations of the following:

- 1. Any trends, demands, commitments, events or uncertainties that will have a material impact on LRWC's liquidity;
- 2. Any events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;
- 3. Any material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships with unconsolidated entities or other persons created during the reporting period
- 4. Any material commitments for capital expenditures, the general purpose of such commitments and the expected sources of funds for such expenditures;
- 5. Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable impact on net sales/revenues/income from continuing operations;
- 6. Any significant elements of income or loss that did not arise from LRWC continuing operations;
- 7. Any seasonal aspects that had a material effect on the financial condition and results of operations.

#### **Financial Statements**

The Annual Audited Consolidated Financial Statements for 2018 and the Interim Consolidated Financial Statements for the first guarter of 2019 are presented separately to form part of this information package.

#### Information on Independent Accountant and other Related Matters

#### External Audit Fees and Services

The aggregate fees billed and paid by registrant in favor of its External Auditors for Audit and Audit Related Fees is Seven Million Pesos (P7,000,000) for the fiscal year 2018 and Seven Million Three Hundred Eighty Five Thousand Pesos (P7,385,000) for the fiscal year 2017. These fees comprise the audit and audit related services rendered in favor of registrant and its subsidiaries.

Except for the fees indicated above, there were no tax fees or all other fees billed or paid to registrant's External Auditors for the last two (2) fiscal years.

The audit plan, including the corresponding audit fees, of the external auditors has been submitted to the Company's Audit Committee for review. The Audit Committee evaluates and approves the audit fees on the basis of reasonableness, scope of work, inflationary increase and the prevailing market price for such services in the audit industry. If the Audit Committee finds the audit plan and audit fees are in order, these are presented and recommended for final approval of the Board of Directors. As regards to services that may be rendered by the external auditor other than the audit of financial statements, the scope of and payment for the same are subject to review, evaluation and approval by the Board of Directors.

Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

KPMG R.G. Manabat & Co. served as the Company's external auditors for the 2017 and 2016 Financial Statements. Their re-appointment was approved during the Company's annual stockholders' meeting held on 28 July 2017. Mr. Dindo Marco M. Dioso is the partner-in-charge for the Corporation's audit for the 31 December

2017 Financial Statements. They ceased performance of service for the Company on 20 July 2018.

On the annual stockholders' meeting held on 28 July 2018, SGV & Co., was appointed as the external auditors, with Ms. Maria Pilar B. Hernandez as the partner-in-charge for the audit of the Company's financial statements as at and for the period ending 31 December 2018.

There were no disagreements with independent accountants on accounting and financial disclosures.

## **Corporate Governance**

- (a) The evaluation system established by the Company measures and determines the level of compliance of the Board of Directors and top-level management with its New Manual on Corporate Governance. All directors, officers and employees complied with all the leading practices and principles on good corporate governance embodied in this New Manual.
- (b) There are measures being undertaken by the Company to fully comply with the adopted leading practices on good corporate governance as embodied in its New Manual on Corporate Governance which was submitted to SEC on 29 May 2017.
- (c) There is no significant undisclosed deviation from the Company's New Manual on Corporate Governance.
- (d) The current New Manual on Corporate Governance is addressing critical areas affecting the Company's operations. In as much as the Company's business presently primarily pertains to the operations of its wholly and majority-owned subsidiaries, the Company deems that the management of these subsidiaries is the more critical area of concern for the Company. In view of the same, in addition to the Anti-Fraud Procedures adopted by all subsidiaries, the Company's Audit Committee conducts regular meetings with the Internal Audit to discuss any significant findings and deviations from the established procedures. No such significant finding and deviations have been reported so far.

# SEC FORM 17-A

The Company shall provide to the stockholders, without charge, on written request, the Annual Report of the company on SEC Form 17-A. All such requests for a copy of the Annual Report shall be directed to:

The Corporate Secretary Leisure & Resorts World Corporation 26/F West Tower, PSE Center, Exchange Road Ortigas, Pasig City

# SIGNATURE

Pursuant to the requirements of the Securities Regulation Code, the Issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

LEISURE & RESORTS WORLD CORPORATION Issuer

By:

A. RUIZA R. HERNA HERNANE