



FY 2025 Financial and Operating Performance

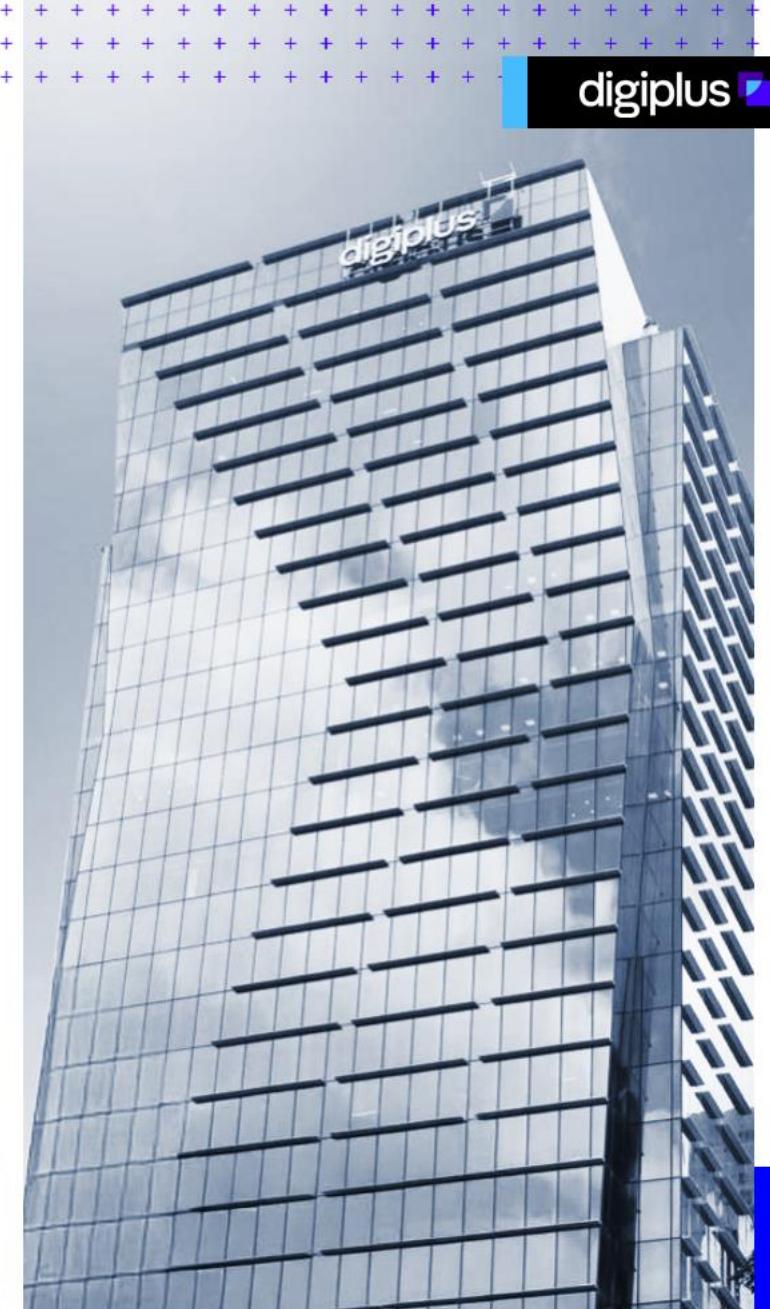
Key Takeaways

- Resilient full-year performance, with revenues up 12% and net earnings flat year-on-year
 - Revenue growth led by high-value players despite MAU decline
 - Margin improvement offset revenue pressure in 4Q25, driving sequential growth
- Balance sheet remains healthy with ₱23.4bn cash and minimal debt
 - Debt-to-equity stands at 0.02x, debt-to-EBITDA at 0.05x
 - ₱3.8bn dividend declared (30% payout) consistent with dividend policy
- Diversifying into integrated resorts with subscription to IEC convertible bonds
- Long-term growth trajectory intact, supported by strong fundamentals, disciplined execution, and continued focus on our competitive advantages of providing differentiated user experience and responsible innovation.

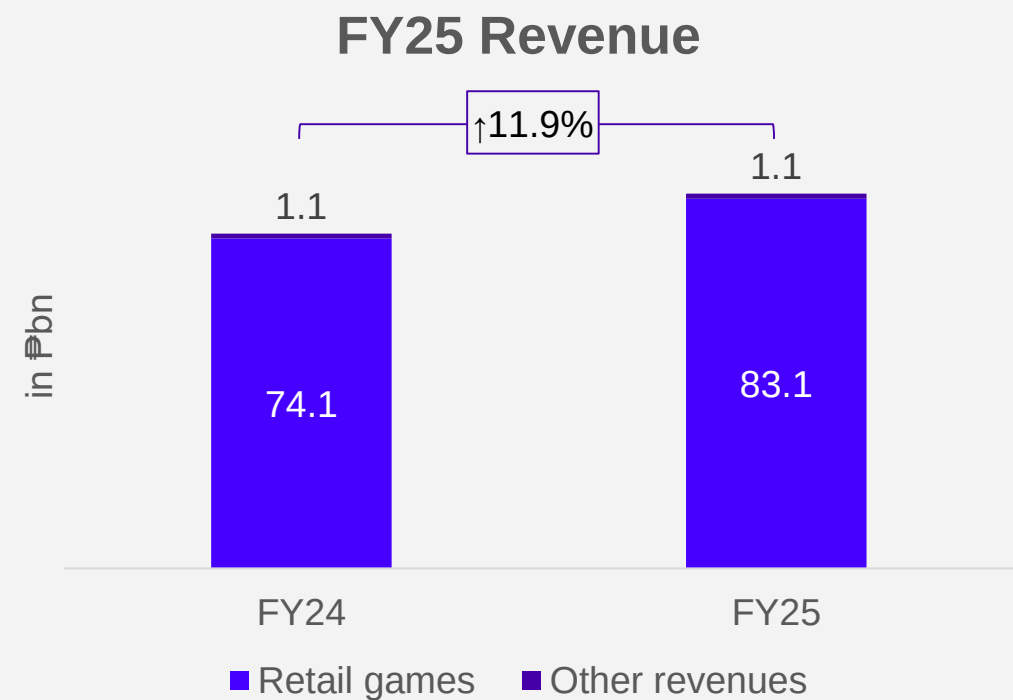
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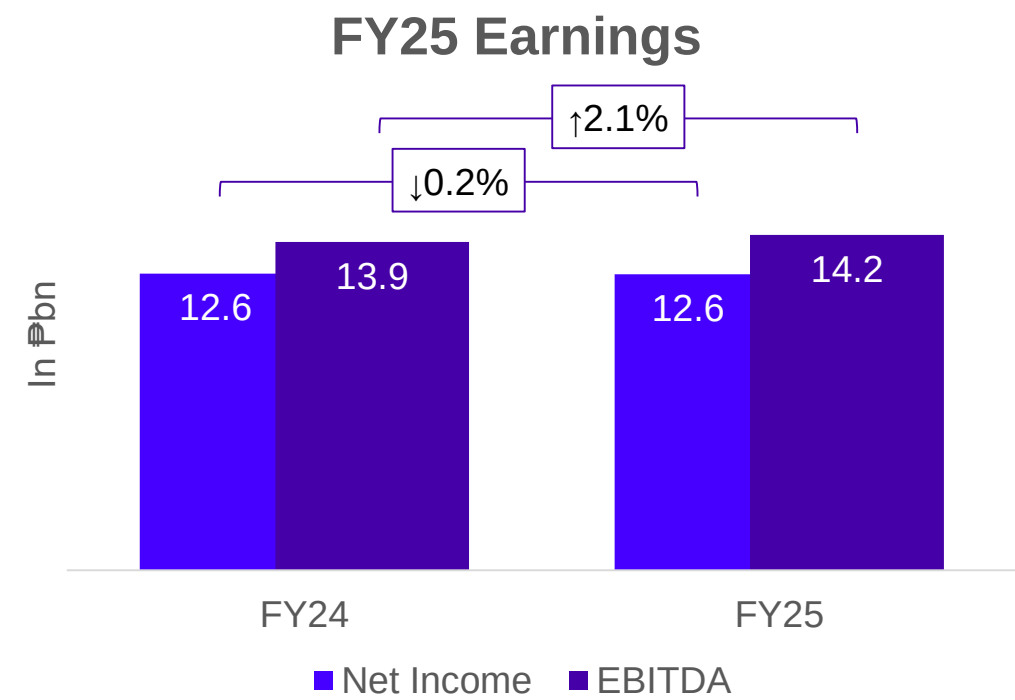
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DigiPlus delivered resilient performance in 2025 amidst regulatory shifts



Strong 1H performance offset softness in 2H following the delinking



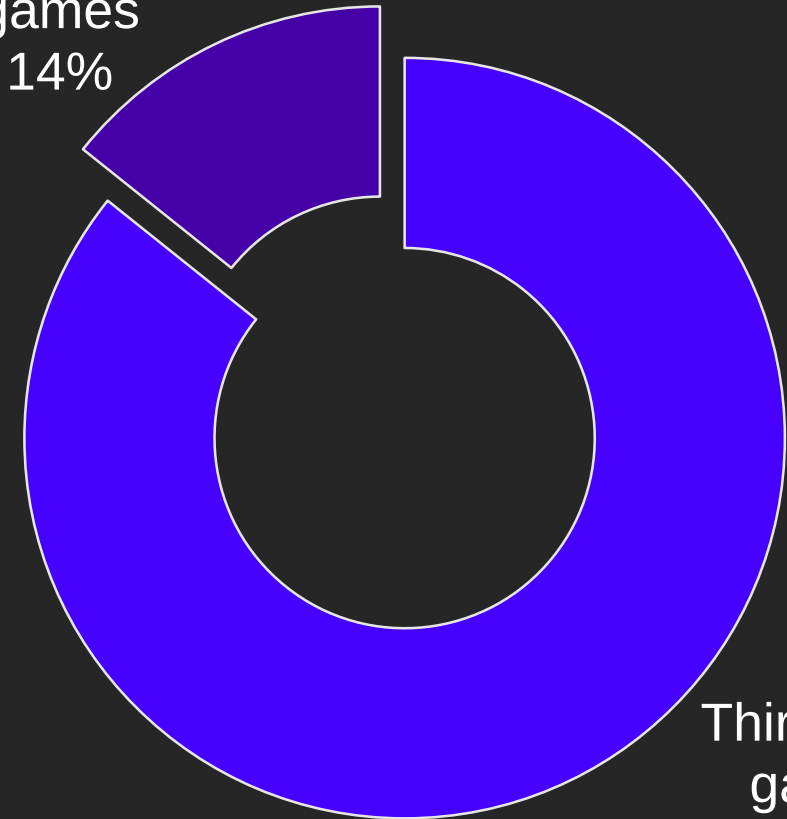
Flat net earnings due to higher A&P spending in 2H

Third-party games continue to drive revenues as self-developed games start to contribute more meaningfully

- Third-party games accounted for 86% of revenues
- Self-developed games accounted for 14% of revenues

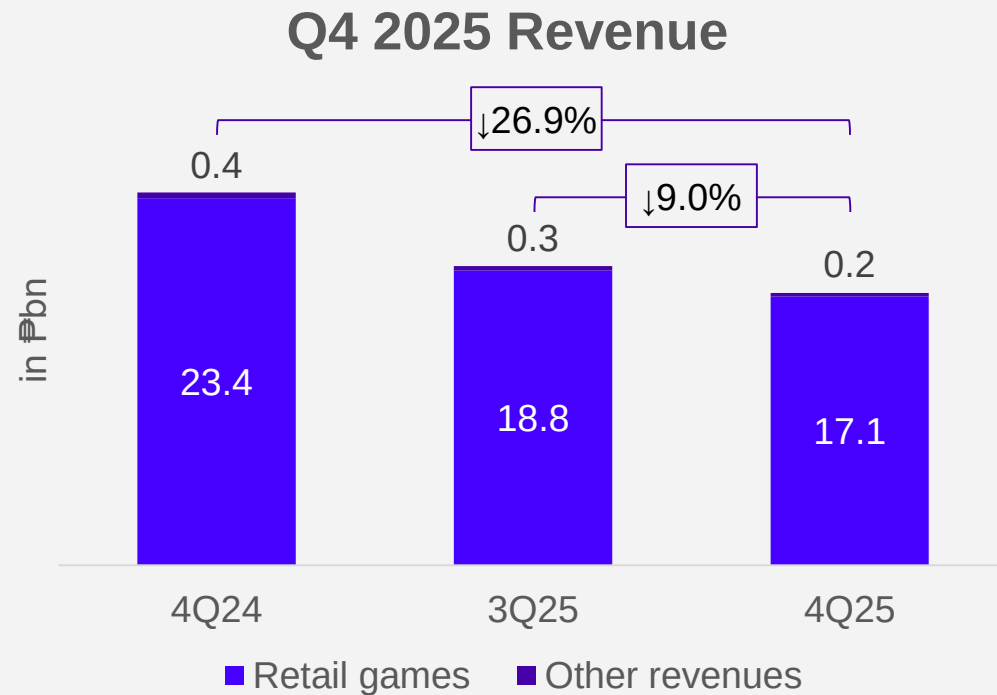


Self-developed
games
14%

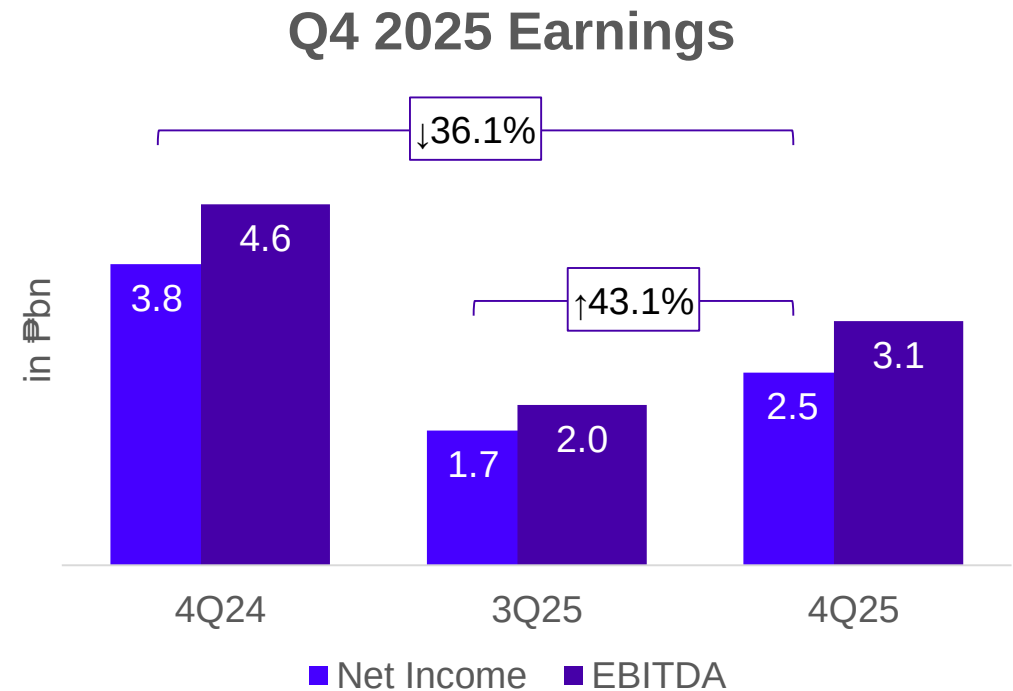


Third-party
games
86%

Cost efficiencies drove sequential improvement in net earnings, bucking revenue decline

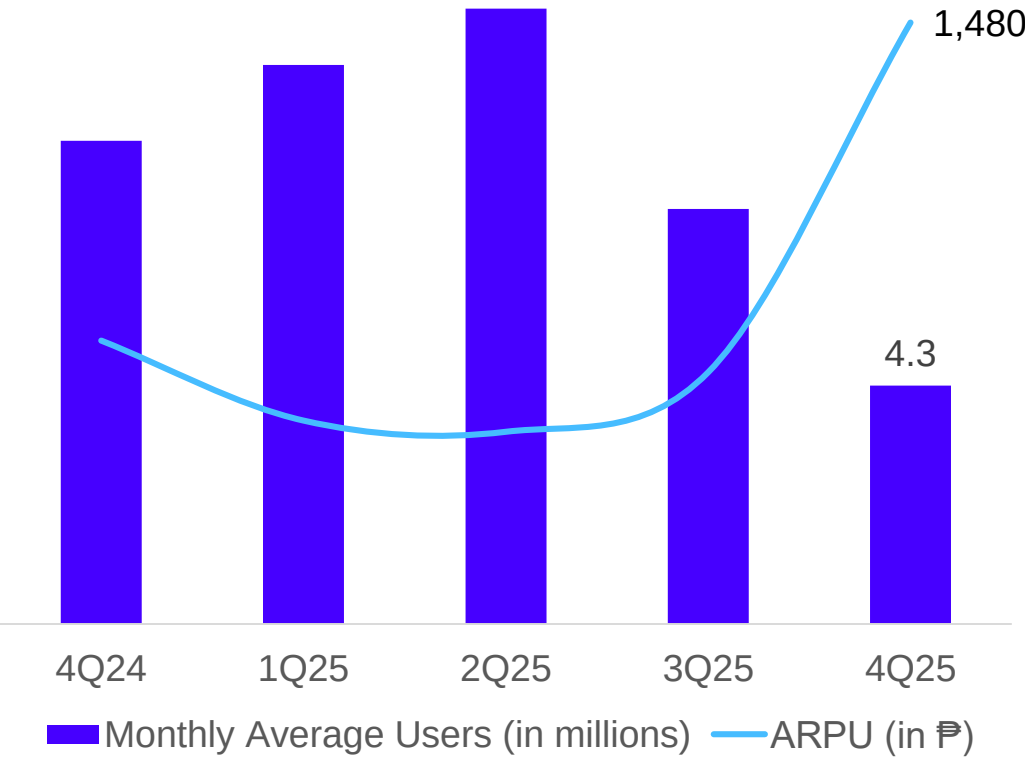


Revenues dipped QoQ on the full-quarter impact of delinking



EBITDA margin improved 7ppts QoQ to 18% on cost efficiencies

Retention of core users drove higher ARPU in 2025

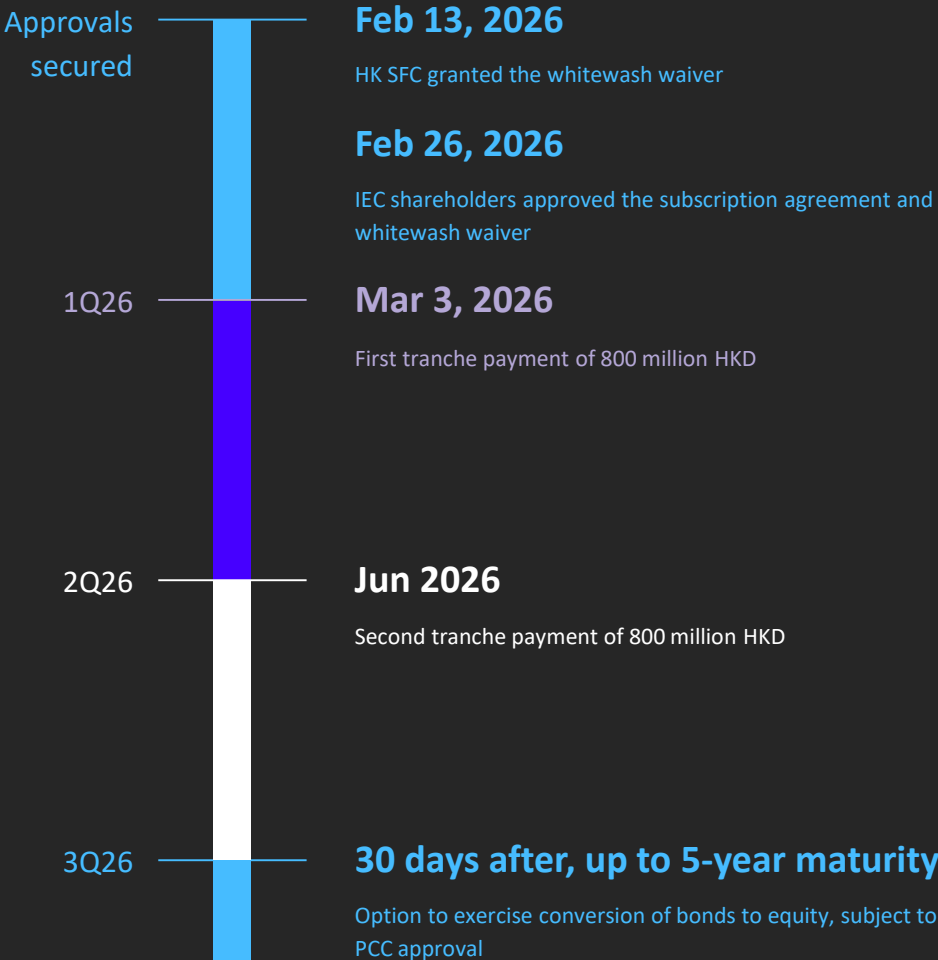
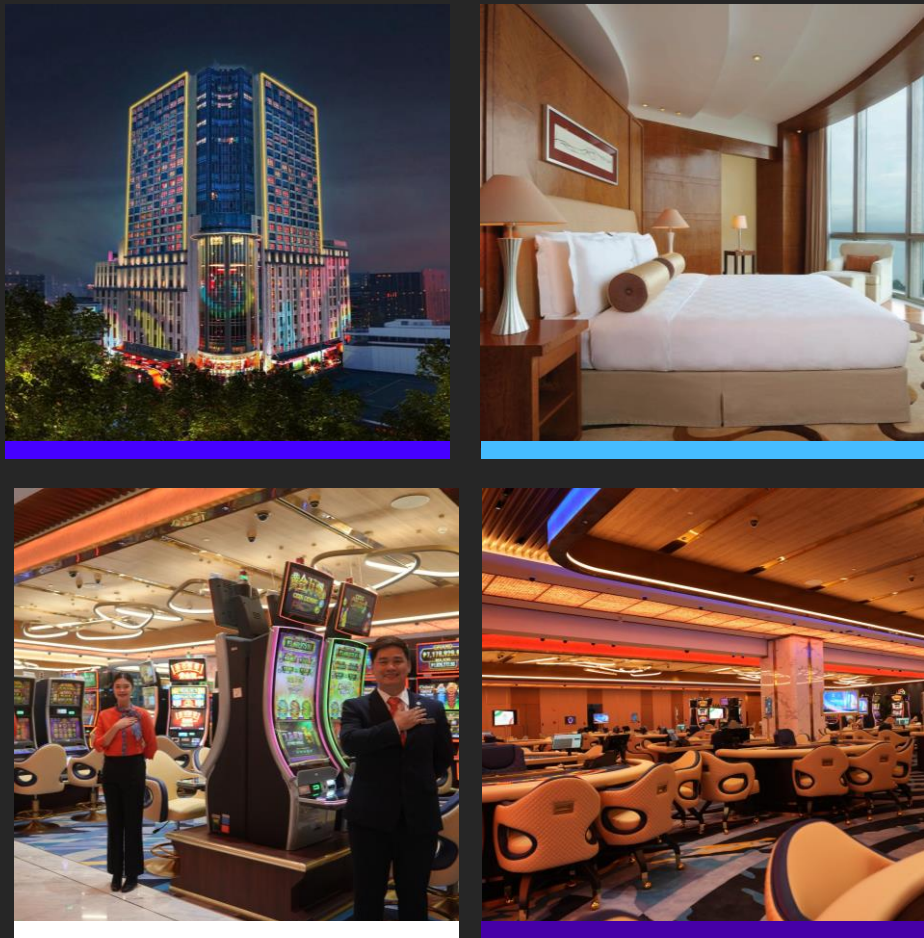


DigiPlus maintains a strong balance sheet, providing ample capacity to support expansion initiatives and sustain dividend commitments

- Cash level at ₱23.4 billion
- Declared ₱3.8bn in dividends, equivalent to 30% of FY25 consolidated attributable net income and in-line with dividend policy
 - ₱0.83 per share payable on April 15 to shareholders on record as of April 1
- Low gearing and leverage provide capacity to prudently take on additional debt to support new investments as needed

(peso amounts in billions)	
Cash	₱23.4
Debt	₱0.75
Equity	₱41.1
EBITDA	₱14.2
Debt-to-equity ratio	0.02
Debt-to-EBITDA ratio	0.05

DigiPlus is investing in convertible bonds with an option to acquire an integrated resort



DigiPlus continues to innovate to deliver differentiated and culturally resonant gameplay



- Introduced two new self-developed livestreaming games: **Ball Race Philippines** and **In Between Supreme**
- Added 522 new titles to our game library in 2025

DigiPlus continues to enhance player protection and platform integrity, launching the first surety bond program and expanding payment gateways

digiplus
a Fortune Southeast Asia 500 company

PLAY WITH PEACE OF MIND

PROTEKTADO ANG WALLET MO HABANG NAGLALARO
GAMIT ANG SURETY BOND UP TO ₱1 MILLION PER USER.

POWERED BY **PhilFirst**

BINGO PLUS ARENA PLUS GAME ZONE

SCAN THE QR CODE TO FILE A CLAIM

Terms and conditions apply. Visit our Customer Service FAQ page to know more.

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PayGo
Safe & Secured Way to Pay

DigiPlus partners with Pay&Go to expand payments access for players

DigiPlus announced a strategic partnership with Pay&Go that will enable BingoPlus users to fund their wallets with utmost ease through Pay&Go's 3,500 self-service kiosks nationwide. The service will soon extend to ArenaPlus and GameZone, with a cash-out feature slated early next year.

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OVER-THE-COUNTER CASH IN?

LIBRE 'YAN SA LAHAT NG

bayadCENTER & bayadPARTNER

BINGO PLUS ARENA PLUS GAME ZONE

*Participating Bayad Partners only.

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DigiPlus invests in technologies to deliver more secure, personalized, and seamless experience to drive engagement and user retention



Platform stability & security enhancements

Upgraded core architecture, deployed automated monitoring, and strengthened data governance to improve platform resilience, security, and operational reliability.



Visualized operations & campaign management platform

Developed a drag-and-drop campaign platform integrating segmentation and analytics to enable faster and more agile marketing execution.



Customer service infrastructure modernization

Enhanced support systems, introduced automated responses, and equipped agents with improved tools to increase service scalability and response efficiency.



Scalable promotion and outreach system

Implemented structured outreach workflows and automated dialing tools to expand customer engagement and improve conversion tracking.



Data-driven retention & lifecycle management

Launched predictive analytics capabilities to identify early churn signals and enable proactive, targeted retention strategies.



Advanced personalization & user intelligence

Expanded user profiling and behavioral analytics to deliver more personalized engagement and strengthen long-term platform loyalty.



Note on forward-looking statements

The forward-looking statements in this presentation are based on the beliefs of the management as well as assumptions made by and information currently available to the management. Our actual results, performance or achievements may differ materially from those expressed or implied by these forward-looking statements. In some cases, you can identify forward-looking statements by the use of words such as “may,” “could,” “expect,” “intend,” “plan,” “seek,” “anticipate,” “believe,” “estimate,” “predict,” “potential,” “continue,” “likely,” “will,” “would” and variations of these terms and similar expressions, or the negative of these terms or similar expressions. Such forward-looking statements are necessarily based upon estimates and assumptions that, while considered reasonable by us and our management, are inherently uncertain. Factors that may cause actual results to differ materially from current expectations include, among others, the rate and pace of economic recovery following economic downturns, levels of spending in business and leisure segments as well as consumer confidence. We caution you not to place undue reliance on any forward-looking statements, which are made as of the date of this press release. We undertake no obligation to update publicly any of these forward-looking statements to reflect actual results, new information or future events, changes in assumptions or changes in other factors affecting forward-looking statements, except to the extent required by applicable laws. If we update one or more forward-looking statements, no inference should be drawn that we will make additional updates with respect to those or other forward-looking statements.

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Q & A

You may use the chat box to send in your questions.