



Analysts' Briefing on Q2 2026 Financial and Operating Results

August 6, 2026



Note on forward-looking statements

The forward-looking statements in this presentation are based on the beliefs of the management as well as assumptions made by and information currently available to the management. Our actual results, performance or achievements may differ materially from those expressed or implied by these forward-looking statements. In some cases, you can identify forward-looking statements by the use of words such as “may,” “could,” “expect,” “intend,” “plan,” “seek,” “anticipate,” “believe,” “estimate,” “predict,” “potential,” “continue,” “likely,” “will,” “would” and variations of these terms and similar expressions, or the negative of these terms or similar expressions. Such forward-looking statements are necessarily based upon estimates and assumptions that, while considered reasonable by us and our management, are inherently uncertain. Factors that may cause actual results to differ materially from current expectations include, among others, the rate and pace of economic recovery following economic downturns, levels of spending in business and leisure segments as well as consumer confidence. We caution you not to place undue reliance on any forward-looking statements, which are made as of the date of this press release. We undertake no obligation to update publicly any of these forward-looking statements to reflect actual results, new information or future events, changes in assumptions or changes in other factors affecting forward-looking statements, except to the extent required by applicable laws. If we update one or more forward-looking statements, no inference should be drawn that we will make additional updates with respect to those or other forward-looking statements.

INVESTOR RELATIONS CONTACT

For more information, please write:

Celeste Jovenir – VP, Investor Relations, Corporate Communications and Sustainability

Email: celeste.jovenir@digiplus.com.ph

Ian Garcia – Manager, Investor Relations

Email: alfred.garcia@digiplus.com.ph

Ron Morales – Manager, Investor Relations

Email: hiron.morales@digiplus.com.ph

Disciplined approach to user acquisition focusing on high-value players drove NGR growth, cost efficiencies fueled margin expansion

AGGREGATE MAUs	AGGREGATE MABD	REVENUE (GGR)	NET GAMING REVENUE (NGR) (After Tax)	EBITDA (After Tax)	NET INCOME	
5.75M	4.68M	₱15.61B	₱5.52B	₱2.84B	OPERATING NET INCOME	REPORTED NET INCOME
					₱2.35B	₱6.98B

MAU Growth	MABD Growth	NGR Growth	EBITDA Growth	NGR Margin (After Tax)	EBITDA Margin (After Tax)	Operating Net Income Margin	Reported Net Income Margin
+0.2%	+25.8%	+0.8%	+7.4%	35.3%	18.2%	15.0%	44.7%
QoQ	QoQ	QoQ	QoQ	Q1 2026: 31.7%	Q1 2026: 15.3%	Q1 2026: 12.6%	Q1 2026: 16.4%

- User acquisitions continued to strengthen, with MABD growing +25.8% QoQ to 4.68 million. We remained selective in our acquisition strategy, focusing on high-quality users with strong first-time deposit conversion. This disciplined approach led to improved cohort quality, as reflected in healthier retention, higher engagement, and stronger monetization.
- EBITDA grew by +7.4% QoQ to ₱2.84 billion, driven by better cohort monetization, higher player lifetime value, and continued cost discipline. These improvements lifted the EBITDA margin by 2.9 percentage points to 18.2%, supporting stronger operating and reported net income.

Robust MABD growth drove stable net income and margins despite lower revenues

(₹ billions unless otherwise stated)		Q2 2026	Q1 2026	QoQ
	Aggregate MABD	4.68M	3.72M	+25.8%
	Revenue	15.61	17.24	-9.5%
	NGR	5.52	5.47	+0.9%
	EBITDA	2.84	2.64	+7.4%
	NGR Margin	35.3%	31.7%	+3.6 pp
	EBITDA Margin	18.2%	15.3%	+2.9 pp
	Operating Net Income	2.35	2.17	+8.3%
	Operating Net Income Margin	15.0%	12.6%	+2.4 pp
	Reported Net Income	6.98	3.12	+123.7%
	Reported Net Income Margin	44.7%	16.4%	+28.3 pp

DigiPlus is introducing NGR as a key operating metric to provide a clearer view of underlying gaming performance

GROSS GAMING REVENUE (GGR)



Game provider fees



Franchise fees and taxes



Advertising, marketing and promotions

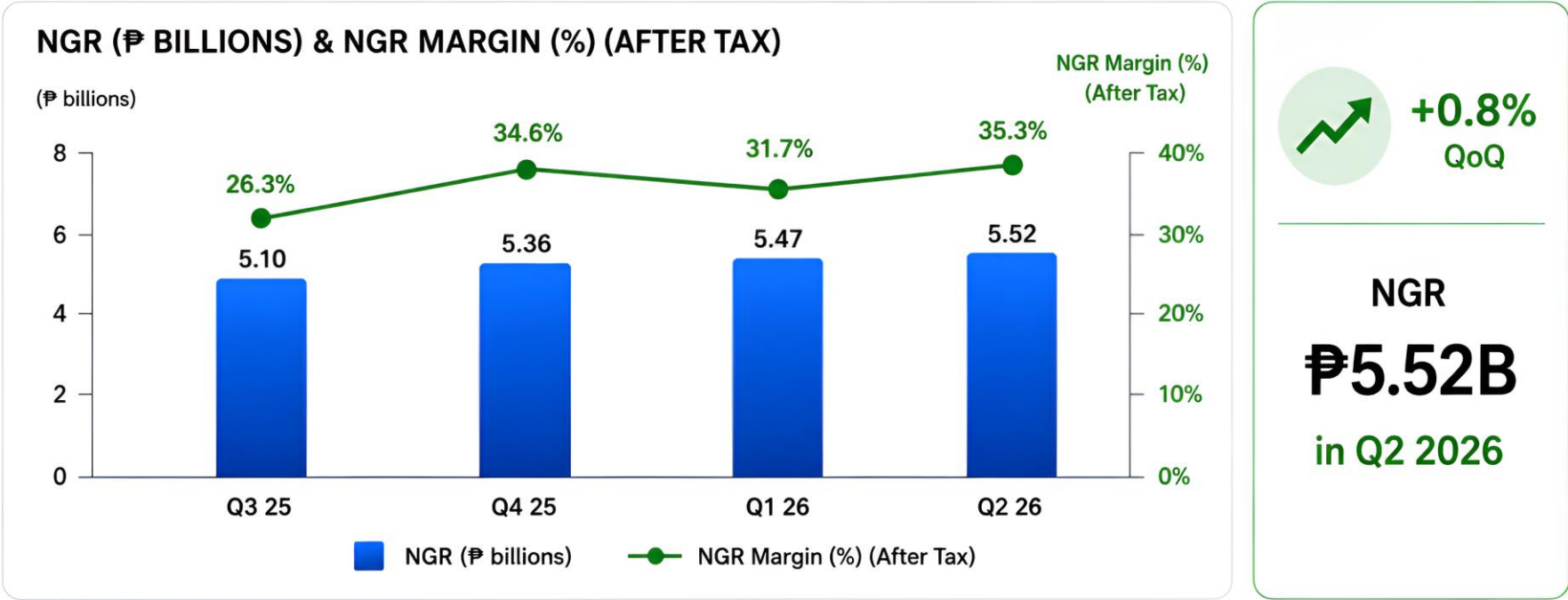


Payment channel fees

NET GAMING REVENUE (NGR)

DigiPlus will continue to disclose GGR alongside NGR to provide a complete view of player activity and volume, but NGR more accurately reflects the economic value retained after direct operating costs

NGR margins expanded on more efficient promotional spending and improved player engagement



KEY TAKEAWAYS:

1

QUALITY PLAYER ACQUISITION

Attracting high-value players through targeted marketing and data insights.

2

MORE EFFICIENT PROMOTIONAL SPENDING

Better-targeted promotions drive higher returns and reduce unnecessary costs.

3

IMPROVED PLAYER ENGAGEMENT & RETENTION

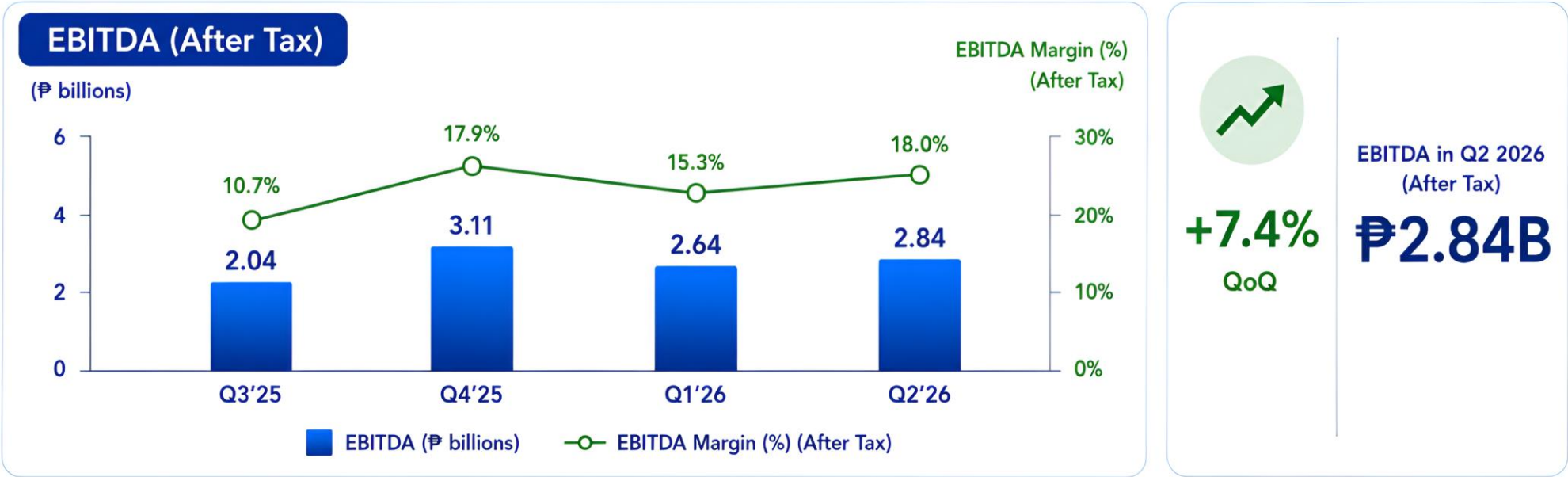
Enhanced experience and content drive higher activity, loyalty, and sustainable NGR.

4

BETTER MONETIZATION PER ACTIVE PLAYER

Smarter offers and pricing increase value extracted per active player.

EBITDA margin improved to post-delinking high of 18.0% on operational efficiencies



KEY TAKEAWAYS

↓

REDUCED
FIXED COSTS

Lower overhead and administrative expenses.

⚙️

R&D
OPTIMIZATION

Focused investments on high-impact initiatives.

📈

OPERATIONAL
EFFICIENCY

Better alignment of costs with volume and process improvements.

🎯

MARKETING
EFFICIENCY

Smarter spend and targeted campaigns deliver better ROI.

👥

PLAYER ENGAGEMENT
& RETENTION

Higher retention and value from existing players.

📊

DISCIPLINED
FINANCIAL
MANAGEMENT

Efficient use of capital and strong cash flow management.

MABD jumped 26% QoQ, driven by broad-based traction across all platforms led by GameZone



Strong balance sheet and robust operating cash flow supports DigiPlus’ expansion plans

BALANCE SHEET		CASH FLOW (1H 2026)	
(As of June 30, 2026)			
	Total Assets	₱61.89B	
	Cash & Cash Equivalents	₱10.51B	
	Financial Assets at FVPL	₱19.27B	
	Investment Properties	₱11.30B	
	Total Liabilities	₱14.27B	
	Total Shareholders' Equity	₱47.62B	
		DESCRIPTION	AMOUNT (₱ BILLIONS)
		Operating Cash Flow	₱4.4B
		Investing Cash Flow	(₱13.9B)
		Financing Cash Flow	(₱3.5B)
		Net Cash Inflow (Outflow)	(₱13.0B)



Balance sheet remains strong with ample liquidity.

DE RATIO

0.30:1

As of June 30, 2026
(vs. 0.29:1 as of December 31, 2025)



Strong operating cash flow

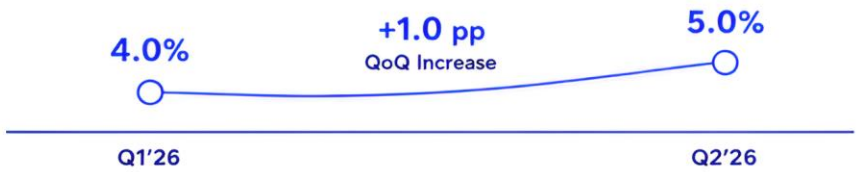
Continued focus on disciplined cost management and efficient working capital.

DigiPlus continues to invest in proprietary game development and technology infrastructure

TECHNOLOGY SPEND (₱ millions)



TECHNOLOGY SPEND AS % OF REVENUE (%)



NEW GAMES IN THE PIPELINE



20+ games more in the pipeline!

1H 2026 HIGHLIGHTS



₱1.47B
Technology, Research & Development

Q1 2026: ₱684.0M | 4.0% of revenue
Q2 2026: ₱783.9M | 5.0% of revenue



Proprietary game development
Expanding our portfolio with engaging, high-quality games.



Platform enhancements
Improving scalability, performance, and user experience.



AI and data analytics
Leveraging AI and data insights to drive personalization and growth.



Cybersecurity
Strengthening systems and data protection to ensure trust and resilience.



Payment infrastructure
Enhancing secure, seamless, and reliable payment experiences.



Live-studio development
Investing in live-studio operations, equipment, and content production to deliver engaging live gaming experiences.



Building the Next Wave of Engaging Experiences

We continue to invest in a robust pipeline of innovative and engaging games across multiple genres to keep our platform fresh and exciting.

Our in-house development capabilities, combined with our deep understanding of player preferences, enable us to create games that deliver fun, value, and long-term player engagement.

Each new title is designed to strengthen our portfolio and contribute to sustainable growth.

DigiPlus launched four new self-developed games in Q2, expanding its portfolio of proprietary content and strengthening product differentiation



Pinoy Drop Ball Turbo

Driven by market research indicating a strong consumer preference for faster gameplay, DigiPlus refined the live format of Pinoy Drop Ball and eliminated traditional bonus rounds, ultimately creating a cleaner, highly-optimized player experience.



Bingo Speed

Designed to deliver a faster and more engaging bingo experience, Bingo Speed features compact one- to two-minute rounds, automated card marking, and faster draws.



Bingo Swerte

Bingo Swerte is an e-bingo game themed around magic, alchemy, and fortune-telling. It has bonus features that create additional anticipation and engagement beyond the standard bingo game.



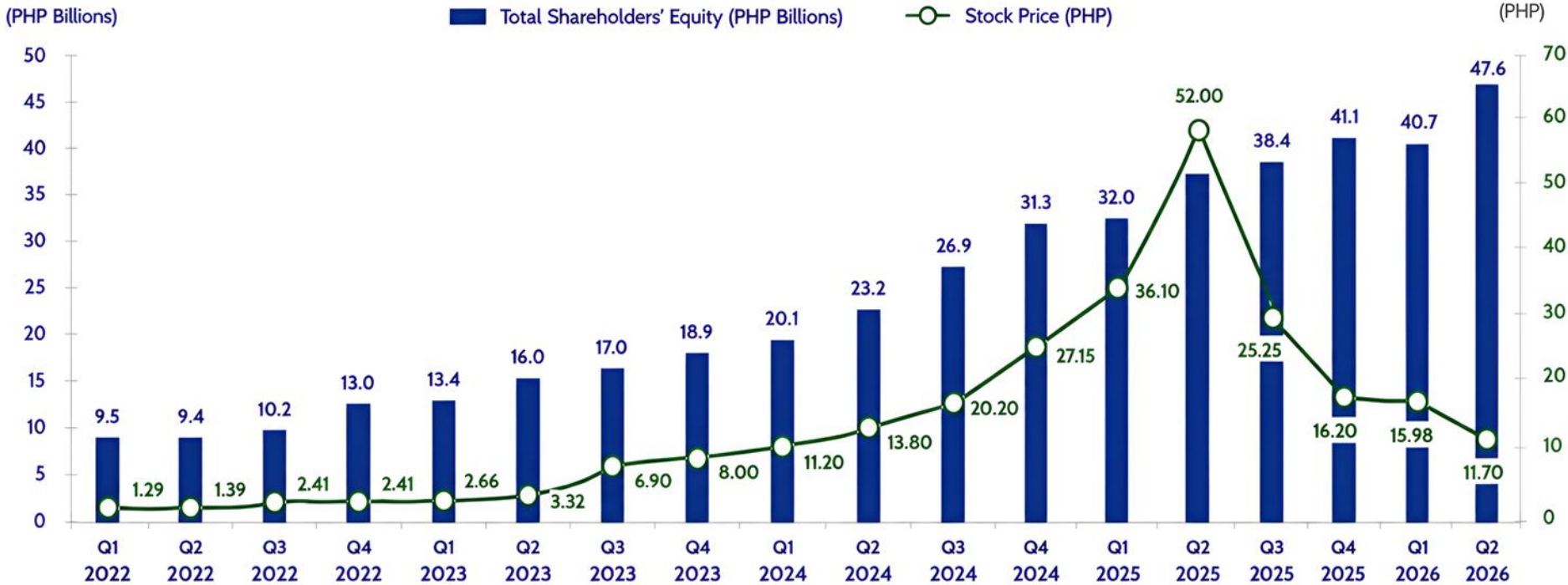
Bingo Pride Champion

Bingo Pride is an e-bingo game themed around boxing, competition, and championship glory. It has bonus features similar to Bingo Swerte.



DigiPlus continues to deliver long-term value with 8.5% dividend yield and five-fold increase in equity since 2022

TOTAL SHAREHOLDERS' EQUITY (PHP BILLIONS)



In the next three years, DigiPlus is evolving into a Gaming-as-a-Service (GaaS) ecosystem underpinned by a five-point strategy

+

+

+

1



Sustain User Growth

2



Invest in strong R&D for Self-Developed IPs

3



Strengthen Our Integrated Online-to-Offline ecosystem

4



Accelerate International Expansion

5



Expand Beyond-Gaming Entertainment Experiences

+

+

+

- Continuously enhance the player experience through a GaaS model
- Increase market penetration
- Deliver localized content and personalized engagement to increase player acquisition, retention, and lifetime value

- Accelerate the development and launch of proprietary games, including e-games, specialty games, sportsbetting, PvP, and iCasino/iSlots
- Increase profitability by retaining the full economics of self-developed games

- Leverage our strategic partnership with IEC to build a seamless O2O entertainment ecosystem
- Expand B2B distribution and customer engagement through hybrid offerings

- Brazil to serve as PLUS' first international market, with localized number games and specialty content tailored to local preferences
- South Africa progressing as the next market in the pipeline

- Broaden our user acquisition funnel through engaging entertainment experiences beyond gaming
- Create new pathways for user monetization

Q & A

You may use the chat box to send in your questions.